



Lawson likely to cut top tax rate to 50%

Reforms would benefit earners above £25,000

By Rodney Lord, Economics Editor

Big cuts in the tax bills of people earning more than £25,000 a year are likely to be announced in the next Budget as a result of tax reform studies starting now in the Treasury and the Inland Revenue.

The top rate of tax is likely to come down to 50 per cent or less from its current level of 60 per cent.

Higher rate taxation will start at a higher salary level and is likely to go up in fewer steps than the current complex system which moves in 5p gradations.

There may also be a big concession to women who have investment income.

The Prime Minister and Mr Nigel Lawson, the Chancellor of the Exchequer, are determined to use the authority imparted by their huge win in the election to make what they believe are necessary but difficult reforms in the first year or two of the new Parliament.

Tax reform in the United States, which has cut its top rate to 28 per cent, is thought to remove many of the political difficulties of cutting tax in the UK. It is felt that cuts in Britain are needed to avoid a brain drain of the highly paid and mobile.

The big winners will be those who have lost out because the Government has not indexed higher rate thresholds in line with inflation in recent years.

Tax rates jump from 27 per cent to 40 per cent when taxable earnings reach £17,900 and rise sharply and erratically to 60 per cent when the post-allowance income reaches £41,200.

Table with 2 columns: Tax rate(%), Taxable pay. Rows show rates from 40% to 60% for various income brackets.

Since 1979, the real value of the threshold at which 40 per cent becomes a payable has gone up by 13 per cent compared to 22 per cent for the basic rate threshold.

In the last two budgets, the real value of the higher rate thresholds has been allowed to fall.

At present the gap between the basic rate of 27p and the first higher rate of 40p is larger than it has ever been in recent years and much wider than the 5p steps in the five higher rates.

In designing a new system Mr Lawson will be constrained by the need to avoid handing disproportionate gains to taxpayers on any particular part of the income scale.

Mr Lawson may also remedy a long-standing grievance of women taxpayers with investment income. At present a wife's investment income, unlike earned income, has to be aggregated with her husband's and cannot be taxed separately.

For women with enough investment income to benefit from a separate scale of tax rates it is therefore more tax efficient to live in sin.

In this year's Budget Mr Lawson dropped his scheme for replacing the married man's tax allowance by a system of single transferable allowances because it did not command a sufficient measure of support.

But he is pledged to see if it is possible to construct a halfway house between the present system and the reforms set out in the Green Paper. Separate taxation of investment income could form part of this.

Another option for the Chancellor will be to combine a cut in the higher rates with the withdrawal of some of the reliefs on higher incomes as President Reagan did in the US. The two biggest reliefs are on mortgage interest and pension contributions.

Mortgage interest relief could be restricted to the basic rate - perhaps in conjunction with an increase in the present £30,000 ceiling - but is unlikely to be abolished altogether.

Changes affecting pensions could be made either to relief on contributions or on withdrawal where pension fund members enjoy the option of a tax-free lump sum. On balance these changes are thought to be unlikely.

The last reduction in the top rate of income tax, from 83 per cent to 60 per cent, came in Sir Geoffrey Howe's first Budget after Mrs Thatcher became Prime Minister in 1979.

In the first Budget of the last Parliament Mr Lawson took the opportunity to abolish the Investment Income Surcharge.

Gang of Four meet for election inquest



Dr David Owen, Mr Roy Jenkins, Mr Bill Rodgers, and Mrs Shirley Williams arriving for a meeting of the SDP's national committee yesterday.

Six ministers sacked as Tories target cities

By Richard Evans, Political Correspondent

Six middle-ranking ministers were dismissed by the Prime Minister last night as Mrs Margaret Thatcher put the finishing touches to her new Government line-up.

The large-scale shake-out, which included the surprise exit of Mr Geoffrey Pattie, Minister for Information Technology, who had been tipped for promotion to the Cabinet, enabled Mrs Thatcher to carry out a wide-ranging reshuffle of her ministerial pack and promote some of the rising stars in her administration to tackle key jobs, including the growing crime rate and the derelict inner cities.

In the most significant moves, Mr John Patten, one of the most eloquent speakers who had been regarded as a housing transfers to the Home Office, where he will be responsible for law and order.

Mr Patten's place at the Department of the Environment is taken by Mr Michael Howard, who has quickly risen to prominence in the Commons since being elected in 1983 and in the last

Parliament was in charge of City regulation and fraud. His new job as Minister of Housing will be crucial as the Government attempts to deal with problems of the inner cities.

Mr David Mellor, who made his name spearheading the drive against hard drugs and is one of the Government's most accomplished performers on television and radio, moves to the Foreign Office as a Minister of State. The transfer, which will be seen as a promotion, is recognition of the successful way he tackled the drugs problem.

Mr Tim Renton, formerly at the Foreign Office, has been moved to the Home Office, where he takes on the sensitive post of dealing with all immigration matters.

Apart from the dismissal of Mr Patten, other junior ministers who will start the new Parliament on the back benches include Mr Dick Tracey, who has been Sports Minister for 21 months. He is replaced by Mr Colin Moyalhan, the best qualified MP ever to hold the post. Apart

from coxing in Britain's Olympic rowing team, he also gained a university blue at boxing.

The other victims in last night's reshuffle were: Mr Alastair Goodlad, from the Department of Energy and Dr Rhodes Boyson, Minister for Local Government, Lord Lucas of Chilworth, and Mr Alick Buchanan-Smith of the Department of Energy.

Three others who asked, for personal reasons, not to stay on were Baroness Young, Mr Giles Shaw, and Mr George Walden.

Newcomers to Mrs Thatcher's team include Mr Francis Maude, who entered the Commons in 1983 and was in the whip's office prior to the general election. He will be in charge of all matters affecting the City in the Department of Trade and Industry.

Also joining the DTI line-up is Mr Robert Atkins, who was Parliamentary Private Secretary to Lord Young, the new department Secretary of State. Mr Marion Roe enters the Government as an Under-Secretary of State in the Department of the Environment.

In the other changes, Mr David Trippier, formerly in charge of promoting small industries at the Department of Employment, goes to the Department of the Environment, while Mr John Stanley, Minister for the Armed Forces is switched to the Northern Ireland Office. He takes the place of Mr Nicholas Scott, one of the longest serving Northern Ireland ministers, who has been transferred to the Department of Health and Social Security.

Owen isolated in merger dispute

By Robin Oakley, Political Editor

Amid bitter exchanges between its leading figures over the future of the SDP/Liberal Alliance, Dr David Owen was yesterday becoming an isolated figure.

And Mr David Steel, far from encouraging speculation about his early departure from the Liberal leadership, threw his hat in the ring as a candidate for leadership of any merged party.

The SDP's national committee met yesterday afternoon but agreed to postpone any serious discussion of a merger for a fortnight. The SDP MPs have, however, agreed to end the system of joint Alliance spokesmen in the Commons adopted before the election. They will in future speak only for the SDP.

At what was described by participants as a thoughtful rather than an anguished meeting, there was agreement that the Alliance election campaign had suffered from not having a sharp enough profile and from lack of co-ordination between grassroots and national strategy.

But it was not considered that the dual leadership of the Alliance had made much difference to the election result. Dr Owen himself did not speak on that question.

The Liberal leader will today present his paper on a merger of the Alliance parties to Liberal Party officers and tomorrow to his 17 MPs.

Dr Owen's closest lieutenant, Mr John Cartwright, the

SDP MP for Woolwich, made plain earlier yesterday his anger over what he called Mr Steel's attempt to "railroad" the SDP into a merger. He said: "I'm suspicious of terms apparently being dictated by one side. That is not the basis on which we are going to have a happy and friendly relationship in the future."

Mr Cartwright, whose views are close to those of Dr Owen, complained that marriage pro-



posals were best made quietly and not "with a shotgun" through the national press.

Mr Steel, who is not the jaded figure he was after the 1983 election, and who has demonstrated a degree of political ruthlessness in his swift move for closer union of the Alliance parties, denied

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McEnroe out of Wimbledon

John McEnroe is out of Wimbledon for the second successive year. He withdrew from the championships, which start on Monday, because of continuing back problems which prevent him from practising and playing.

McEnroe is still the biggest drawing card at Wimbledon, bigger even than Boris Becker, Ivan Lendl or any of the other five players who are now above him in the world rankings.

In a telex to Wimbledon McEnroe, who has won the men's singles title three times, said: "There is no reason for me to come to Wimbledon unless I'm 100 per cent fit."

McEnroe missed Wimbledon last year because he was taking a seven months sabbatical from the game. His last appearance in the singles was in the 1985 quarter-finals when he was beaten by Kevin Curren.

Becker, the defending champion who was named No. 1 seed yesterday after beating Jimmy Connors in the final of the Stella Artois championship at Queen's Club, London, said: "When I saw John win in 1984 I had never seen anyone play like that before. Seedings, page 44"

BAA spends £8m on persuading Sid

By Edward Townsend, Industrial Correspondent

The Government is spending almost £8 million advertising and promoting the privatization of Britain's airports, including Heathrow and Gatwick, in a post-election sale expected to raise about £1 billion.

Ministers are hoping that the sale of BAA, formerly the British Airports Authority, which yesterday announced 1986-87 profits of £124 million, will be a big success for its "wider share ownership" programme.

More than half the shares in BAA are expected to be allocated to the small investor.

The flotation, the first privatization to take place under Mrs Thatcher's third term of government, has already attracted considerable interest.

The BAA share information service is believed to have received more than 250,000 inquiries - enough to guarantee success even before the shares are offered for sale. Sir Norman Payne, BAA's chairman, said yesterday that the number of inquiries was "adequate" to ensure the sale would go well.

With the more difficult sales of the electricity and water utilities among the next candidates, the Government clearly is keen to restart the privatization programme with a big success.

BAA will be the first national, privately-owned airport company in the world.

The BAA pathfinder prospectus is to be published next Monday, and trading in the shares is expected to begin by the end of July.

The sale completes the three-cornered privatization of the British air industry, begun with British Airways and followed by Rolls-Royce.

After privatization BAA's passenger revenues will be subject to a government-agreed formula of inflation minus 1 per cent. Sir Norman's plans for increasing profits include the development of spare land around BAA's seven airports.

Plans include the building of hotels for travellers and fitness centres for airport employees, as well as expanding the range of services

Profits lifted, page 25



Mr Patten: had been tipped for promotion to Cabinet.



Mr Patten: now responsible for law and order.

Sterling plunges by 2.38 cents

By David Smith, Economics Correspondent

The pound fell sharply yesterday, as the expected flood of foreign money into London after the election failed to appear. Government stocks were also hit.

Sterling fell by 2.38 cents to \$1.6310. It also lost ground against other currencies and City analysts do not now expect an early reduction in base rates. But shares continued to celebrate.

The Base-based Bank for International Settlements, in a gloomy assessment of world economic prospects, said that the outlook was "less auspicious" than a year ago.

Sterling tumbles, page 25

Catholics in fresh Seoul confrontation

Seoul (Reuters) - More than 10,000 Catholics confronted riot police outside Seoul cathedral yesterday demanding free elections just hours after a five-day police siege of the church ended peacefully.

Elsewhere in Seoul and in the provinces, tens of thousands of protesters demonstrated against President Chun Doo Hwan's regime. They voiced their support for the 200 students who earlier accepted official pledges of safe conduct and walked out of the cathedral, in which they had sheltered for five days.

Undaunted by torrential rain, a crowd of about 10,000 stood outside the cathedral during a special Mass for

democracy celebrated by the country's Catholic Primate, Cardinal Kim Sou Hwan. Lines of riot police tried to push them back, but protesters kicked and beat them with umbrellas, shouting slogans such as "Down with dictators" and "Let's fight for democracy."

The new wave of political violence dashed hopes that a period of calm would follow the non-violent evacuation of the cathedral.

Some 60,000 students at 45 universities took part in yesterday's protests, police sources said. More than 100 policemen were injured.

Civilian protest, page 8

Some real Dooks join a right royal pantomime

By Alan Hamilton

Princess Anne, the Princess Royal, assumed the role of a sternly competitive gym mistress. The Duchess of York, despite a throat infection and a falling voice, preferred the approach of a Texas football cheer-leader.

Prince Edward, in a floppy yellow hat, looked like one of Shakespeare's lesser jesters, while the Duke of York grinned endlessly in Lincoln Green like Robin Hood after one of his better robberies.

The Royal Family's well-known love of pantomime was taken to new heights of carefully controlled silliness yesterday when four of its members led teams in a charity edition of *It's a Knockout* filmed at Alton Towers in Staffordshire.

Protocol forbade Their Royal Highnesses from taking full part in the contrived knockabout and restricted them to the role of tacticians. Their dirty work was done for them by an army of showbusiness celebrities and eminent sports persons.

The event was masterminded by Prince Edward, who conceived the scheme to raise £1 million for charities named by himself and the other royal participants. Two thousand people had paid £11 a ticket, and had raided fancy-dress shops for medieval costume, for a seat in the arena.

Several people claiming to be Henry VIII were stopped and searched at the gates when metal detectors found cameras and lenses concealed in the doublets and cod pieces. As the

photographic rights had been sold exclusively for £30,000 to the *Daily Express*, the rival interlopers were smartly turned away.

The Princess Royal's team took an early lead in the first game, mainly thanks to the efforts of Mr Cliff Richard who was fastest at hauling a cannon over a line and firing it. The Duke of York's team was seriously hampered when its star, the footballer Gary Lincker, got his trousers caught in the apparatus.

It soon became clear that the Princess Royal's serious-minded tactics, conducted with folded arms and intense discussions with her vice-captain and television quiz partner, Mr Emyln Hughes, were paying off. "Doing well. Very proud of my lot. Good team," the Princess Royal said.

"My team are basically brilliant," croaked the Duchess of York, who whiled away the breaks in filming by throwing rubber chicken legs and other stage food at her husband.

The two male team captains were left trailing badly behind, and Prince Edward began to doubt the impartiality of the judges, who included the Duke of Gloucester and four other Dukes.

Harmless fun though it was, it was not calculated to enhance the dignity of the House of Windsor. But at least Mr Christopher Reeve, the actor, was highly impressed.

"Hey," he exclaimed when he arrived for rehearsals, "there's some real Dooks in here."

Photographs, page 3

IN PART 2

Pakistan hit

Pakistan will be without Tauseef Ahmed and Ramiz Raja for the second Test at Lord's after both were injured during the match against Northamptonshire... Page 44

Portfolio Gold

The £8,000 prize in The Times Portfolio Gold competition - double the usual amount as there was no winner on Saturday - was won yesterday by Mr William MacCullum, of Nuneaton, Warwickshire. Details, page 3. Portfolio list, page 29.

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Table with 2 columns: Section Name, Page Number. Includes Home News, Overseas, Business, Sport, Arts, Births, deaths, marriages, Church, City Diary, Computer appointments, Court, Crosswords, Diary, Entertainments, Features, Information, Law Report, Legal appointments, Leading articles, Letters, Obituary, Public appointments, Sale room, Science, TV & Radio, University results, Weather, Wills.

NEWS SUMMARY

Booby-trap kills ex-UDR man

A former member of the Ulster Defence Regiment was killed by a Provisional IRA booby-trapped car bomb yesterday 11 weeks after leaving the force he had served for 15 years. Mr Nathaniel Cush, aged 47, is the second person to die in the Belfast area since the Provisionals resumed operations after the general election.

His death happened two hours before Mr Tom King, Secretary of State for Northern Ireland, called for political parties to put past differences behind them, look to the future and open dialogue. Mr Cush, a Post Office driver from the Crumlin Road area of north Belfast, died instantly.

Union's new line

The Transport and General Workers' Union yesterday promised to develop "new unionism" for the remainder of the century.

But it said it would reject the Government's concept of "business unionism" involving a customer relationship with members. "New unionism today means using modern methods without betraying traditional values."

The union, the largest in Britain, is against the type of single-union deals pioneered by the electricians union.

Deadline for paper

Staff on the left wing Manchester-based *News on Sunday* newspaper may learn today whether it is to fold after only eight issues. More than £7 million, invested mainly by local authority pension funds and trade unions, is at stake.

Confirmation that the newspaper could shut came from Mr Nicholas Horsley, the chairman, who said that without a long-term financial plan to put before today's board meeting, "we will have to fold the paper in the middle of the week."

Boys sent £1m case for trial

Three teenagers accused of attacking and robbing Miss Jan Leeming, the former newsreader, were sent for trial at Knightsbridge Crown Court when they appeared at West London Magistrates' Court yesterday.

Conrad Mathurin, aged 19, of White City estate, Shepherd's Bush, west London, and Richard Green, aged 17, of Champlain House, on the same estate, were refused bail. A boy aged 14, also from Shepherd's Bush, was remanded into the care of the social services.

Boy dies in fire

A teenager died in a blazing children's home yesterday after staff and police officers who tried to rescue him were beaten back by flames and dense smoke.

Seven young people, aged between 15 and 18, were led to safety from Aldersley House at Teuchinall, Wolverhampton, but Dean Whallin, aged 17, was trapped.

The fire broke out in the television lounge of the two-storey building early yesterday morning and at one stage flames were 20ft high. Police are investigating the cause.

'Legal profession in danger of becoming a trade union'

Hailsham's parting shot on legal aid

By Frances Gibb
Legal Affairs
Correspondent

The legal profession is in danger of becoming a trade union and ceasing to be a profession at all, Lord Hailsham of St Marylebone, the retiring Lord Chancellor, said yesterday.

In an interview with *The Times*, the day after his resignation as the longest-serving Lord Chancellor this century, he said that the cause was the legal aid scheme.

"The legal profession must realize its primary duty is to provide a service to the client and the public. It's got to

recognize it is a profession like doctors, teachers, architects and lawyers; not a trade union like Scargill and the miners."

Last year Lord Hailsham found himself the target of unprecedented legal proceedings by the Bar and the Law Society over the setting of legal aid rates of pay.

It was a time when, Lord Hailsham now admits, he thought he would be forced to resign, although he had no intention of doing so voluntarily.

The court judgement might have been such that his reputation would have been at stake; and he would have felt

it necessary to resign or others might have wanted to move him, he said.

In the end the legal action forced a settlement, which Lord Hailsham says, gained the profession nothing, rather it "lost them three months".

With the episode still ranking him he predicts that there will have to be reforms, as set out in the recent White Paper on legal aid, to increase government control over legal aid rates of pay.

"Neither the Bar nor the solicitors are prepared to accept they are not the only pebble on the beach; in considering their claims one

must have regard to what other claims are being made on the public purse."

But the dispute was only one blot on a long career in which he held office three times, from 1970 under Mr Edward Heath and then for two terms under Mrs Margaret Thatcher.

Of the huge array of reforms he has overseen, he picks out the 1971 Courts Act, which created the present court system in place of the assizes and quarter sessions.

More recently there have been reforms to family and divorce law; these changed the way financial arrangements

are worked out after divorce; brought in new measures for tackling child abduction and gave illegitimate children legal rights.

A next task, which he is sorry not to see in, will be some kind of family court.

He would also have liked, he says, to have done more to reform the criminal law, the state of which he finds "very depressing".

"The delays and anomalies and anachronisms are enormous; but there were so many sacred cows, and so many dinosaurs and terradactyls which are purely vegetarian in character."

He plans some writing, he is working on a book on Macmillan, and hopes to be asked by his successor Sir Michael Havers, QC, to sit on some cases in the House of Lords. Above all, he has a second wife, his former secretary Deirdre, whom he married last year. "A man living alone with nothing but memories, with his children grown up (he has five), is rather desolate."

Now it is a question of getting used to the changed lifestyle. He will miss the official car. "There's nothing more disconcerting than moving out of public office into private life."

Owen isolated in exchanges over merger

Continued from page 1
that he was trying to bounce the SDP into a merger by issuing to their national committee his memorandum calling for "democratic fusion" of the SDP and the Liberals.

But he refused to rule himself out as a candidate for leadership of any merged party. Meanwhile, the calls for a merger were being supported by all three of Dr Owen's colleagues in the original SDP Gang of Four - Mr Roy Jenkins, Mr Bill Rodgers and Mrs Shirley Williams.

Mr Rodgers, an SDP vice-president, called on LBC radio yesterday for "union" with the Liberals and said that the SDP had not been launched as a vehicle for any of its leaders personally.

Speaking on BBC Radio 4's *Today* programme, Mr Cartwright said that the Alliance should not have let a head of steam build up over the merger issue. It should have been discussed calmly and quietly over a period.

Echoing words often used by Dr Owen, he said: "We have spent six years building up the SDP. Some of us are fiercely proud of what we have built."

"We are willing to discuss a closer working relationship with the Liberals. If our party membership wants merger then we're prepared to accept that as well, but you don't

throw away six years hard work in a couple of days."

On the same programme, Mr Steel denied that he had been bouncing the SDP, blaming the need for him to act quickly on the SDP calling their national committee meeting yesterday and on weekend comments by figures in both parties. "There comes a point where a political leader is expected to lead."

The Liberal leader, who has long envied Dr Owen for the tighter discipline of the SDP, said that he had used the expression, "democratic fusion", to show that he believed in taking the best elements of both constitutions and as a counter to some Liberals who were in a somewhat "triumphalist" mood in their attitude to the SDP.

On the question of the leadership, Mr Steel said that he was not prepared to contemplate his own future until the institutional matters were sorted out. "Everybody should feel free to be possible candidates for the leadership if there is a fused organization."

Members of both parties felt last night that Mr Steel had been astute in making his early move, highlighting Dr Owen's distaste for a merger and therefore making it less likely that Dr Owen would be elected leader of a fused party if he were persuaded to stand.



Glorious sunshine greeted the new dawn in Mr Cecil Parkinson's political career yesterday when he returned to government in his new post as Secretary of State for Energy, complete with chauffeur, official car and ministerial box (Photograph: Tim Bishop).

Young to move fast over cities

Lord Young of Graffham, Secretary of State for Trade and Industry, moved swiftly yesterday to say the Government would cut corners to revitalize the inner cities.

He said it would work happily with those Labour councils extending a welcoming hand. But where others sought to "set up their own separate economic systems" he made plain that the Government would use urban development corporations.

Ministers have been discussing plans to extend the powers of those bodies to take over housing and planning.

On BBC Radio 4's *Today* programme, he said enterprise had to be restored in inner cities.

Luxembourg calls
Mr John MacGregor, Minister of Agriculture, was in Luxembourg for complex talks on EEC farm prices yesterday, only 48 hours after his appointment.

But Mr MacGregor, aged 50, who won considerable respect during his two years at the ministry from 1983, is likely to prove an adept negotiator.

He has experience in academic life, journalism, and, most recently, at the Treasury.

The National Farmers' Union, which passed a vote of no confidence in Mr Michael Jopling, his predecessor, welcomed the appointment. Defeated Tories speak out page 14

Sainsbury's plug bathroom prices.

	Sainsbury's Shower Gel 200ml 65p 59p		69p 200ml			
	Head and Shoulders Shampoo 150ml 94p		75p 2 x 50ml			
	Imperial Leather Toilet Soap 3 x 125g 59p		95p 150ml			
	Camay Soap 4 x 125g 66p		99p 500ml			
	Soft & Gentle Anti-perspirant 210g 85p	62p x 5 (plus 1 free)				
	Palmolive Foam Bath 500ml 89p					

ALL MERCHANDISE IS SUBJECT TO AVAILABILITY SOME LINES ARE AVAILABLE AT LARGER BRANCHES ONLY.

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Home Office may challenge asylum granted to Dikko

By David Sapsted

The Home Office was last night considering whether to appeal against an immigration adjudicator's decision to grant political asylum to Mr Umaru Dikko, the former Nigerian transport minister.

Mr Dikko was rescued at Stansted airport by British police in 1984 after being kidnapped and put in a packing crate destined for Nigeria.

Yesterday's ruling by Mr Mark Patey, the chief adjudicator, overturned a decision made in 1985 by Mr Leon Brittan, the then home secretary, that Mr Dikko should be sent back to Nigeria to face charges concerning an alleged fraud relating to his time in office and involving millions of pounds.

Last month, Mr Dikko appealed against the decision, saying his life would be in danger if he returned to his homeland.

Mr Patey ruled yesterday that the former minister had "well-founded fears of persecution" and that the Nigerian regime regarded Mr Dikko as a threat to stability.

He also decided that the regime was "deeply implicated" in the plot to kidnap Mr Dikko.

Mr Patey said that Mr Dikko should be granted political asylum until the end

of the year, or until the end of extradition proceedings started by Nigeria.

"The evidence provided by extracts from newspapers circulating in Nigeria shows that the appellant was considered, rightly or wrongly, by the Buhari government as being behind the plot to overthrow him", Mr Patey said.

"I find that the appellant would have had a well-founded fear of persecution on the ground of his political opinions had he been required to return to Nigeria in June 1985."

The Home Office is studying



Mr Umaru Dikko: well-founded fear of persecution.

ing the legal dilemma posed by the case because people who are given political asylum are not considered to be extraditable.

The Fugitive Offenders Act rules that people cannot be extradited if they would face persecution on their return and if political asylum is granted to someone, it is on the assumption that they would face persecution.

Also, any trial of Mr Dikko before a military tribunal would not conform to internationally accepted standards of justice.

Any appeal by the Home Office will have to be lodged within 14 days. A spokesman said yesterday that such a course was being considered.

Mr George Dove-Edwin, Nigeria's High Commissioner in London, said last night that Mr Dikko's suggestions that he would be tortured and shot if he were sent home were "fantastic".

"Why should Mr Dikko be made a martyr? He is a spent force but there are charges against him and we would like him to face those charges and clear his name."

The Nigerian government would be taking further steps to secure the former minister's extradition but "it would not be a great disaster for us" if these failed.

Prince a knockout at charity show



Prince Edward putting his back into his job of hosting an "It's a Knockout" charity contest at Alton Towers, the leisure park in Staffordshire, yesterday. Also taking part were the Duke and Duchess of York (Photographs: Nigel Iskander).

NHS drug costs

Northerners spend more on medicines

By Rodney Lord, Economics Editor

New figures on National Health Service costs show big differences on spending on drugs in different areas of the country.

Spending by GPs in the highest cost area in the country, North Tyneside, is well over half as high again per head of population as in the lowest cost area, Greenwich and Bexley in south London.

In 1985-86, GPs in North Tyneside prescribed drugs worth an average of £41.85 for every man, woman and child.

The figures come from data to be published shortly by the Healthcare Financial Management Association, a recently formed joint association of NHS treasurers and accountants.

The association has asked all the 90 family practitioner committees which co-ordinate local GP practices to provide information on their costs.

Northerners are in general bigger drug takers than southerners. Of the country's 14 health service regions the three highest cost in descending order are the northern, north-western and Mersey regions.

Lowest cost is the Oxford region, followed by the four Thames regions covering London and the Home Counties.

Mr John Catterall, head of health services for the Chartered Institute of Public Finance and Accountancy, said yesterday that there were

many possible reasons for the differences in spending between different areas.

"An above-average proportion of elderly and very elderly people would tend to increase the need for drugs. Areas with some kinds of heavy industry may also give rise to particular medical problems."

Different patterns of treatment may help to keep costs lower in London. "It is well known that in London people needing medical help are often treated in the emergency departments of hospitals who in other parts of the country would be treated by GPs", Mr Catterall said.

That may be partly because people in London tend to live closer to a hospital.

There is a similarly wide range between the total costs incurred by GPs varying from an average of £57.51 a year per head of population in Rotherham, south Yorkshire, to £91.51 in Kensington, Chelsea and Westminster.

High rents account for some of the costs of practising in central London.

Hospital costs also vary widely. For instance the cost per day of keeping someone in acute need of care in hospital in the northern region is nearly 20 per cent higher at just over £100 than it is in neighbouring Yorkshire.

In geriatric care the cost per attendance for day-patients in the northern region is the highest in the country.

Portfolio Gold Winner to learn how to drive

Mr William MacCallum was the only Portfolio Gold winner yesterday, and he also received a bonus £4,000 prize because there was no claimant on Saturday.

Mr MacCallum, aged 43, is unemployed, so the £8,000 will be particularly welcome.

He lives with his wife Jane and their two young sons, James and Daniel, in Campbell Hill, Nuneaton, Warwickshire.

"We'll definitely have a holiday and I'll have some driving lessons, and then we'll decorate the house", Mr MacCallum said.

He has been a reader of *The Times* for four years and describes himself as an "avid Portfolio player" since it began.

Readers can obtain a Portfolio Gold card by sending a stamped addressed envelope to: Portfolio Gold, *The Times*, Blackburn, BB1 6AJ.

Cosh men are both remanded

A man arrested carrying a CS gas canister and a cosh at the Trooping the Colour on Saturday told Bow Street Magistrates' Court in central London yesterday that he had not originally intended to go to the ceremony.

Glenn Edwards, aged 27, of no fixed address, said: "We were just passing by and had no intention of going to the Trooping the Colour".

He pleaded guilty to possessing offensive weapons and was remanded for reports until July 6.

The court was told that Edwards was arrested after plain-clothes officers overheard a conversation and became concerned.

George Dalton, aged 22, of Tamworth, Staffordshire, faced similar charges and was remanded until June 22.

Cellist divorce

Julian Lloyd Webber, the cellist, yesterday blamed his love of music for the break-up of his 13-year marriage. He and his wife, Celia, both aged 36, have filed for divorce.

Executives leave in BBC shake-up

By Gavin Bell

Two senior executives are to leave the BBC as part of a top-level reshuffle partly caused by the appointment of Mr Michael Checkland as Director General this year.

The corporation confirmed yesterday that Mr Alan Protheroe, assistant director general, and Mr Brian Wenham, managing director of BBC Radio, would be leaving in August.

Mr Checkland paid tribute to both executives and said Mr Protheroe's departure was "a matter of regret to me and my colleagues".

Mr Protheroe, aged 53, said he was grateful for having had the opportunity to direct BBC journalism and to encourage the corporation's development during 30 years' service.

Mr Wenham, whose resignation had already been announced, said it was "an amicable parting of the ways" after an enjoyable 18-year career.

Behind the mutual compliments, however, it was clear the changes resulted from a power struggle after the enforced resignation of Mr Alasdair Milne as Director General last January.

Man 'left like zombie' after brain treatment

A brilliant student left "like a zombie" by a hospital blunder claimed damages in the High Court yesterday.

Samir Mahmoud Aboul-Hosn, aged 23, was considered to be the most gifted of four brothers from an intellectual Lebanese family when he went into hospital at the age of 18 to have a cyst removed from his brain, the court was told.

The operation, in September 1982, was a success, but a build-up of pressure to the brain was incorrectly treated during after-care at The Italian Hospital, Queen's Square, Bloomsbury. Mr Alan

Rawley, QC, for Mr Aboul-Hosn, said.

The court was shown a film of Mr Aboul-Hosn with his parents at their home in Hangleton Road, Hove, East Sussex.

Mr Aboul-Hosn seeks damages from the trustees of the hospital; Mr David Grant, consultant neurosurgeon; Mr Peter Crawford, senior registrar; and Mr Zuhair Nouri, registrar.

Liability was not in issue but the amount of damages is contested. The hearing continues today.

Kimberley hearing to be private

By Our Social Services Correspondent

The inquiry into the case of Kimberley, the child murdered by her stepfather, will be held in private, against the recommendations of the trial judge.

Mr Justice Steyn said in his trial summing up that public confidence in the system could be maintained only by a public inquiry.

But Mr Louis Blom-Cooper, QC, the inquiry chairman, announced yesterday that there were no "special features" in the case to warrant a public hearing.

Mr Blom-Cooper said that the inquiry panel, set up by Greenwich council and Greenwich health authority, did not think it was bound to accept the judge's opinion.

"Thoroughness might be in jeopardy if some important evidence was unavailable due to the fact that the hearing was in public", he said.

The decision was attacked by a parents' group, which fears the outcome will be given more power to take children into care.

Mr Brian Raymond, representing Mr Martin Ruddock, the social work team leader who handled the Kimberley case, said his client would have been happy had the inquiry been in public.

But Mr John Trotter, representing Mr Martin Mainy, Greenwich director of social services, said a private inquiry was the best decision.

Kimberley, aged four, weighed 24lbs when she died at her home in Kidbrooke, south London.

Her stepfather, Nigel Hall, was sentenced to life imprisonment for the killing and her mother, Pauline Carlisle, was jailed for 12 years for child cruelty.

The inquiry, being held at Shooters Hill, south London, begins in two weeks' time and is expected to last a month.

PC denies he kicked man who died

A policeman yesterday denied kicking a man during an arrest five hours before the man died in a police cell.

Police Constable Jackie Harris told a jury at Cardiff Crown Court that he had not kicked or kned Mr Philip Howard, aged 29, an unemployed labourer.

PC Harris, aged 37, also told the court his colleague PC Stephen Riddick had not kned the prisoner.

PC Harris, and PC Riddick, aged 24, both stationed at Ferndale in Mid-Glamorgan deny the manslaughter of Mr Howard.

PC Harris said there was a lot of noise during the struggle outside Mr Howard's house in Tylorstown, Mid-Glamorgan but he had not heard the prisoner moan.

When they arrived Mr Howard said: "If you're going to take me, take this" before

allegedly punching PC Riddick in the face. He grabbed the man to stop a second blow and then all three ended up on the floor.

They restrained the struggling prisoner on the pavement until his hands were handcuffed. Then he was driven to the police station.

The court has heard that Mr Howard died in a cell after suffering internal bleeding. The case continues today.

Diners 'clubbed like seals'

A serviceman with the Diplomatic Service was among diners "clubbed like seals" when Chinese waiters ran amok in a London restaurant, a court was told yesterday.

Mr Stephen Richards said he was punched to the floor in an unprovoked attack as he tried to leave the Diamond Restaurant, Leicester Square.

He told Southwark Crown Court: "I was hit on the head by sticks and could hear other people being hit on the head with heavy sticks. There was blood everywhere."

Mr Richards denied he or friends he was with had been rowdy but said they had been drinking and had each consumed about six pints.

Mr Paul Dodgson, for the prosecution, said the victims were "clubbed like seals".

Mr Sammy Tang, aged 27, of Conway Crescent, Perivale, west London, Mr Kim Chu, 30 of Cambridge Avenue, Greenford, west London, Mr Franki Lam, 30 of Whitton Avenue, Greenford, Mr Peter Lee, 25 of Great Russell Street, Bloomsbury, and Mr Cheung Li, 35 of Cromer Street, Bloomsbury, deny unlawfully fighting and causing an affray last June.

Mr Lee is further charged with unlawful and malicious wounding and Mr Chu is accused of wounding with intent and causing grievous bodily harm.

The trial continues today.

Book now to mark a 150th birthday

By Ruth Gledhill

The birth announcement in *The Times* in July 150 years ago read: "On the 1st inst., the lady of J. Barrow Montefiore, Esq, of Brunswick-square, of a daughter".

Archivists today are trying to find any direct descendants of that girl, one of 10 daughters and four sons born to Joseph Barrow Montefiore who later emigrated to Australia.

She was one of the first babies after the official Registration Service was established on July 1, 1837.

Any grandchild of hers still alive will be invited to a

reception at the House of Lords next month to celebrate the anniversary of the office, in St Katherine's House, London WC2.

In advertisements in *The Times* yesterday and today, the Registrar General is asking anyone whose father, mother or grandparents were among the 1,000 people born on that date to come forward so they can join in the 150-year celebrations. People whose direct descendants were married or died on that date will also be included.

Until the new registration service began, births, marriages and deaths were recorded through the parochial

registers of the Church of England under regulations introduced by Henry VIII in the sixteenth century.

A false statement to the registry once resulted in seven years hard labour, or transportation. Today it can mean a mere £1,000 fine.

The early years of the service brought life-saving results as well as frauds.

Shortly after it started, London suffered three severe cholera outbreaks. Dr William Farr, London's compiler of abstracts, used the new statistics to track down the waterpump in London responsible for the epidemic.

A few years later, five

registrars were dismissed for not keeping to the regulations. Their wages, which were based on the number of registrations, meant that quiet country areas suddenly showed enormous and inexplicable increases in the birth rate.

Mrs Terry Banks, the first woman and thirteenth Registrar General, said the service, which is still largely manual and employs 2,000 people compared with about 80 in 1937, would increasingly use new technology.

It merged with the Government's Social Survey Department in 1970 to form today's Office of Population Censuses and Surveys.

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British TELECOM

Engine success puts Rolls-Royce ahead in the satellite race

By Harvey Elliott, Air Correspondent

The battle to design a European satellite-launching space-ship swung in Britain's favour last night as Rolls-Royce announced success with a revolutionary engine which could power the craft.

It was the news British Aerospace and backers of the project - known as Hotol - had been waiting for and is certain to trigger a new round of international competition for funds to build the vehicle.

For the past 18 months, teams of Rolls-Royce engineers based at Bristol and at Ansty, near Coventry, have been working on preliminary designs for the engine which behaves like a normal jet at low levels and then switches to liquid oxygen to put the spaceplane into orbit.

At the same time, British Aerospace designers have produced outline plans for a craft which would achieve horizontal take off and landing (hence the name Hotol) in the manner of a conventional aircraft and yet be able to put satellites into low Earth orbit.

The two companies, together with the Department of Trade and Industry, had invested a total of just £3 million in the basic design work. Now they will have to convince someone, probably the European Space Agency, to

put up another £7 billion to develop the concept.

They believe their design would leapfrog anything now operating in space and, because it would be completely re-usable, would slash the cost of launching a satellite to one-fifth of the amount now charged by the American Shuttle.

But in France they are determined to press ahead with Hermes, a smaller version of the Shuttle which would be launched on an Ariane rocket.

Their design, they say, is simpler to build, has far fewer technical risks and would employ scientific expertise throughout Europe including Britain.

Another rival design, somewhere between the two, is the German Saenger, a hypersonic jet which would "piggy back" a rocket-powered vehicle entering space.

All three designs are part of a world-wide move to win a share of the huge market in space launches predicted for the early part of the next century.

Rolls-Royce's engine, the RB 545, was based on a novel, untried concept and it therefore found few immediate financial backers.

But the Government, which

saw several potential military applications for such a space vehicle, decided to push its virtues at ministerial meetings throughout Europe and the United States. Until now, it was not certain that the new concept would work.

But confirmation came yesterday from Mr Stewart Miller, director of corporate engineering at Rolls-Royce, who is also overseeing work on the engine for the proposed new supersonic passenger aircraft to replace Concorde.

He said: "The test programme has produced some exciting and positive results. We have made significant progress in the last 18 months towards confirming the original ideas for such a propulsion system which seized everyone's imagination three years ago."

"The rig testing and project design studies are proceeding to schedule, enabling us currently to define follow-on technology and associated programmes."

Talks have already been held with other European aerospace companies about future co-operation and there is a growing interest in America where the problems with their own Shuttle programme remain largely unresolved.

Cash aid scheme to develop research

By Robert Matthews

University researchers who make commercially viable discoveries are being offered up to £30,000 to bring their ideas to the marketplace.

The "Enterprise Cheque" scheme, launched yesterday, aims to provide the development funding needed for a breakthrough to be exploited.

Britain is still a world leader in invention and new ideas, Mr Allan Speirs of the venture capital company Investors in Industry, known as "3i", which launched the scheme yesterday, said.

"The aim of the Enterprise Cheque is to encourage the commercial development of far more of these potentially valuable ideas, many of which still tend to get locked away in the world of research."

The company will provide the money in return for a stake of between about 10 and 25 per cent in the enterprise.

Mr Geoff Taylor, a director of 3i Ventures, said yesterday that a chief aim of the scheme is to provide the money with as little red tape as possible.

"We have worked hard to make it quick and simple."

The company says that it is looking for evidence that, given the money, the idea will turn into a commercial enterprise well worth investing in. The company is offering to help to set up an independent company, or patent and licence work with advice from the Research Corporation, a sister company of 3i, where a research project is thought by its creators to be ready for commercial exploitation.

The first Enterprise Cheque is to be awarded shortly to a team of biotechnologists, who have developed a diagnostic and therapy kit in the health care field.

Dr Geoff Potter, director of the Biotechnology Directorate of the Government's Science and Engineering Research Council, said yesterday that the council welcomed the initiative.

The scheme, open to any applicant in any field of science and technology, is expected to attract up to 15 projects worthy of funding a year.



Mr Trevor Crowe, aged 27, from near Alnwick, in Northumberland, feeling on top of the world thanks to the hand-painted globes he began making in his garage. Now the business, with orders worth £100,000, occupies two 500 sq ft factory units (Photograph: Doug Hall).

Merger of print unions 'only way'

By Tim Jones

Traditional print unions may merge in order to survive as their defeat in the Wapping dispute forces some reality to dawn on members in other newspaper houses, according to a Fleet Street executive.

They could suffer the same fate as the News International print unions if past malpractices were not ended, according to Mr Steve Oram, personnel director of the Financial Times.

Writing in the latest edition of the *Industrial Relations Journal*, Mr Oram adds: "The reality of Wapping was always on the cards."

"The extent of control of the job enjoyed by chapel (union branch) members, co-ordinated by powerful trade union branches, was never going to be relinquished without fierce resistance and a bitter struggle."

"That power had enabled terms and conditions to be enjoyed, albeit inevitably for a finite period, in some cases at a level of £1,000 a week for doing roughly 25 to 30 hours work."

Mr Oram adds: "Linotype operators earning such money were doing a job that technology had long since made redundant, but chapel power had maintained the unnecessary work for the excessive wages demanded."

Decades of control by chapels had reinforced an attitude of considerable power, making conflict inevitable, Mr Oram argues.

Technology had threatened to displace the role of the main printing craft union, the National Graphical Association, in the composing area leading to the disappearance of its previous sizeable powers.

He says that with the need to maintain or increase membership a merger between the NGA and its rival print union, Sogat '82, is the only possible way they will be able to grow and protect themselves against the "threat or damage caused... by new technology".

£1m education saving

Head with computer power

By John Clare, Education Correspondent

A headteacher in Cornwall has found a way of saving the county's education department up to £1 million a year, so allowing it to spend more on books and equipment and additional teachers.

The savings are expected to come from an energy-saving computer program devised by Mr David Blackford, head of St Ives comprehensive for the past 23 years.

He has been so successful at cutting the 700-pupil school's heating costs - they are down by a third in a year - that the council has asked him to apply the same lessons to its 300 other schools. He joins the architects department on a year's secondment in September.

Mr Blackford is an enthusiast. "I have been working on the problem for five years", he said. "The heating control system which all our schools use is hopelessly inefficient. It is just a glorified time-clock connected to a primitive thermostat. It is totally inaccurate and it annoyed me."

"Now, electronics is my hobby. So I installed a computer connected to temperature sensors inside and outside the building. It cost about £10,000."

"I feed in a timetable for each zone of the school together with the required comfort temperatures."

"They vary from 15C in the gym to about 18C in the

classrooms and 19C in the staff room. The computer switches the heating on 10 minutes before occupancy time and switches it off as soon as it knows the temperature can be maintained; that is very important."

"I had to spend six months fine-tuning the thing, looking at it every day after work to see what it had been doing and going in at night to make sure the program was right for the next day."

"That is the secret: making sure you have programmed it properly and that the settings are correct. I saved £3,500 in the first year and there is a lot more to come."

Clergy in fear of 'high' pay

By Clifford Longley, Religious Affairs Correspondent

Two knocks were administered to the "Barchester Towers" image of the Church of England's professional ministry yesterday.

One diocese abolished the term clergyman because it was seen as sexist and some clergy, afraid of getting ahead of "the Jones's" next door, were said to feel that they were earning too much.

The complaints about earnings were highlighted yesterday by Sir Douglas Lovelock, the First Church Estates Commissioner.

He said that the latest

increase in pay of around 8 per cent took average stipends up to about £8,000, the equivalent when allowing for free housing to a salary of between £11,000 and £12,000, but some clergy in poorer areas feared they were becoming the best paid people in their parishes.

The other "knock" yesterday came from the Diocese of Ely.

Dr Geoffrey Turner, its spokesman, said: "We now have 17 women ordained as deacons and so our clergy can be either men or women. We

wanted a term which would include all clergy in the diocese. Clergyman is a monstrosity of a term, so we decided upon the term Clerk in Holy Orders."

But while women deacons may be equal in the sight of God and the English language as spoken in Ely they are obviously not in the sight of the Church Commissioners.

The average salary of women deacons is between £6,965 and £7,475 and their free housing is "not up to the standard we provide for incumbents".

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Rent prior new

New life ca hospitals u

How 75% of used cars fail

Rates ruling

Children killed

Act used

Rented housing 'a priority task for new Government'

By Christopher Warman, Property Correspondent

More investment by the Government in housing, and the provision of decent affordable rented housing, to halt the continuing decline, is being urged by the Institute of Housing.

The message will come from Mr Peter Kegg, president, on the opening day today of the institute's conference at Brighton.

His uncompromising signal to the four-day-old Government is: "Time has already run out. Tonight 25,000 people, the equivalent of the population of a small town, will be living in bed-and-breakfast accommodation. Most will be suffering the most squalid conditions. This cannot go on."

The institute is calling for more investment in housing, both from the public and private sectors, emphasizing that private finance must not be seen as the only solution.

"Unless the Government can show that decent affordable rented housing is available to people when they need it, that waiting lists and the number of homeless is falling, then it will have failed."

Mr Kegg emphasizes that halting the housing decline is not only a matter for central government, and calls for a new productive partnership between central and local government.

Urging local authorities to provide a better service, he says: "Look outwards to your consumers and give them the means to get involved in making decisions."

His warning is reflected in a report from the institute published today.

It says that radical changes in attitude and practice need to be undertaken by central and local government to secure the future of public sector housing.

Preparing for Change, an examination of the future of public housing, throws doubt on Conservative plans for rented housing, due to be implemented by the new Government.

It takes issue with the Government, whose policy to give tenants the right to opt out of council management assumes that local authorities can no longer be trusted as landlords, and argues that new rented housing should be provided and managed by private landlords and associations.

The report calls for a national assessment of housing needs, stating that the nation's housing bill is estimated at £75 billion, and says that the Government must provide adequate funding for the repair, improvement and replacement of the current local authority and housing association stock.

Evidence from schemes with a high proportion of private funding indicates that they can only be provided at rents up to 40 per cent higher than present council rents.

Local authorities should play the key strategic role for shaping local housing policies in their areas, and should not be expected to become merely landlords of last resort for those who cannot afford anything else.

Addressing local authorities, the report argues that housing services need to be restructured, and rents set at a realistic level to pay for them, while there should be more tenant control over the provision and management of services.

Preparing for Change (Institute of Housing, 9, White Lion Street, London N1 9XJ; £5).

New life call for former hospitals under threat

Hospitals redundant through health policy changes or new buildings should be converted to avoid demolition. Save Britain's Heritage (SAVE) says in a report published yesterday.

The organization highlights the growing threat to hospitals, many of historic and architectural interest.

It names the fine Friern Hospital, Friern Barnet, north London, due to close in two years, and the Grade II listed Royal Infirmary, Sheffield, as in danger. Consent to demolish the latter was refused in

1981 but it is being vandalized.

SAVE argues that buildings could be converted to many uses including residential and commercial, or a mixture. The Georgian Salop Royal Infirmary is now flats, while the Royal Holloway Sanatorium, Surrey, is going to be offices.

SAVE also criticizes inappropriate development such as the "disastrous" plans for St George's Hospital, Knightsbridge.

Hospitals: a suitable case for treatment (SAVE, 68, Battersea High Street, London SW11 3HX; £3).



Chief Supt Mike Farbrother displaying some of the knives which have come into the hands of the police in his area of south London (Photograph: John Manning)

Police fear knifing epidemic

Sentences for youths carrying knives on Britain's streets are sometimes lower than those imposed on litter bugs, a senior London policeman said yesterday.

Chief Supt Michael Farbrother, launching an experimental publicity campaign to halt the increasing use of knives, said that if courts and politicians did not act there would be an epidemic.

Mr Farbrother, whose Lam-

beth area in south London includes Brixton, said: "It is common for my officers to come across youngsters carrying the most vicious weapons".

Between 1984 and 1986 muggings rose by 40 per cent but the number involving knives increased by 63 per cent. On average three street offences a day in Lambeth now involve knives.

Mr Farbrother said those trends were being mirrored in other inner city areas both in

London and the provinces.

"Some of the sentences for offensive weapons are derisory. A £30 fine is quite commonplace and more are just being bound over to keep the peace. People are fined more for dropping litter", he said.

Legislation allowed for a maximum of £200 or three months imprisonment to be imposed by magistrates and £5,000 or five years in the Crown Courts.

Shani Warren case

Police left in maze of false turns and fresh conundrums

By Stewart Teadler, Crime Reporter

A small white notice is pinned to the wall of the incident room at Maidenhead police station where officers are investigating the death of Shani Warren, found floating bound and gagged in a Buckinghamshire lake nine weeks ago.

The notice reads: "Think Area". But the blackboard, once much used, is now blank.

The Thames Valley detectives who yesterday watched Miss Warren's funeral near her parents' home at Clerkenwell Cross, Buckinghamshire, could be forgiven for feeling they have been led into a maze of seemingly false turns and fresh conundrums.

The case is unique. Checks by crime pattern analysis experts at Scotland Yard on other murders or cases have yet to throw up anything elsewhere in the country which remotely matches the death.

Miss Warren, aged 26, was last seen at about 6pm on Good Friday leaving her home at Stoke Poges to take some grass cuttings to her father. Police think she died between 6pm and 9pm.

Her body was found floating in a lake at Taplow near Maidenhead. She was gagged and her hands and legs were bound. There were no signs of struggle, sexual abuse or robbery. Miss Warren's Vauxhall car, with the driving seat in the reclining position and the girl's wristwatch on the floor, was parked in a layby. The cuttings had gone.

The car was found to have a fault so it could have been parked while Miss Warren waited for help.

It took two post-mortem examinations to discover the only sign of possible attack.

There were marks on the girl's throat. In the water near her body, police found a jump lead with a slip knot. Miss Warren could have been rendered unconscious before being dumped in the water. Yet there was no fight.

Det Supt John Childerley said: "I think everyone who has been on the inquiry has felt that no other inquiry has presented so many unanswered questions. No one has seen anything that can help us."

Although police thought at first they might be dealing with a bizarre form of suicide, a full-scale incident room was nonetheless opened. It followed what is now a standard procedure for all police forces laid down in the wake of the mistakes of the Yorkshire Ripper inquiry.

Their £33,000 Auto Index system is the precursor of the new HOLMES (Home Office Large Major Enquiry System) police computer packages which are being introduced across the country.

Auto Index is regarded as a good tool but it is limited compared with the HOLMES system which will hold a wider range of information with better retrieval.

Later this week police will watch with interest to see whether a mention on BBC TV's *Crimewatch* UK programme produces new leads. There may soon come a point when the incident room will have to close.

But the investigation will not end. The computer discs will be copied and stored locally and at headquarters. A printout of manual cards will be kept by a detective at Maidenhead who will update them weekly.

How 75% of used cars fail

By Robin Young

Of 193 secondhand cars inspected by trading standards officers and Department of Transport inspectors, 153 — nearly three in four — were found unfit to be on the road.

Surprise inspections were held at 69 garages with cars on forecourt display in Gwent, Lothian and Barnsley, South Yorkshire. It was found that many had dangerous and life-threatening faults even though most had passed Ministry of Transport tests.

Announcing the results of the survey, Mr Bob Wright, vice-chairman elect of the Institute of Trading Standards Administration, said: "The results are a damning indictment of the motor trade and will shock and alarm the public."

Mr Wright, director of consumer services in Barnsley, said that trickery was common place. Many garages had attempted to mask faults with paint or filler.

Bald tyres had been recut to make it appear they still had tread. Sub-frames of several Mini cars were falling apart, holes were frequently found, and it was not uncommon to find seatbelt mountings corroded or foot and handbrakes not working.

"Many of these vehicles could put lives at risk", Mr Wright said.

Rates ruling

Mrs Patricia Dunstan, a property negotiator, of Ealing, west London, was yesterday refused permission to challenge in the High Court the legality of the 65 per cent rate rise approved by the Labour-dominated borough council of Ealing.

Children killed

Miss Sandra March, aged 26, was being questioned by police yesterday about the deaths of her two children aged five and three, found strangled at their home in Osca Way, Chelmsford, Essex.

Cellular radio Digital revolution transforms phone

The setting up of a European-wide cellular radio market based on digital technology presents the UK cellular industry with an excellent opportunity to expand its highly-successful home-based market. Robert Matthews concludes his examination of the industry by assessing the UK's prospects for success in Europe.

The future of cellular radio, as with television and hi-fi, lies with digital technology. Unlike today's so-called "analogue" equipment, digital cellular telephones will be compact, relatively inexpensive units giving crystal-clear reception even in crowded urban areas.

And, perhaps most important of all to frustrated cellular radio users, the introduction of digital technology, with its greater capacity, will radically reduce the chances of getting engaged tones.

Both Cellnet and Racal-Vodafone, the rival operators of the now-thriving analogue network, acknowledge that the Department of Trade and Industry has played a key role in ensuring the UK has kept ahead of the rest of the world.

The department has brought the two rivals together with electronics companies GEC and Plessey in a project to set up a prototype digital cellular radio network in London.

Engineers from British Telecom (which, with Securicor, owns Cellnet) demonstrated the world's first digital cellular link in an experiment earlier this year.

There is a very large carrot now dangling before the participants in this trial.

Last month agreement was finally reached on the setting up of a pan-European digital cellular radio network which will encompass 15 countries in Western Europe and Scandinavia when it opens in 1991.

A single technical standard enabling phones built in any one of the countries to work anywhere else has been reached. UK operators say this is due in no small part to

the constant badgering of the reluctant French and West Germans by the department.

The way is now clear for what looks like being a multi-billion pound market for electronic equipment. Up to 5 million cellular phones are expected to be in use by 1995, a tenfold increase.

The UK operators will be chasing the enormous contracts for the building of the transmission infrastructure. Cellnet expects that to be worth between £2 and £3 billion.

On top of that will come the user equipment market, worth hundreds of millions of pounds a year.

Both Cellnet and Racal-Vodafone expect to team up with equipment manufacturers in consortia able to bid for the contracts.

Late last month, two equipment suppliers, Plessey and Racal, joined forces to set up Orbital Mobile Communications, which aims to supply about 20 per cent of the European market in 1991.

Orbitel is already talking to Ericsson, Siemens and Philips about working together to exploit the pan-European market.

The department's foresight in encouraging private enterprise to get involved in cellular radio back in 1982 should repay the consumer as well as industry, however.

The sheer size of the European market, which the UK is now well-placed to exploit, means equipment costs are bound to fall. By 1995 a digital cellular phone may cost just a few hundred pounds, a fraction of the price of today's relatively unsophisticated analogue telephones. Concluded.

Hippie convoy

Act used to move on 200

By Howard Foster

New police powers under the Public Order Act were used successfully for the first time yesterday to move 200 hippies in 60 vehicles from their camp site near Stonehenge in Wiltshire.

More than 150 officers from Wiltshire and 400 Ministry of Defence police with a helicopter surrounded the site near Urchfont, Devizes, yesterday as a midday deadline for the departure of the hippies approached.

The "travellers" had spent the weekend there holding a "peace picnic" during their pilgrimage towards Stonehenge for the summer solstice

Tickets to attend the druidical ceremony are limited to 500 but hippie leaders said they still intend to be at Stonehenge this weekend.

Fear of the problems caused to small rural communities by the increasingly large groups of hippies in Wiltshire in the days before the solstice prompted the passing of the Public Order Act, 1986.

The police, who have received complaints from villagers that public services cannot cope with large groups of travellers, can now act against larger numbers of campers, even though they may be staying on public land.

Section 14 of the Act allows senior police officers to lay down conditions on an assembly of 20 or more people in the open air if it is disruptive or if it causes damage.

Yesterday, police in unmarked hired vans followed the hippies to stop them regrouping. No more than six vehicles were allowed to travel in any one convoy.

Mr Alec Rosenberger, a hippie spokesman, said: "We wanted to leave in two groups — those who are walking to Stonehenge and those who are in motor vehicles — but the police would not allow it."



They can't face it at the office. Can you?

Ask any of the girls in your office what troubles them most about modern monitors or VDUs and they'll soon tell you... the screen is too small showing only two-fifths of a whole page, accompanied with poor resolution and screen flicker, it's tiring and irritating on the eyes.

So, it's not really surprising if they can't face up to all those extra letters, documents and daily figures. Well, from now on, they will be able to happily face up to it, because there's a New monitor specially designed with the operator in mind... perhaps it won't surprise you to hear that it's called the "EASYREADER".

Whole (A4) Page - Black and White Image.

The EASYREADER has a flat screen that displays a whole (vertical) page at a time, which allows for a full 70 lines of typing, so the operator can see exactly what she is doing, without continually "reeling out". It also conveys a clear, clean sharp high resolution image in black on white - or if you prefer, white on black.

Refreshingly Easier On The Eyes.

Because the EASYREADER technology "refreshes" the image more frequently than most standard monitors it conveys a "flicker-free" image so it is less tiring on the

eyes. But, this is simply because it was designed with the operator in mind.

But Is it Compatible?

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The New "EASYREADER" monitor EASY TO WORK WITH - EASY ON THE EYES

*DVA equates to £11.97 payable quarterly plus VAT.

Proof that Epson's new laser printer can make anything look good.

Not everyone can be a great writer like what Shakespeare was. But with the new Epson GQ-3500 laser printer, anyone can make their work look outstanding — however rotten it's wrote.

The GQ-3500 produces professional-quality artwork with fully-formed headlines, typeset copy and superb graphics that will put any typed-and-photocopied effort to shame.

Moreover, it can do this far faster and cheaper than any design studio or 'pronto-printing' shop.

One man who could certainly have done with it was the 19th-century Scottish poet William McGonagall.

For reasons that will become obvious, he could not get anyone to publish his 'Poetic Gems' and so had to pay a local printer to do the job.

If he'd had a GQ-3500 on his desktop, however, he could have published them himself and made them look as impressive as this:



THE TAY BRIDGE DISASTER
BEAUTIFUL Railway Bridge of the Sil'ry Tay!
Alas! I am very sorry to say
That ninety lives have been taken away
On the last Sabbath day of 1879,
Which will be remember'd for a very long time...

THE BATTLE OF EL-TIB
YE sons of Great Britain, I think no shame
To write in praise of brave General Graham!
Whose name will be handed down to posterity without any stigma,
Because, at the battle of El-Tib, he defeated Osman Digna...

THE MIRACULOUS ESCAPE OF ROBERT ALLAN, THE FIREMAN
T WAS in the year of 1838, and on October the fourteenth day,
That a fire broke out in a warehouse, and for hours blazed away;
And the warehouse, now destroyed, was occupied by the Messrs
R. Wyllie, Hill & Co.,
Situating in Buchanan Street, in the City of Glasgow...

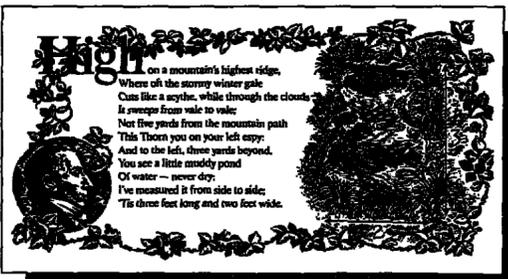
JENNY CARRISTER, THE HEROINE OF LUCKNOWMINE
A HEROIC story I will unfold,
Concerning Jenny Carrister, a heroine bold,
Who lived in Australia, at a gold mine called Lucknow,
And Jenny was beloved by the the miners, somehow...

Since McGonagall was such a prolific poet, and because his compositions tended to be great in length (if not in quality), he would doubtless have appreciated the speed of the GQ-3500. (It prints six A4 pages per minute.)

And being a canny Scot, he would also have approved of its modest price — a mere £1,795 (RRP, excluding VAT but including a Hewlett Packard emulation card which would cost around £125 to buy separately).

Yet William McGonagall was not the only poet whose work would have benefited from laser printing.

In the following bathetic extract from 'The Thorn', William Wordsworth shows just why people left him to wander lonely as a cloud.



At least with the GQ-3500, Wordsworth could have illustrated his concern for the puddle's exact dimensions with an accurate diagram of it.

Several present-day novelists spring to mind whose work would be greatly improved by laser printing.

But rather than risk a heavy libel suit, we have again chosen a writer from the 19th century.

Here are the opening lines of two novels by Edward George Earle Bulwer-Lytton — and as you will see, they need far more than the usual printer graphics, such as bar graphs and pie charts, to make them look good:



"It was a dark and stormy night; the rain fell in torrents — except at occasional intervals, when it was checked by a violent gust of wind which swept up the streets (for it is in London that our scene lies), rattling along the housetops, and fiercely agitating the scanty flame of the lamps that struggled against the darkness."

From 'Paul Clifford' (1830).

"'Ho, Diomed, well met! Do you sup with Glaucus tonight?' said a young man of small stature, who wore his tunic in those loose and effeminate folds which proved him to be a gentleman and a concubine."

From 'The Last Days of Pompeii' (1834).

Surprisingly, Bulwer-Lytton was second in popularity only to Charles Dickens in his day.

Today, he is chiefly remembered as the inspiration for the Bulwer-Lytton Fiction Contest, held every year in the United States.

The aim is to write the worst possible opening sentence for an imaginary novel — and the following entries were awfully successful:



The camel died quite suddenly on the second day, and Selena fretted sulky and, buffing her already impeccable nails — not for the first time since the journey began — pondered snidely if this would dissolve into a vignette of minor inconveniences like all the other holidays spent with Basil.

He was a Portuguese who had never fished and she was a Chinese who couldn't cook rice; he had enough hair on his chest to make a coat for a very small Hungarian and the way she kissed it made him wonder why.

Fighting had hidden his moustache in the mothchenth, and now he had taken the beautiful and magical Mekhka and her infant Tomyip there, too, and they all tumbled as they heard the fearful chieftens of the invading Hmewns just above.

You will notice that each entry has been produced in a different typeface. Changing between the seven resident fonts on the GQ-3500 is even simpler than McGonagall, thanks to the LED 'Selectype' panel on the front — and other fonts can easily be engaged by inserting special 'credit cards' into slots on the side of the machine.

In a previous Epson advertisement, we suggested that the near-silent SQ-2500 ink-jet printer was the only machine that the near-silent President Calvin Coolidge would have allowed in his office.

However, the GQ-3500 is so quiet, he would surely have approved of this as well.

For making bad writing look good, though, it would have been of more use to Coolidge's immediate predecessor in the White House:



Warren Gamaliel Harding, President of the United States 1921-1923.

HARDING

"I would like the government to do all it can to mitigate, then, in understanding, in mutuality of interest, in concern for the common good, our tasks will be solved."

"I have had the good intention to write you a letter ever since you left, but the pressure of things has prevented, speeches to prepare and deliver, and seeing people, make a very exacting penalty of trying to be in politics."

"I carry no bitterness in my heart which dates from 1912."

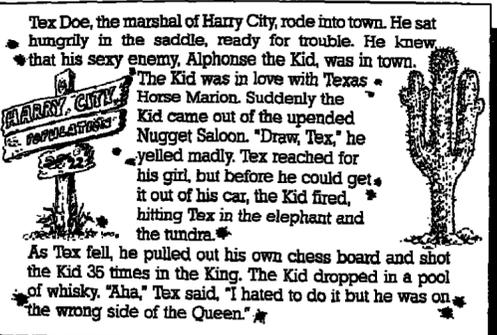
"America's present need is not heroics but healing; not nostrums but normalcy."

"Progress is not proclamation nor palaver. It is not pretence nor play on prejudice. It is not the perturbation of a people passion-wrought, nor a promise proposed."

The GQ-3500 is certainly very flexible. It has an IBM character set fitted as standard, and both parallel and serial interface options are available to allow it to work with virtually any computer.

Gilbert Bohuslav should have used one with his DEC PDP11/70 in Houston, Texas.

He had managed to teach it how to play chess — but when he tried to get it to write a Western story, this was the result:



Tex Doe, the marshal of Harry City, rode into town. He sat hungrily in the saddle, ready for trouble. He knew that his sexy enemy, Alphonse the Kid, was in town.

The Kid was in love with Texas Horse Marion. Suddenly the upended Nugget Saloon. "Draw, Tex," he yelled madly. Tex reached for his girl, but before he could get it out of his car, the Kid fired, hitting Tex in the elephant and the tundra.

As Tex fell, he pulled out his own chess board and shot the Kid 35 times in the King. The Kid dropped in a pool of whisky. "Aha," Tex said, "I hated to do it but he was on the wrong side of the Queen."

Hardly a memorable composition, you will agree — but with the help of all the graphics stored in its own powerful 640K memory (expandable to 1.5Mb), the GQ-3500 does make it appear accomplished.

Like all Epson printers, the GQ-3500 has a full international character set built in, which would have made it perfect for Pedro Carolino.

He was a Portuguese who spoke no English — but he did not allow this to stop him from writing a phrasebook with the help of his Portuguese-French and French-English dictionaries.

Portuguese English

Preface

We expect then, who the little book (for the care what we wrote him, and for her typographical correction) that may be worth the acceptance of the studious persons, and especially of the Youth, at which we dedicate him particularly.

Familiar Phrases

À que horas se janta?
Touca-vos do tchau-se.
Nunca devemos zombar dos infelizes.
Vós cauais do Vin. cinto muito bem.
Estão encatarroado ou endefuzado.

At what o'clock dine him?
Dress your hairs.
It must never to laugh of the unshappies.
You sing not very deat well.
I am catched cold.

Idiotisms and Proverbs.

Por dinheiro buda o perro.
Vale pedido à ouro.
A cavallo dado não se o olha para o dente.
Pedra moedica nunca traco a cubica.
Não tem eira, nem ramo de figoira.

Nothing some money, nothing of Swiss.
He is valuable his weight's gold.
A horse heard don't look him the tooth.
The stone as roll not keep up not foam.
He is beggar as a church rat.

Familiar Dialogue.

Venho ver os seus móveis quero mobilir um aposento.
Aqui achará Vm. todos os de que precisar.

Esse traste de salão, com damasco cramesim, é complicado?
Sim, senhor.
Não me parboe não.
Ei não diga: sabe das mãos do fabricante.
Tens Vm. espelho?
De que tamanho os quicr?
De quatro pés, seis pollegadas de largo, e sete d'alura, pouco mais ou menos.

I come to see yours furniture. I have a apartment to furnish.
You will find to my store house whole than you want.
Is it complete this parour furniure in damask, crimson?
Yes, sir.
It seems no use new.
Pardon me, it comes workman's hands.
Have you some glasses?
Which hightness want you in?
I want almost four feet six thumb wide's, over seven of long.

On the subject of size, the GQ-3500 has a height of only 8.46 thumbs, has one foot 3.9 thumbs wide's and one foot 4.4 of long. This makes it the most compact laser printer you can buy.

The list of possible applications is virtually endless. You can use the GQ-3500 to print anything from simple memos and letters to full-blown official documents. It can even make government regulations appear interesting:

EXPLANATORY NOTE

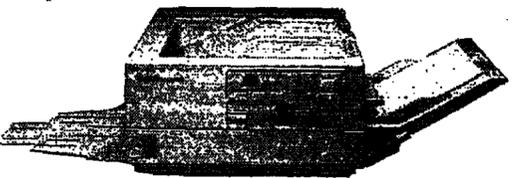
Regulation 3 of the Local Government (Allowances) Regulations 1974 (the 1974 regulations) (S.I. 1974/447) made provision prescribing the amounts of attendance and financial loss allowances payable to members of local authorities. Regulation 3 of the Local Government (Allowances) (Amendment) Regulations 1981 (the 1981 regulations) (S.I. 1981/200) amended the regulation for regulation 3 of the 1974 regulations. Regulation 3 of the Local Government (Allowances) (Amendments) Regulations 1982 (the 1982 regulations) (S.I. 1982/200) amends regulation 3 of the 1974 regulations with effect from 8 March 1982 by substituting the maximum annual attendance allowance payable to members of local authorities. Regulation 7 of the 1982 regulations has revoked both regulations 3 and 5 of the 1981 regulations (regulation 5 being a regulation making earlier spent regulations with effect from 1st April 1982. These regulations preserve regulations 3 and 5 of the 1981 regulations by reference to regulation 7 of the 1982 regulations.

Unfortunately, it cannot save them from being as comprehensible as the average computer manual. (The GQ-3500, on the other hand, is extremely easy to operate and maintain — though as you would expect of an Epson, it is exceptionally reliable.)

You have now seen the proof that laser printing can make even the worst writing appear polished — so just imagine what it could do for yours.

Find out more about the GQ-3500 by writing to: Epson (U.K.) Limited, Freeport, Birmingham B37 5BR. (Alternatively, call up Prestel *280# or ring 0800 289622 free of charge.)

You could soon be looking gooder in print than you ever think possible.



EPSON

Bulwer-Lytton Contest entries reproduced from 'It was a Dark and Stormy Night' ed. Scott Rice (1984); 'Explanatory Note' from 'Gobbledygook' by the Plain English Campaign (1984).

WORLD SUMMARY

Deal reached on relief for Jaffna

Colombo - Sri Lanka and India agreed yesterday on ways to distribute Indian relief supplies to Tamils in the Jaffna peninsula (Vijitha Yapa writes).

It comes 11 days after the controversial Indian airdrop of 25 tons of supplies over Jaffna, violating Sri Lankan air space and allows Indian ships to carry relief supplies to Jaffna after inspection by Sri Lankan officials at a designated Indian port. They will be escorted to Kankasanthurai.

Distribution will be carried out by the Colombo Government with the help of the Government Agent of Jaffna, six representatives each of the Red Cross of the two countries and two from the Indian Government.

Minister 'Love spy' jailed

Moscow - Mr Vladimir Sushkov, the former Soviet Deputy Minister of Foreign Trade, was sentenced yesterday to 13 years imprisonment and the confiscation of property for his part in a systematic bribery scandal in which he took 127,000 rubles (£127,000) from foreign companies (Christopher Walker writes).

Reporting the heavy sentence by the Soviet Supreme Court, Fass said that the former minister's wife was sentenced to 11 years in jail and an aide of Mr Sushkov to six years.

The court's verdict said that Mrs Valentina Sushkova, a former member of the State Committee for Science and Technology, had taken bribes amounting to 392,000 rubles.

'Love spy' in court

Bonn - A former secretary of the West German President's office, alleged to have become a spy because of love for a Soviet KGB officer, went on trial in Düsseldorf yesterday charged with betraying secrets over 15 years (John England writes).

Fran Margret Höke, aged 51, is charged with passing more than 1,700 secrets to her KGB controller. She told the judge "I myself cannot understand why I did it because it just doesn't fit with my personality."

Frau Höke, who is single, joined the President's Office in 1959. She met her alleged spy-master in 1968. The prosecution claims that he wooed her then "turned" her.

The case is expected to continue for several months.

Nigeria bars journalist

Nairobi (AP) - Nigerian officials detained Mr Ray Wilkinson, a correspondent for the American magazine Newsweek, for nine hours at Lagos airport before deporting him as a prohibited immigrant.

Mr Wilkinson, from Tipton, near Birmingham, had flown to Lagos from his base here on Sunday to cover a conference on African debt organised by the United Nations Economic Commission for Africa.

Mr Wilkinson said he had a valid visa to enter Nigeria issued by its High Commission in Nairobi but at Lagos airport immigration officials refused him entry.

Trial date SS guard set today

A court in Limassol, Cyprus, is expected to set the trial date today for three Arabs charged with the attempted murder in April of a British Army corporal and the daughter of a warrant officer (Nicholas Beeston writes).

Police sources say the three - Saleh Ali al-Hamad, aged 26, Rashid Abdallah Salem, aged 24, and Abdel Aziz Farhan Khushaba, aged 34 - will be tried in October. The delay is to enable defence lawyers to inspect the prosecution's evidence from 80 witnesses.

They have been accused of attempted murder, possession of firearms and explosives and travelling on false Bahraini passports.

US soldier shot dead

Washington - An American soldier was killed in Honduras at Palmerola Air Base, a large US installation, when he was shot by a gunman as he patrolled the perimeter. (Christopher Thomas writes).

Army Staff Sergeant Randal Harris, aged 34, who was killed on Saturday, was married with three children. The base has become a principal military centre for the US, which has conducted almost non-stop military exercises in Honduras for the past six years.

Communists suffer unexpected slump after high turnout

By Andrew McEwen, Diplomatic Correspondent

Italy's Communist Party, the largest in Europe, last night appeared to have suffered a slump in support, according to early computer projections in the Italian general election.

The first figures available after polls closed yesterday afternoon related to the Senate. Italy's Upper House, but were thought likely to point to an overall trend.

A forecast by the private research institute Doxa, based on 15 per cent of returns 90 minutes after the polls closed, showed the Communists polling 27.3 per cent, more than three per cent down on their Senate result in 1983.

This was in sharp contrast with opinion polls before the election which showed the Communists overtaking the Christian Democrats, traditionally Italy's largest party, in a way that could give them their best chance in 40 years to participate in a government coalition.

The Christian Democrats, who have had ministers in all 46 governments since the Second World War, were stable at 32.7 per cent, slightly

higher than their support in the Senate vote in 1983, according to the predictions.

Far larger numbers than expected turned out to vote. Fears that disillusionment with the prospects for change would cause a wave of abstentions proved unfounded. The

million voters had cast their votes.

In the southern port of Bari a man was turned away from his polling booth on the ground that he had died in Venezuela in 1980. Only when he obtained a certificate from the local authorities confirming that he was still alive was he allowed to mark his X in the appropriate space on his voting slip.

Another voter missed his last chance to cast his vote by seconds. The 85-year-old voter died in a Rome polling booth, causing a 45-minute closure.

The unexpectedly high turnout was thought to have been stimulated by appeals from politicians and newspaper writers.

The rival attraction of the beach was made more irresistible by pouring rain in many places.

There had been fears that up to two million voters might register dissent by leaving their ballot papers blank, but it will not become clear until later this week whether these were well founded.



turnout proved considerably higher than in the British election, where a clear choice was on offer.

Even after four decades of revolving-door governments, Italians apparently retained their appetite for political rituals.

Three hours before the polls closed 81.1 per cent of the 45.5

Bank staff in hostage drama



Four of six left-wing Turkish dissidents who occupied a Turkish bank in Amsterdam and held two employees hostage appearing on the bank's balcony yesterday. The six, protesting at the alleged death in Turkish government custody of four comrades, later surrendered.

Warsaw Pact guns hit German ship

From John England, Bonn

A West German navy supply ship was hit by gunfire from a Warsaw Pact warship in the Baltic early yesterday. Three sailors were slightly injured.

The 98-man ship Neckar, 2,570 tonnes, was hit by five rounds from what the Bonn Defence Ministry believes was a 30 mm Gatling gun used to spray rapid fire at anti-ship missiles. The incident, which a ministry spokesman said "must have been an accident during gunnery practice", took place in international waters.

The spokesman said that three Warsaw Pact "Tarantul" class anti-missile corvettes, one East German and two Polish, were in the area at the time. An "Osa" class fast torpedo boat was also sighted.

but her nationality was unknown.

The injured men, who suffered splinter wounds, were flown to Kiel by helicopter and the Neckar later headed back to the port which is the base of the Seventh Fast Boat Squadron which she supplies. The spokesman said two of the hits were below the waterline near the stern, which caused a leak, and another shell caused a fire in a gun turret on the after-deck. The ship's own damage control parties, however, were able to deal with the situation.

The incident was the first of its kind in the Baltic, and the ministry spokesman said: "We believe it was caused by either human or technical error."

Israelis wooing black African states

From Ian Murray, Jerusalem

Israel is ready to provide military expertise to black African countries in return for diplomatic recognition.

Relations were re-established last week with Togo, where Mr Yitzhak Shamir, the Israeli Prime Minister, yesterday began a short regional tour. Other technical assistance in areas like industry and agriculture are on offer.

Israel is prepared to go out of its way to rebuild good relations with black Africa, in part because it wants to be able to call on African support to counter the block vote of Arab countries inside the United Nations.

Last week, Togo became only the fifth nation in the continent to reopen relations from among the 29 countries which broke them off, mostly

after the 1973 Arab-Israeli war.

Mr Shamir will be formally signing the diplomatic agreement during his visit, before flying to Cameroon and Liberia, two of the other countries which now have ambassadors to Israel. It is possible that he may also visit the Ivory Coast or Zaïre, which also have relations.

Israeli hopes are high that at least two other countries are on the point of following Togo's example.

Togo has been roundly condemned by the Arab League for its move, underlining Arab concern that there may be the beginnings of a domino effect, with country after country resuming relations despite the growing strength of Islam in Africa.

Libya's destructive role in Chad has indirectly helped

Israel to argue against the Arab lobby. It has also been able to point to the absurdity of the fact that most countries broke off relations to support Egypt in its struggle against Israel - and that Egypt has since signed a peace treaty.

It is likely, too, that Israel has begun to succeed in convincing black Africa that its relationship with South Africa has begun to cool and that its role there is, in any case, marginal.

On the other hand it has a considerable amount to offer, as the industrialists and experts travelling with Mr Shamir will explain.

Israel is working hard behind the scenes to improve contacts and there are many thousands of Israeli experts, particularly in desert agriculture, working even in countries which have no diplomatic links.

Mini-conference: Mr Shamir has put forward the idea of a regional mini-conference in an attempt to head off growing worldwide support for a United Nations-sponsored international conference on the Middle East.

His suggestion has been given to Mr Marrack Gouding, the UN Under-Secretary-General for Political Affairs, who has just started a tour of the region to sound out opinion on the international conference.

The mini-conference Mr Shamir is considering would include all the region's states and Palestinians who were not PLO members, but it would not include the five permanent members of the UN Security Council. Arab states are not interested in a conference without UN backing.

Expelled envoys arrive home

By Our Diplomatic Correspondent

Four British diplomats arrived home yesterday after they were expelled from Iran, while Britain's reply remained under consideration.

The Foreign Office confirmed that there would be a British response, but there was no hint of the timing.

The four, whose expulsion was announced by Iran last Thursday, 24 hours after Sir Geoffrey Howe, the Foreign Secretary, had effectively reduced the number of Iranian diplomats in Britain by two, appeared exhausted.

The Second Secretary, Mr John McDonald, said: "At the moment I am a bit tired. We

were only given three days to pack up.

The others were the First Secretary, Mr Victor Welborn; the Registry Officer, Mr John Thornton; and Mrs Marilyn McLaren, a secretary, whose mother, Mrs Maisie Murphy, who was on holiday in Tehran, accompanied them.

Mrs Murphy said the atmosphere in the mission was "very tense". The expulsions left Britain with 10 diplomatic posts in Iran, but one officer is abroad. Before the current crisis there were 19.

The Foreign Office assumes that Iran still has 16 diplomats in Britain.

Whitehall sources said many of those who had been expelled were Farsi speakers and that most of those who remained were not. The Tehran Government has weeded out those most likely to be able to report accurately on the Iranian situation, with the exception of Mr Christopher MacRae, head of the mission.

ANKARA: The Iranian Prime Minister, Mr Mir-Hossein Mousavi arrived yesterday heading a delegation for talks with Turkish officials on issues ranging from the Iran-Iraq war to economic ties (Reuter reports).

Archbishop of Canterbury's missing envoy

Waite 'victim of superpower struggle'

From Robert Fisk, Beirut

The Lebanese journalist who broke the story of America's secret arms sales to Iran says that Mr Terry Waite, the Archbishop of Canterbury's envoy, is still alive but became the victim of a superpower confrontation over the Gulf War when he disappeared in Beirut on January 20.

Mr Hassan Sabra, the editor of the weekly magazine, ash-Shiraa, who openly acknowledges his close relationship with one of the factions now struggling for power within the Iranian regime, also insisted in an interview with The Times that some of the American hostages in Lebanon had been transferred to Iran, despite denials by the Iranian Embassy in Beirut. The kidnappers would not kill their captives, he said, because "it would be like killing the chicken that lays golden eggs".

Mr Sabra speaks without hesitation - certainly he does not pause for thought - and

there is a slightly disturbing quality to his Delphic utterances. In Lebanon, journalists are more vulnerable than they are anywhere else, and Mr Sabra, while he claims to be unafraid, may have reason to be so.

"The United States needs to establish relations with Iran," he said. "It also needs to see the Iran-Iraq war continue. Also, Iran needs money and weapons from the States. For this reason, the negotiations between Iran and the US will continue to take place in different ways. It started with McFarlane (Mr Robert McFarlane, President Reagan's former National Security Adviser) and his exposed visit to Iran; next came the abduction of Terry Waite and it reached a dead end. When the Americans continue to negotiate with Iran with different means, we will expose this issue journalistically."

Mr Waite, he claimed, had been continuing the work begun by Mr McFarlane, who flew to Tehran last year with a

shipment of arms and spare parts. "The Iranians are sure that Terry Waite is not an Anglican bishop (sic)," he said. "They are sure that he is an American spy." Mr Sabra gave no indication whether he realised how damaging this assertion might be to Mr Waite. His information, he went on, came from a faction within the Iranian Government with whom he had become acquainted through his friendship with Mr Mohamed Montazeri, the son of the Iranian leader Ayatollah Khomeini's designated successor. Mr Montazeri died in the bombing of the Islamic Republican Party headquarters in Tehran in 1980.

Mr Sabra, a sanguine, slightly chubby figure who was born in the southern Lebanese village of Hadatha in 1948, is now Lebanon's best-known journalist. It was President Reagan who described his magazine as a "rag" when it revealed details of the secret arms shipments to Iran, a denigration that helped to

raise its weekly circulation - both in Lebanon and abroad - to a respectable 55,000 copies. Mr Sabra believes that Mr Waite's position in Beirut last January became untenable when the Soviet Union made a sudden policy decision to support Baghdad in the Gulf War. At that time, the Iraqi city of Basra in the southern sector of the war front was the scene of a major offensive by Iranian revolutionary guards.

"The Soviet Union told Tehran that its final attitude (in the war) was to back Baghdad," Mr Sabra said. "... during that time the negotiations were going on in Beirut between Terry Waite and those who were responsible for the kidnappings. The things that were wanted by the Iranians were weapons and money."

"The Soviet Union had informed the Americans and the Iranians that Basra was considered by them to be a 'red line' and that it would not permit the city to be taken by the Iranians. Consequently,

the Americans hesitated in delivering some kinds of weapons - so Terry Waite paid the price for this... He paid the same price McFarlane paid before him and both of them were directed by the American Administration."

The belief that the United States was last January still selling arms to the Iranians is firmly rooted among Lebanese journalists, and some Iranian sources here have also insisted that this was true. Mr Waite, who strenuously denied any knowledge of the arms-for-hostages scandal, has already been accused by one group of Beirut kidnappers of being an American agent. The Archbishop of Canterbury has, equally firmly, denied this.

Mr Sabra smiled when he was asked if he might have placed himself in the position of being "used" in the internal power struggle in Iran. He had been influenced by information he once received from Mr Mohamed Montazeri, he said.

Tinned Spam at 50 becomes an American legend

From Charles Bremner, New York

Forget the 200th anniversary of the constitution, now being solemnly celebrated across America. The country is about to mark the first of two birthdays far closer to home. Superman turns 50 later this year and this month it's the turn of another national legend: Spam.

For any American - or Briton - over 40, the little tins of pork parts are an object of bitter-sweet memory, conjuring up school meals and wartime austerity.

Though maligned as the wartime GI's basic ration and the butt of Monty Python humour in the 1970s, Spam continues to thrive in an age of salad bars and frozen gourmet dinners.

Spam's makers, A. Hormel and Company, of Austin, Minnesota, proudly turn out 450 cans of the stuff every minute in three American cities and in seven other countries including England. Sales have only dipped slightly since a peak five years ago. A total of four billion tins have now been sold in the US and around the world since Hormel thought of sealing its mixture of pork shoulder and ham in a vacuum so tight that it stayed edible for seven years.

Much of Spam's success came from its name and a marketing approach ahead of its time. The makers offered a \$100 prize for the best name and were about to call it Brunch when someone

suggested the acronym for "Spiced Ham" and "the new miracle meat" was launched in June 1937.

Early Spam advertisements depicted the product as the perfect food for breakfast, lunch, dinner and snacks. Spam gave birth to the first jingle to be sung on American radio. To the tune of My Bonnie Lies Over The Ocean, it went Spam, Spam, Spam, Spam, Hormel's new miracle meat in the can, tastes fine, saves time. If you want something grand ask for Spam.

In the late 1930s and in the Second World War Spam came to dominate the canned C-rations of the military. According to one of a thousand spam

jokes, an exhausted American pilot emerged after months in the jungle where he lived on berries. Offered a can of Spam, he heads back to the jungle calling for berries.

According to the company's spokesman, Mr Richard Crane, Spam owes its phenomenal success to its "versatility, convenience and taste". "Spam has a lot of history about it," he says.

To celebrate the birthday, Spam contests are being run and Spam executives will gather in Austin on July 4 for a "Spam cook off".

Advertisement for Minolta AF-E camera. Text includes: 'TAKE REAL PICTURES REAL EASY', '-with the Minolta AF-E', 'Get out of snapshots and into real pictures. AF-Easy!', 'The Minolta AF-E is just that. Easy. Easy to load the film by popping in the cassette, positioning the leader and closing the back. Easy to take the shot by pointing and pressing a button.', 'Autofocus, autoexposure and the superb Minolta lens give you beautifully sharp and perfectly exposed photographs every time. Even when there's not enough light, because the clever AF-E turns its own flash unit on and waits till it's charged before telling you to go ahead!', 'There's a built-in motor to wind the film on between shots and rewind the film when you come to the end of the roll. Everything', 'MINOLTA', '© Minolta (UK) Limited', 'CUT ALONG TO YOUR MINOLTA DEALER'

Anti-government demonstrations spread in Seoul

Civilians in protest as student occupation ends

From David Watts
Seoul

Only hours after South Korean students relinquished their "liberated zone" in front of Seoul's Catholic cathedral, hundreds of ordinary members of the public moved in to chant anti-government slogans yesterday.

As darkness fell their numbers were building up significantly. One estimate last night put the crowd in the thousands.

Earlier the students were taken off the cathedral grounds in buses and accompanied by priests with guarantees that they would be given safe passage back home or to a university campus and that they would not be prosecuted.

A group of 10 student leaders and two members of the public, however, stayed behind vowing to go on hunger strike.

The new occupation of the site in front of the cathedral was apparently prompted by the heavy-handed behaviour of riot police at lunchtime.

As the crowds of shoppers, sightseers and office workers going out for a meal built up in the approach to the cathedral, the riot police fired teargas into the crowd.

Enraged by this now familiar policy of firing teargas at



A student with a flaming paint spray can and a policeman wielding a fire extinguisher duel through netting during yesterday's demonstration in Seoul.

any concentration of civilians, whether well- or ill-disposed towards the police, the crowds moved into the cathedral grounds. They began shouting anti-government slogans.

In response, squads of young men in jeans, sports shirts and motorcycle helmets

moved in among the crowd. Some wore black leather fingerless gloves which looked like knuckle-dusters.

Most Koreans are unsure whether these men are police, students who have chosen to do police duty instead of national service or hired

things, but their role is generally to intimidate civilians. They are used as "snatch squads" to grab people out of the crowd and put them in police custody.

These young men moved back and forth through the crowd, occasionally withdraw-

ing only to reappear a few minutes later. Each time they were withdrawn the crowds would cheer or sing the national anthem.

Then in the middle of the afternoon the authorities moved in more riot police from their deployment point

100 yards round a corner and sealed the people in the cathedral grounds, thus ensuring that the demonstration would continue since the demonstrators could no longer leave.

Jeering at the police, a group of students stood at the front

of the crowd holding banners and led the chants denouncing the Government and its constitution.

An old woman offered the young riot policemen drinks and then harangued them loudly. A businessman, apparently from a nearby shop, came out and told the demonstrators their time was up.

Behind the riot police the shops had been shuttered for some time. Political unrest was clearly bad for business.

"We can't say anything we want. There's no freedom of the press and the Number One man tells us who the next president is going to be. We want to choose our president ourselves," said a travel agent near the walls of the cathedral.

"Ninety-nine per cent of the people have had enough of this Government and the students are ready to die to remove it," he said.

"I'm 52 now so I'm not as strong as the students, so I follow behind. Many more people would come out and protest but they haven't been able to make preparations for their families if they are arrested. They have to work."

The Government, meanwhile, says that an extraordinary session of the National Assembly will resume this week with the Opposition in attendance to try and seek an end to the discontent.

Vietnam urged to consider refugees

From M.G.G. Pillai
Singapore

Relations between Vietnam and Cambodia, the problem of Vietnamese refugees and the world economy dominated discussions at the start of the 20th annual meeting here of foreign ministers from the Association of South-East Asian Nations.

Mr Lee Kuan Yew, Singapore's Prime Minister, said in his opening speech that the US must recover its competitive advantage and become a creditor rather than a debtor nation. "If she does not, her position as the anchorman of the world's security will be gradually reduced," he said.

The ministers - from Thailand, Malaysia, Singapore, Indonesia, Brunei and the Philippines - called on Vietnam to be more flexible in allowing back refugees wanting to return. There are now more than 140,000 refugees in camps in Thailand, Malaysia, Indonesia, Brunei and the Philippines, according to Mr S. Dhanabalan, Singapore's Foreign Minister.

The ministers were also due to discuss a four-point UN Cambodian peace plan which among other things calls for a partial withdrawal of Vietnamese troops from Cambodia.

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Civilian pressure groups in the path of progress

The weeks in the run-up to the 10th anniversary of Spain's first free elections in 40 years saw successive Socialist ministers battling with various pressure groups. Richard Wigg describes how the disputes revealed underlying social and mental constraints even after a decade of democracy.

When Spain's Socialist Party first won power in 1982, dismissing the Centre Democrats (UCD), it looked as if its main problems with established power groups would come from the armed forces.

But four and a half years in office have shown it to be far more troubled by civilian groups - lawyers, doctors, civil servants, airline pilots and other well-connected elements such as the students - all accustomed since the Franco era to play a bigger role than ordinary people on the national stage.

Although the Socialist Government initially made concessions to the doctors and lawyers, it is now becoming increasingly authoritarian in pushing through its reforms.

The Socialists have reshuffled the judiciary, demanding greater efficiency and upsetting magistrates aged over 50 who have had to adapt to Spain's 1978 democratic constitution. "Spain's officials may be utilizing new laws, but most of them were formed in another mould," one of Spain's senior-most most senior judges commented.

The Socialists have also been trying to reorganize the national health service created by the Franco regime, the control of which rested with top doctors who combined their hospital hours with lucrative private practices. These reforms have angered the doctors, who resent their loss of income, social prestige and power. At the same time, however, the Gonzalez Government has not increased the health service budget although there has been a rise in the number of patients.

"The Spanish people are strange," a Cabinet minister remarked. "In the complex industrial society Spain has now become they still want to be individualists and yet they also want the state to use its power to solve their problems for them."

The ruling Socialist Party is without broad roots. When it came to power, suspecting the middle-class professional groups, it relied very substantially on its 180,000 members in recruiting for government posts.

Socialist leaders complain

that the existing narrowly professional organizations put too much limelight on a European-style Conservative Party, broadly representing a general interest, has yet to establish itself in Spain.

Yet one of the major obstacles to establishing such a much-needed force, able to win a Parliamentary majority, lies precisely with the leaders of the professional groups.

When the Economics Minister charged lawyers and industrialists with not declaring their real incomes to the

Spain's decade of democracy Part 2

tax inspectors, after his Ministry had produced some damning statistics, one of Spain's most distinguished barristers accused him of breaking the constitution.

In the reform of the civil service the Government has been routed. Spain's 1.7 million bureaucrats have not perceptibly changed their attitudes towards the public although Señor Gonzalez's promise "to make Spain function efficiently" was one of the most enticing of his 1982 election campaign.

The 1984 Civil Service Reform Act has been abandoned. Even starting the working day at 8.30 a.m. has become anecdotal, with an increase in the sale of crossword puzzle books to civil servants the only "change".

"How can you have the Spanish civil servants' classic 19th-century 'You must come back tomorrow' surviving in this computer age?" a businessman asked.

A Liberal academic observed: "We have done very well setting up the Parliamentary institutions of democracy and King Juan Carlos has performed marvellously, but institutions do not themselves make democrats."

And a young Madrid woman lawyer insisted: "The big test still is a change in Spaniards' mentality, including, of course, the civil servants. But it's my children's generation who will see that."

Shultz backs protection of Philippines war sites

Corregidor (AP) - Mr George Shultz, the US Secretary of State, yesterday toured the Philippines battlegrounds that made this rugged island a symbol of American courage in World War II. He said he would support a plan to save the sites from vandals and neglect.

The island was known to its 13,000 American defenders as "The Rock". It was Mr Shultz's first public appearance of a three-day trip to the Philippines, and his visit came amid concern among historians and US veterans groups that the battlegrounds and a memorial and museum on the site of Corregidor's former headquarters are being dam-

aged by scavengers and the encroaching jungle.

The Philippines Ministry of Tourism has proposed turning the site into something approaching a theme park, costing up to \$100 million (£60 million). It would cost \$250,000 initially and \$100,000 each year thereafter to organize the museum and monument and keep them open to tourists, according to Mr James Black, the historian who guided Mr Shultz and others on a one-hour tour.

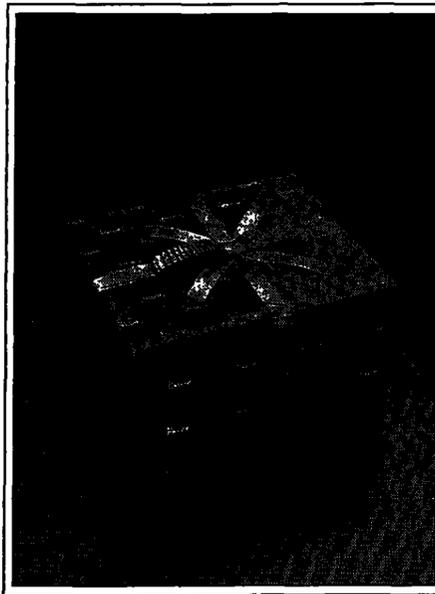
Mr Black wants the American Battle Monuments Commission, which maintains war memorials in other parts of the world, to add Corregidor to its list.

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To show your love and affection, why not come to Harrods for your Father's Day present? And prove once and for all that good taste is, indeed, hereditary.

Regimental striped short sleeved cotton shirt with buttoned down collar, £42 (*Man's Shop*).
 'Happy Father's Day' boxer shorts, £5.95 (*Man's Shop*).
 Silver plated breakfast egg set, £22.50 (*Men's Gifts*).
 Gold plated bottle lock, £11 (*Men's Gifts*).
 Newspaper reading gloves, £6.95 (*Man's Shop*).
 Silver plated pocket cigar case, £89 (*Men's Gifts*).
 Dunhill Father's Day tobacco mix, £3.50 (*Dunhill Shop*).
 50 Dunhill small cigars in gift box, £27 (*Dunhill Shop*).
 Build-his-own BBQ kit, £41 (*Garden Furniture*).
 Webber Gas BBQ, from £125 (*Garden Furniture*).
 BBQ rib rack, £14.50 (*Garden Furniture*).
 Outdoor chess set, 64" x 64", £270 (*Garden Furniture*).
 Comfort rocker, £495 (*Furniture*).
 Original sporting prints, from £60 (*Old Maps and Prints*).
 Punch cartoon, £12 (*Old Maps and Prints*).
 X-Changer, foreign currency convertor, £6.95 (*Way in*).
 Jean Paul Gaultier tie, £30.00 (*Way In*).
 Car-shaped clip-on calculator, £13.75 (*Way In*).
 Question of Sport, boxed game, £28.95 (*Adult Games*).
 Alabaster Chess Sets from Italy, £71.50 (*Adult Games*).
 Harrods Bridge Set, £14.50 (*Adult Games*).
 Battery operated Tie-rack, £24.95 (*Small Electrical*).
 Harrods Exclusive shaver, £89 (*Small Electrical*).
 Rowenta Egg Boiler, £19.95 (*Small Electrical*).
 Panasonic Answerphone £249.95 (*Small Electrical*).
 Braun Travel Toothbrush, £26.95 (*Small Electrical*).
 Harrods Ace Exclusive Tennis Racquet by Pro Kennex, £65 (*Olympic Way*).
 Pack of 3 Coloured Golf Balls, £1.95 (*Olympic Way*).
 Drum of Golf Tees, £1.95 (*Olympic Way*).

Set of Golf Wood Head Covers, £10.95 (*Olympic Way*).
 Golf Towels, £4.95 (*Olympic Way*).
 Dovecote and 2 live Doves, £400 (*Garden Accessories*).
 Cufflinks, silver plated, £83.25 (*Home Entertaining*).
 Silver plated money clip, £56.50 (*Home Entertaining*).
 Stainless Steel money clip, £6.65 (*Home Entertaining*).



Sterling silver pocket knife, £137 (*Home Entertaining*).
 Harrods Tobacco - Gift pack, £11.95 (*Harrods Shop*).
 Harrods Leather Key Ring, £2.50 (*Harrods Shop*).
 £1 Coin Holder, £5.95 (*Harrods Shop*).
 Harrods for Men Aftershave, £16.50 (*Harrods Shop*).
 Set of 12 Golf Balls, £12.00 (*Harrods Shop*).
 Racing Set, 3 flasks in case, £75 (*Hospitality Shop*).

Eugene Laroche 1979 Vintage Champagne, £15.50 (*Wines & Spirits*).
 Harrods de luxe Whisky 12 year old, 60% malt blend, £10.00 (*Wines & Spirits*).
 Magnum Pack of red and white Bordeaux from Château Ducla 1984, £17.20 (*Wines & Spirits*).
 Single Bottle Optic, £19.95 (*Hospitality Shop*).
 Travel Bar in Attaché Case, £95 (*Hospitality Shop*).
 Miniature malt whisky and 1lb Orkney Cheese in basket, £7.00 (*Dairy Produce*).
 Mrs Bridges Gentleman's Gift Pack, £4.30 (*Pantry*).
 1lb of Scottish Smoked Salmon, £12.80 (*Food Halls*).
 Crocodile Filofax, £590 (*Small Leather*).
 French Crocodile Hip Wallet, holds 10 credit cards, £250 (*Small Leather*).
 Drivers Watch by Diane von Furstenburg, £145 (*Fashion Jewellery*).
 Small Leather Reminder Pads, £70 (*Les Must de Cartier*).
 Banknote Wallet, £75 (*Les Must de Cartier*).
 Credit Card Holder, £60 (*Les Must de Cartier*).
 Money Clip, £110 (*Les Must de Cartier*).
 Manicure Set, gold plated implements, £90 (*Toiletries*).
 Shaving Brush, finest quality silver-tipped badger with acrylic handle, £88 (*Toiletries*).
 Hair Brush, pure bristle hand drawn brush, macassar wood back with ivory inlay, £94 (*Toiletries*).
 Aramis Sun Series scalp protector, £8.50 (*Toiletries*).
 Lauder for Men After Shave Skin Lotion gift wrapped for Father's Day, £18 (*Toiletries*).
 Jumbo bottle Polo Special Edition Eau de Toilette 950ml, £120.50 (*Toiletries*).
 Harrods for Men Collection gift set, £9.95 (*Toiletries*).

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Caste system paramount in Haryana's complicated election battle

Yeomen farmers crucial to Gandhi hopes

From Michael Hamilton, Delhi

At the end of the great plain of the Ganges...

of the yeomen farmers, the Jats, even though they do not outnumber the rest...



Chaudhury Charan Singh, who died recently...

Mr Bhajan Lal, who, although not a Jat, was Mr Bansi Lal's predecessor as Chief Minister...

Haryana was carved out of the old greater Punjab when the Sikhs fought for and won a state which they could dominate...

But it was built by Mr Bansi Lal. He is a coldly efficient lawyer who decided that what Haryana needed was discipline...

Mr Bansi Lal's rivals, like Mr Devi Lal and Mr Bhajan Lal, who had been his close associates, were ruthlessly dealt with...

Gandhi's emergency as naturally as an alligator to water.

After the emergency, Haryana was won by the Janata Party under Mr Devi Lal...

The next elections, in 1982, were closely contested. Mr Devi Lal headed the largest single group...

For a time Mr Devi Lal wined, but in 1985, when Mr Gandhi signed the Punjab accord with the Sikh political party leaders...

worried about the activities of the Sikh guerrillas, and the continuing flight of Hindus from the Punjab villages.

Mr Bhajan Lal, hearing to see himself outflanked, set up a still more strident campaign against the accord...

Delhi. Sikh guerrillas struck again in Punjab yesterday, killing two Hindus and injuring two in a street in Amritsar...

replaced by his old rival, Mr Bansi Lal, who had served his penance for his emergency excesses.

Recently Mr Gandhi has been trying to reassure Haryana voters that there is nothing to fear from Punjab's terrorists...

declared by electoral needs. The report of a commission on the division of the river waters has just been published...

Further, Mr Bansi Lal has been appealing to the farmers by abolishing certain charges for water and by removing the loan burden...

The situation is further complicated by the appearance in Haryana of a new political group, the Bahujan Samaj (Majority Society) Party...

While a defeat for Congress will not immediately affect Mr Gandhi's position as leader of the party...

Woman poisoned children over pay

Buddha faithful flourish in China

From Robert G. ...

The Buddhist faithful in China are flourishing...

Sitting in an ante-room of the Fuhu (Crouching Tiger) Monastery on Mount Emel...

She said she will never leave the monastery, and will follow strictly the vows of Buddhist monastic life...

Peking (Reuters) - A Chinese shop assistant poisoned more than 180 children with adulterated rice cakes...

The children, three teachers and four other adults were treated in hospital...

Sydney (Reuters) - Women who take saunas and do strenuous exercise during the early stages of pregnancy could put their unborn children at serious risk of brain damage...

Afghanistan's civil war

Kremlin endorses move by Najib to find role for Kabul's former king

From Christopher Walker, Moscow

The decision of Dr Najib, the Afghan leader, to play the royal card and open the prospect of a role for the exiled former monarch...

rejected attempts to persuade him to set up a government in exile. He is believed to favour a transitional government that would have Communist participation...

There was diplomatic speculation in Moscow that one purpose behind Dr Najib's Soviet-inspired offer...

Western diplomatic sources said yesterday that the publicity now being given to moves to involve the deposed 73-year-old monarch...

Since his enforced exile, the deposed king - still described by acquaintances as being in good health - has steadfastly

been focused on the possible role to be played by the ex-monarch (in whose old palace in Kabul Western newsmen were last year shown a photo exhibit of how he allegedly mistreated his subjects)...

Although the Afghan leader recently announced an intention that the six-month ceasefire would be extended on July 15...

The incident occurred over Balkh province in the north of Afghanistan as tens of thousands of people were reportedly attending a funeral in Kabul for 53 people killed in the shooting-down of a Soviet-built Antonov 26 passenger plane on June 11.

In recent months the Kremlin has repeatedly stated the Soviet Union's wish to withdraw from Afghanistan, but as yet there have been no indications that Mr Gorbachev is prepared to pay the price of abandoning Dr Najib...

The Hamburg couple, who are said to have signed a lucrative contract with a West German news magazine, arrived in Moscow yesterday after unexpectedly being given a three-day visa by Soviet authorities...

Officials at the West German Embassy said they had received no advance warning of the arrival of Herr Karl Heinz Rust and his wife Monika. Their son has been in custody since May 28...

Diplomatic sources said that it was hoped that the meeting might provide a clearer picture of the young West German's motives in making the flight.

King Zahir Shah could be approached to help reach a settlement. "Discussing any settlement with the Kabul regime is a waste of our time," Mr Galliani said...

Rebels sceptical on royal aid

By Nicholas Beeston

Moderate elements in the anti-government Afghan guerrilla movement reacted sceptically yesterday to hints from Kabul that a peaceful settlement to the country's war was possible...

Speaking from Paris, Mr Ahmed Gailani, the head of the moderate National Islamic Front for Afghanistan, dismissed the proposals made by the Afghan leader, Dr Najib...

Noriega accuses US 'foes' of fomenting Panama unrest

From David Gollob, Panama City

Panama's military strongman, General Manuel Antonio Noriega, has criticized "enemies in America" whom he has accused of fomenting the destabilization of the country.

In an interview broadcast on state radio and television stations on Sunday, General Noriega described Panama's enemies as an "ultra-conservative group which thinks Panama is their colony."

General Noriega did not blame the administration of President Reagan for the unrest that has rocked the country since the US State Department criticized for interfering in Panama's internal affairs.

"They want to show the world that in Panama there is disorder, that Panama is not prepared to take back the canal," General Noriega

charged. "They're using Panamanian political parties to achieve their objectives."

Activists in the protest movement that sprang up last week following published allegations that General Noriega was guilty of murder and electoral fraud, denied that the canal was on issue.

That's their excuse to stay in power," said Señora Leticia Armas, aged 37, a lawyer representing political detainees held under the state of emergency decreed on Thursday to end the unrest.

General Noriega has denied charges that he signed the 1984 presidential elections, murdered a prominent political opponent, and fined his pockets through money-laundering and drug-trafficking.

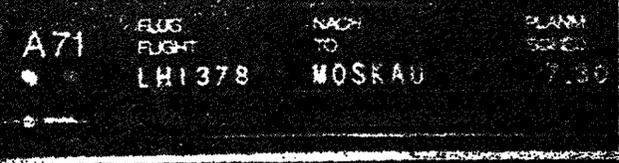
handed to the military they will swallow up the water, like they are swallowing up the entire country," she said.

General Noriega has denied charges that he signed the 1984 presidential elections, murdered a prominent political opponent, and fined his pockets through money-laundering and drug-trafficking.

Panama's international banking industry is the primary target of the opposition movement. Banks in Panama City closed for part of last week in protest against the imposition of martial law.

They are appealing to employees to show up for work, collect their pay cheques and return home to continue a campaign of civil disobedience aimed at putting pressure on General Noriega to resign.

Parents to see flyer in prison



The parents of Mathias Rust, the young West German pilot who landed his light plane on the fringes of Red Square, are to see him in Moscow's Lefortovo military jail this morning for the first time since his arrest.

The memorandum, which called for a presidential decision, was written in April last year but does not contain a precise date for investigators to arrive to determine whether it ever reached President Reagan.

Representative Lee Hamilton, Democratic chairman of the House of Representatives committee investigating the Iran-Contra affair, said that if Mr Reagan received the memorandum, that would represent a "smoking gun" implicating him in the operation.

He added that if it was determined that Mr Reagan approved the diversion of funds to the Contras, there would be a "demand for impeachment proceedings" by Congress.

North document a danger to Reagan

From Christopher Thomas, Washington

Investigators trying to unravel the Iran-Contra scandal are focusing on a memorandum written by Lieutenant-Colonel Oliver North that proposed diverting \$12 million (\$7 million) in profits from the sale of arms to Iran to aid the Nicaraguan Contras.

He said that members of the committees had seen the memorandum but had not established whether it was received by Mr Reagan. Rear-Admiral John Poindexter, the former National Security Adviser who has been granted limited immunity, will be closely questioned about the document when he testifies at the hearings on July 7.

Colonel North, the former National Security Council aide, will also testify next month. The hearings resume early next week after a break of nearly a fortnight and are expected to last about another six weeks.

Gangbusters needed in fearful film city

From Ivor Davis, Los Angeles

This is not West Side Story, says Mr James Han, the Los Angeles City Attorney. "What we're dealing with is a bunch of vicious criminals, a lot of kids, an even higher percentage of young adults who run drug rings, pull off armed robberies and burglaries. And God help anybody who gets in their way - they simply kill."

To combat the mushrooming gang warfare that has taken over many neighbourhoods in Los Angeles, lawyers and lawmakers are pushing through new legislation intended to crack down on the teenage and youth gangs who roam the streets.

The Los Angeles District Attorney, Ira Reiner, says the new law, if approved later this month, will become the toughest anti-gang measure in the United States. It is aimed at breaking up the fearsome gangs which for the

last five years have killed a pair of billion and death in their wake.

The measure, his attorneys hope, will curb the crime that has taken on the dimensions of a plague, including those who innocently bystanders killed in the crossfire between two gangs known as the Crips and the Bloods.

In Los Angeles County alone this year there have been more than 200 gang killings - an increase of more than 80 per cent over last year. The projected 1987 total is 585 gang killings if things continue at the present rate.

"One half of these gang members are over 18 years, the District Attorney says. "They are well armed. They carry machine-guns, sawn-off shotguns and semi-automatic rifles. They outgun police officers."

The gangsters are not only able to purchase the driver of a car and the shooter in an incident, they are also able to buy the car and the driver by an indiscriminate open fire, Mr Reiner says. "Under the new law everyone in the car is liable to prosecution."

Mr Reiner says many neighbourhoods in Los Angeles are under constant siege by the warring members of more than 500 gangs. What has become known as "drive-by shootings" have resulted in the deaths of dozens of innocent bystanders.

The new law has passed several subcommittees, but could face stiff opposition from civil libertarians who claim it may also punish gang members who are not involved in violence.

River alert

Luxembourg (Reuters) - Scientists here have detected abnormal levels of radioactivity in the Moselle river which they believe could be due to the nearby Cattenom French nuclear power station.

Two quizzed

Berlin (AP) - Police are questioning two young men who landed a Polish plane at the American military airfield, Tempelhof, in West Berlin.

Bus tragedy

Delhi (AFP) - At least 75 people drowned when an overloaded passenger bus plunged into a river in the northern Indian state of Punjab.

Locusts held

Rome (AP) - Maurizio Locusta, the rebel leader of a Red Brigades faction, wanted over the slaying of an Italian general, has been arrested here. Italian authorities said.

Law protest

Diaka - More than 2,000 lawyers hurried to Diaka on court buildings and stopped work across the country, demanding independence of the judiciary.

Peru quake

Lima (AP) - A strong earthquake rocked the Peruvian capital, causing panic, but civil defence officials said no damage or injuries were reported.

Bodies found

Beirut (Reuters) - The remains of seven French soldiers killed by Druze fighters in a south Lebanon battle 23 years ago have been found in a mass grave near the market town of Hasbaya.

Rule change

Niamey (Reuters) - Nigerien referendum has overwhelmingly endorsed a national charter designed to lead the country back to a form of civilian rule under military supervision.

50,000 flee

Guatemala City (AFP) - About 50,000 Guatemalans were evacuated by the army when the volcano Pacaya erupted, surrounding the countryside with hot ash.

River alert

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Muslims freed

Cairo (Reuters) - Egypt has released 150 Muslim fundamentalists detained for questioning after an assassination attempt on the former Interior Minister, Hassan Abu Basha, last month.

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General Noriega: "Enemies in America."

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FOCUS

Few British managers have a top education, let alone proper training. Patrica Tisdall reports

A degree untrained

Britain still lags behind its international competitors in industrial and management training. A recent report for the National Economic Development Council, the Manpower Services Commission and the British Institute of Management said that British managers were amateurs compared with their counterparts in the United States, West Germany and France.

Only 20 per cent of senior company executives have degrees or professional qualifications, compared with 63 per cent in West Germany and 85 per cent in the U.S. And only one in 10 managers entering industry in Britain has had any management training, compared with nine out of 10 in the U.S.

Peter Benton, director general of the British Institute of Management, said that the number of people taking a basic management qualification each year needed to rise from the present 2,000 to 30,000 or 40,000. Speaking at the launch of the *Managers' Manifesto* just before the general election, he went on: "How can you have a broad enterprise culture without adequately trained managers? Effective management is crucial..."

Such conclusions are far from new. Criticisms about the extent of management training in Britain have been voiced at intervals since the first business schools were founded in the 1960s. However, there are signs that more attention is being paid to the current batch

of reports than to any of their predecessors.

The Institute of Directors responded to an appeal by Lord Young, the Employment Secretary, with a survey of its 34,000 members, asking them how they thought the problem should be tackled.

Directors have been asked such questions as, "Looking back on your first board appointment, do you feel that you would have benefited from having more formal training for the role of director? Should directors have formal qualifications and how should such qualifications be validated?" Once replies have been processed, the institute is likely to start a more comprehensive system of training courses.

Criticisms made since the 1960s

At the Confederation of British Industry, 25 large companies have been brought together to draw up a strategy to improve management training.

The Government itself announced in March that it is to provide management training for up to 60,000 small-business executives a year. Developed by the Manpower Services Commission, the scheme will be run through local-enterprise agencies. The programme has been designed in 12 modules so that applicants can



Peter Benton, director general, British Institute of Management take part-time courses in such subjects as marketing, financial control and developing export markets. The courses will be arranged so that they can be taken outside working hours and participants will pay £40 a head towards the costs.

the trainer as an instructor 'doing things to people' is now perceived to be an unduly narrow one."

The use of new technology is disseminating learning material through video cassettes, audio tapes (which can be used in a car) and computers and has added to the change.

Another new development has been a trend towards individuals being given the opportunities to manage their own learning. An example is Rothmans (UK) which has run a "self appraisal" training system for about eight years. This asks people to assess the work they have undertaken for the past year and goes on to ask them to question them about the basis for the preparation of an individual development plan.

Act on their own special needs

Frank Kenaghan, the chief executive of Rothmans, says that "We have put a considerable effort into counselling individuals on these questions, using both line managers and specialists." Managers often complain that they are too busy to go away on courses. This is one of the reasons more companies are working with professional institutions to develop on-the-job training packages. An example is the flexible study package developed by Trusthouse Forte in conjunction with the Institute of Personnel

Management. The course is a version of the IPM's professional education scheme but does not involve students in regular attendance. It aims to relate each student's studies to jobs and career expectations. Another type of new development involves links between companies and academic institutions.

For example, W. H. Smith is giving 2,000 of its managers the option to gain recognized qualifications up to Master of Business Administration (MBA) level.

This is being achieved through a link with Oxford Polytechnic which will validate the Smith management training as well as stipulating additional studies.

One of the conclusions of a recent Manpower Services Commission study (*Developing Directors*, published February 1987) is that effective management development will occur more often if based on normal managerial work, and that at least some directors

already in post are prepared to consider and act on their own development needs. The report, based on interviews with 144 directors in 41 organizations, conducted by a study team from the International Management Centre, Buckingham, recommends that all organizations, even those with conventional successful development systems, should consider ways of encouraging "the integrated managerial" development. PT

Old-style pay talks fall out of fashion

Big changes have taken place over the last few years in the way salaries are assessed, writes Patricia Tisdall. The centralized pay negotiation machinery that was such a feature of the 1970s is giving way to more flexible local arrangements in both public and private sectors.

given a cool response from several employer organizations, such as the Engineering Employers' Federation and the Institute of Personnel Management.

Nevertheless, partly because of privatization, they have developed deep roots. The proportion of organizations operating annual bonus schemes linked directly to performance has risen from about 25 per cent in 1980 to more than 66 per cent in 1985.

In 1975, fewer than an estimated 4 per cent of people of working age and above directly owned any shares. By early 1987 this had grown to 23 per cent.

According to George Copeman, a pay adviser and one of the founders of the Wider Share Ownership Council, a significant part of the increase is due to the growth of employee share schemes.

These have now risen from zero in 1975, he says, to more than 1,200 general employee schemes, and twice that number of executive share-option schemes.

Decentralized pay negotiations and profit-related variations in pay have brought acute new complexities for personnel specialists. Some have coped with the new demands by setting up "pay clubs" to swap information; others have called in external consultants who have experience across various company and industry boundaries.

Bonuses and incentive payments have already become an important component of many pay-packets and momentum is growing for a link to be forged between wages and profit. In the public sector, local authorities have been encouraged to opt out of national agreements while the new Teachers' Pay and Conditions Act provides for different pay awards to be made for different parts of the country.

Another example of the shift from the centre identified in the current issue of the *Institute of Manpower Studies' journal* is the formal notice given by Thames Water that it will withdraw from the water-industry national negotiations next year.

The push for a closer relationship between pay, business performance and the labour market at local level was a strong feature of the last Conservative administration.

Profit-related pay systems and employee share schemes were two specific innovations introduced by the last Government. Both were

PERSONNEL DEPARTMENT'S ROLE IN CHANGE - by WORKS MANAGERS

	Total %	Advanced technical change %	Conventional technical change %	Organizational change %
Personnel dept involved	46	50	13	80
Personnel dept not involved	52	46	87	20
Not stated	2	4	1	-
Stage of involvement				
Decision to change	14	15	1	30
Immediately after decision to change	20	19	2	50
After decision to tell workers	6	9	2	-
Later stage	6	7	8	-

Source: Policy Studies Institute/Personnel Management, Dec 1985

The outsiders paid to seek out the top talent

Like training and career development, recruitment is a technical function of personnel management increasingly contracted out to external consultants, at least in its early stages.

The approval of a shortlist of candidates by personnel managers and the final selection by line management remain strictly in-house.

But the initial process of advertising, interviewing and first selection is now handled largely by a complex array of private and public sector recruitment service companies, including advertising agencies, management consultancies, employment bureaux, head-hunters and recruitment consultancies.

With the placement of unskilled and semi-skilled staff now largely undertaken by Jobcentres and informal methods, the real competition is

The debate over selection and search is only one facing an increasingly specialist industry. Just as the financial sector has seen a growing integration of banking, broking, accountancy and other services, so the recruitment sector has experienced growing links between selection, search, advertising and general recruitment consultancy.

It is becoming common for recruitment-advertising agencies to offer consultancy advice on planning major recruitment campaigns, or for leading consultancies to offer a specialist mix of selection and search services.

Aggressive mergers have also created large agency groups offering general recruitment services in a variety of specialist fields.

The leading example is the Blue Arrow group, Britain's largest and one of the top six worldwide. Originally a small secretarial and industrial agency, it now owns the Reliance and Brook Street chains in addition to the executive recruitment consultancy Hogget Bowers and agency multiples in the U.S.

Personnel managers now perform a middle role in the selection process. The policy dictating or influencing the process is largely in the hands of senior and line management, with external services performing the early stages.

Personnel managers need to commission and assess the work involved. They also

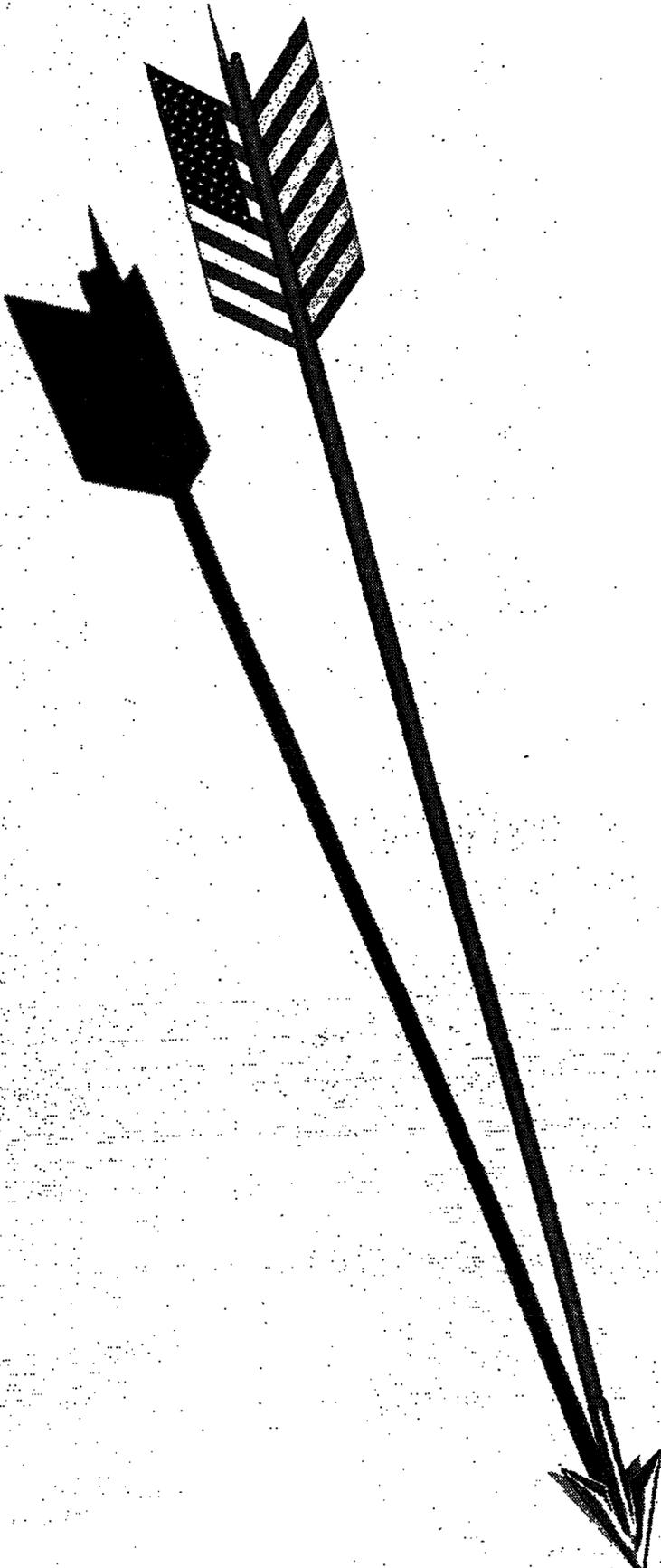
Running away with the cash

need to ensure that these services are being used cost-effectively.

The current lack of contact on an equal footing between supplier and client in the recruitment industry is aptly summarized by Ian Toombs, assistant general manager and head of personnel at NEC Business Systems (Europe), who says: "Limited training procedures often produce unresearched proposals from consultants who disguise common prejudice as inside knowledge."

Time-pressured personnel managers also ill-define their problems, retreat into old solutions and an instinctive choice of recruitment method media and content. These two ignorances mutually support a top-down mentality of an agency talking instructions from a client and then running away with the money whether or not the tea is produced." Michel Syrett

THE UK'S LARGEST EMPLOYMENT GROUP IS AIMING TO INCREASE ITS MARKET BY 500%



The UK's largest employment services group, Blue Arrow, has found something to make it even bigger: America.

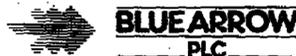
With a working population five times greater than the UK, the United States is the world's largest market for service industries. We saw this as a major opportunity not to be missed.

Already we have 170 branches, making us one of America's most successful employment companies.

But it is not just our new venture that is growing. At the time this advertisement went to press, we were handling well over 15,000 vacancies in Britain each week.

However, we are expanding so fast that even this figure will be out of date when it reaches you.

With this kind of growth, the UK's largest employment service is now in the position to become number one somewhere else. The World.



Advice for the new Government from defeated MPs

How the Tories can win the big cities

By Richard Evans, Roland Radd and Michael Dynes

Despite their overwhelming success in last week's general election, the Conservatives no longer have any seats in Manchester, Leicester, Bradford, Liverpool, Glasgow and Newcastle. In most of the major cities in the north of England and Scotland the Conservatives failed to secure one third of the vote - graphically underlining the North-South divide.

Mrs Thatcher has insisted that a solution to the inner city crisis is the top priority for her new Government. For a dozen Conservative MPs who represented inner city seats until last week, the new policies will come too late. They asked four of them what went wrong and what the Government has to do to reverse Conservative fortunes in these areas.

MP failed to break rigid class divisions

Geoffrey Lawler
Bradford North



Disappointed but not surprised was how Mr Lawler described his reaction to the loss of his inner-city seat.

The former Conservative MP said that the cycle of depression had continued to worsen over the past four years; unemployment was up, families were still homeless, and only 7 per cent of those Asians aged 16 who were looking for work had found jobs.

Wards which returned Conservative councillors 10 years ago had turned to Labour in a decisive way.

"The entrenchment of the class system in Bradford is absolute. Labour is seen to stand for the working man, the Tories for the rich", Mr Lawler said.

"It's very difficult persuading people that the Conservatives stand for improving people's prosperity when male unemployment is as high as 40 to 50 per cent."

He had been aware for some time that urgent action was needed, and had taken his demands for more investment in housing and better training schemes to Government ministers.

"I got a sympathetic hearing but not enough was being done as fast as we wanted. The Government woke up to the problem rather late."

He said: "Housing is in a desperate need of modernization. The feudal system of tenants being beholden to municipal landlords has to be broken or people will never be able to assert their independence."

"But it's not a question of just selling off council houses. Some of these estates are in such terrible disrepair that no one would want to buy them even if they had the means."

Unemployment has become so serious that Mr Lawler found that disillusionment among teachers had manifested itself in the classroom.

"Teachers were simply giving up, believing there was no point in teaching while there were no jobs for the children to fill."

He is convinced that the key to ending the mood of despair is to introduce more training schemes and not just for young people.

Councils use public cash to aid Labour

Derek Spencer
Leicester South



Mr Spencer blames his party's poor performance in the inner-city areas on the conduct of Labour councils.

"They are increasingly using public money for party political ends, and trying to discredit government initiatives designed to alleviate the problems faced by the inner cities", he said.

"This has to be stopped. They have to be stripped of their power to spend and propagandise."

"During the election, I had to fight a series of city council campaigns on benefits, low pay, unemployment and housing, designed to galvanise local support for the Labour candidate, and all of which were paid for out of public funds."

"Similarly, the government has to prevent initiatives such as the Inner-City Task Force, set up by Kenneth Clarke in 1986, from being discredited by hostile city councils."

"In Leicester, for example, the Inner-City Task Force, which had a budget of £1 million, was attacked by a specially created Community Task Force, funded by the city council, whose sole purpose was to rubbish the government's initiative."

"Even on those rare occasions where city councils are prepared to avail themselves of government assistance, they will only do so if they can claim the credit for themselves."

"This happened to the Inner Area Programme. Only schemes approved by the local Labour party were given the go-ahead, and recipients were required to advertise the support given to them by the city council."

"In fact most of the funding came from the Department of the Environment, and most of the credit went to the city council. This kind of thing is happening all over the country."

"If the Conservative party wants to revive its standing in the inner city areas it has got to leap-frog over the Labour controlled town halls. There is an urgent need to promote direct initiatives with the private sector, such as housing, to expand economic activity, retain those companies thinking of leaving, and attract new forms of business."

Housing reform is the key to voters' hearts

Michael Ancram
Edinburgh South



Mr Michael Ancram knows better than most the problems facing cities in Scotland.

He was the minister for local government and housing until the backlash against the Tories north of the border swept him from the Commons.

"In Scotland there is not so much an inner city problem: that has been mostly cleared up over the last eight years."

"The great difficulty lies

with the peripheral council estates which cover large swathes of the country.

"I am convinced that what must be done is to change the nature of those estates."

He added: "What we have to show is that it is not just Labour controlled authority tenure that can provide things for them."

In particular Mr Ancram wants his former ministerial colleagues to merge Scotland's special housing association and the housing corporation to provide a

"single door agency" which would provide encouragement and financial incentives to private developers. Some would be sold, others would remain in the rented sector.

He points to experiments in parts of Edinburgh, Glasgow and Easterhouse where private investment in housing stock has revived an area.

Up to 75 per cent of the people who bought renovated homes were returning to the area they had once lived because of the improvements.

The critical Cabinet reshuffle for Mrs Thatcher's third term is not the one she has just made, but the one that is likely in about September 1988. There would have been no point in major changes now.

The holders of the big three offices - the Foreign Secretary, the Chancellor and the Home Secretary - were obviously going to be kept in their posts.

Mr Kenneth Baker and Mr Nicholas Ridley were bound to keep their responsibilities for education and the environment respectively. It is these departments which will be putting forward the main legislative proposals in the new Parliament.

The main structure of the new Cabinet was already in place. So Mrs Thatcher had two tasks now. One was obvious - to ensure the efficiency of the Cabinet as a whole by putting the right ministers into the other posts - but the other could easily have been disregarded. It was to provide scope for the next reshuffle.

By the autumn of next year it may well be time for one or more of the big three to move. Sir Geoffrey Howe and Mr Nigel Lawson will by then have held the same office for more than five years. So it is important that there should be a choice of possible successors with the necessary experience.

Sometimes in the past Mrs Thatcher has limited her room for future manoeuvre by a preference for appointing good administrators with restricted political potential. But this time I believe that she has provided imaginatively for the next reshuffle.

The most interesting new appointment is that of Mr John Moore as the Cabinet minister responsible for health. Not only will he face one of the Government's most sensitive political challenges, if he handles it well he will become a potential Chancellor.

I do not believe that would have been possible had he remained Secretary of State for Transport. So long as he was there he was essentially a highly promising but untested minister. It would have been too much of a gamble to give him one of the top jobs. Now his performance may have a considerable bearing on the future shape of the government.

Mr John MacGregor is in a slightly different position. He has seemed a possible Chancellor throughout his time as Chief Secretary to the Treasury. His move to Agriculture



Geoffrey Smith

might in the past have been secretly a promotion, but there will now be some uncomfortable changes to push through. He, too, will be tested.

Whether Mr Nicholas Ridley should be added to the list of possible successors probably depends on the circumstances when the vacancy occurred. He is not renowned for his political tact. So he would not be the man to smooth popular discontent at a time of economic difficulty. But he is one of the most thoughtful ministers.

Then there is Mr Cecil Parkinson. If he can re-establish his authority now that he is back in the Cabinet he would be the fourth possibility as the next Chancellor. He would also join the list of potential Foreign Secretaries.

That was, after all, the post for which he was chosen in 1983. Since then others have established a claim, notably Mr Douglas Hurd and Mr George Younger.

By appointing Sir Michael Havers as Lord Chancellor, Mrs Thatcher may possibly be preparing a berth for Sir Geoffrey when he moves from the Foreign Office. Sir Michael is a controversial choice. It would be no surprise if this was not a long-term appointment and the Woolpack seems the natural destination for Sir Geoffrey in due course.

If a new Home Secretary has to be found then the post could go to one of the possible contenders for the Treasury or the Foreign Office. But Mr Norman Fowler could also come into the reckoning. Earlier in his career Home Office questions were his speciality.

What matters at this stage, though, is not that any particular person should be lined up for any specific office. The mark of a government with vitality is that there should be a choice of qualified contenders for the top jobs.

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John Collins

SPECTRUM

Eye to the main trance

Should hypnotism be allowed back on to the West End stage? Bryan Appleyard meets the man most likely to restore it to respectability

FOR 25 years Londoners have been forbidden to see each other naked through a pair of big clown's glasses. A local law also stops them being told to mime a striptease, pretend to be Elvis Presley or conduct phantom orchestras. Stage hypnotism, in short, has long been banned in the capital.

But Andrew Newton, a talkative, bearded, 30-year-old northerner, is now challenging the ban. Last year he talked Westminster Council into allowing him 14 performances in the West End on a trial basis. His fourteenth is on Sunday at Wyndham's Theatre at 7.30pm and, on Wednesday next week, local councillors will meet to decide whether he has qualified for a full licence.

Despite opposition from medical hypnotists and from the British Medical Council, which believes that stage hypnotism could cause psychological disturbance, his chances look good. The officers who have been watching the show are expected to recommend that he should be licensed.

We are unlikely, however, to see his show on television. As long ago as 1946 the BBC conducted an experiment at Alexandra Palace, involving staff being hypnotized on camera. Staff in another room watched the process and some duly came under the influence. The corporation stopped any attempts to screen the process of hypnotism, although people who are already hypnotized can be shown.

Stage shows have also run into problems. In 1952 one Grace Rains-Bath successfully sued Ralph Slater who had "regressed" her on stage. She cried like a baby and suffered depression and anxiety for some months afterwards. That year Parliament passed the Hypnotism Act, which gave local authorities the power to prescribe such acts. The London County Council immediately imposed a blanket ban.

Elsewhere, however, the trade continued, especially in the northern clubs. Hypnotists have long been one of the staple "turns" on the working men's club circuit. It was from this world that Newton emerged. He is younger by a good 20 years than any of the old-time club acts and he is relentlessly ambitious.

Born in Manchester, he discovered his talent at school but regarded it as little more than a party trick. He studied percussion at the Royal Northern College of Music and was settling into a career as a timpanist when, during a concert interval, he wandered into

Gabby's Bar in Leeds. The conversation came round to hypnotism and he jolly put a French horn player under the influence. A crowd gathered. They bought drinks and a grateful landlord gave Newton a fiver for his performance. Soon he was taking £100 a night.

Trying to move into the big-time, he booked the Royal Court Theatre in Liverpool, but he came unstuck during his act when a boy who had been persuaded to think he was the world's greatest ballerina fell off the stage. He was not badly hurt but Newton's licence in Liverpool was not granted, and other councils grew nervous. In despair he left for New Zealand.

One year later he came back to discover the incident had been forgotten. He was back in business. Now he drives a brown V-registration Rolls-Royce and tours the country with his two faithful roadies Sid and Jason.

His trial shows have drawn a cult following of young Covent Garden types - not what Newton is used to up north. "Down here," he explains, "you find they tend to be very analytical about what's happening. They are always questioning things. You don't get that in the north where they are more used to the idea of stage hypnotism."

The format of the show involves Newton calling for volunteers and sorting out the best by a simple hypnotic device involving clasped hands - those that can't unclasp them are the most suggestible. The ones that are left are hypnotized to the point where Newton can put them into a sleep-like trance simply by pressing their heads back and saying "Sleep".

What follows is horribly funny. His victims smell vile, non-existent smells. They leap to their feet, convinced they are great conductors or the Musical Muscle Man. They are told they can see everything except Andrew Newton. He proceeds to carry a boy from the audience across the stage; to the victims the boy is simply floating. Or they put on a huge pair of glasses through which they are convinced they can see the entire audience naked. The conviction of the victims as they perform each stunt is so complete that one's first reaction of embarrassment, followed rapidly by wild laughter.

In the second half Newton attempts to glue the entire audience's hands together. Perhaps 10 per cent find it has worked and have to come



Hypnotist Andrew Newton, aiming for a London licence: "I never do anything that will frighten the audience"

up on the stage to have them separated. The night I was there one woman had stuck hands and refused to come up on stage. Newton had to go down into the audience gently to separate her frozen fingers.

"I did that in Barrow once," he says, "and this bloke came up with his hands stuck. He kept trying to attract my attention but I ended up keeping him waiting for about 40 minutes. Then I noticed the theatre was filling with policemen and, by then, I had him dancing about like a ballerina. It turned out he was a plain-clothes policeman and his mates had radioed for everybody else to come and watch."

Newton's style is low-key and far removed from the mystifications of the old-style stage mesmerists. All he is doing, he says, is "manipulating people's imaginations". He is

scrupulous in observing the terms of his licence - wiping out all suggestions before anybody leaves the stage and keeping them well away from plunging into the orchestra pit. His response to criticism is that the whole process is relatively mild and in any case he avoids any technique that could be remotely disturbing. His attitude is the straightforwardly libertarian one that, since hypnotism shows no signs of being dangerous, people should be allowed to see it.

The British Medical Association, however, objects on principle. A spokesman said it could cause psychological disturbances and, because the stage hypnotist could know nothing of the background of his subjects, he could not be sure about any "contra-indications" -

specific reasons why that person should not be hypnotized.

Dr David Waxman, president of the European Society of Hypnosis in Psychotherapy and Psychosomatic Medicine, said stage hypnotism discredited an important form of treatment, and anxiety and depression states could be made worse by it. He said the Home Office had drawn up a code of practice with the Federation of Ethical Stage Hypnotists but it had not been successfully implemented.

"I've seen Andrew Newton and he's a very good entertainer," said Dr Waxman, "but we look back with horror now on the days when nitrous oxide - laughing gas - was given to people for entertainment. I think the same feeling will one day apply to hypnotism."

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Amber nectar with class

Australian men are beginning to desert their traditional swill for fine wines. Can custom-brewed beer from the tap lure them back?

Australians are deserting the "amber nectar" for the red, white and fizzy, but a new breed of beer enthusiasts is trying to woo them back. Boutique breweries and beer appreciation classes are spreading in an attempt to inject a touch of class into the national "black oil" and beat off the challenge of wine and assorted other designer liquids.

Despite the popular myth of the tube-toting Oz male, beer consumption has declined dramatically, from an annual 142 litres a head a decade ago to around 116 litres. Wine consumption, running at around 22 litres a head, has more than doubled. And the fact that a lemon soda concoction called Solo is being marketed as "a man's drink" shows the insidiousness of the threat.

Mass-produced lagers such as Fosters, launched on the Australian public by two American brothers in 1888, still dominate the country's

Dogbolter and Brass Monkey Stout, the predominantly young clients do not mind paying a bit extra for something custom-made and vitally different. Meanwhile, work is under way to convert a disused incinerator outside Sydney into a brewery which will soon be exporting lager - to Germany. And the man behind this alcoholic equivalent of sending coals to Newcastle says Australians are now "discovering" beer with the same enthusiasm they have shown for wine.

"Fifteen years ago, our consumption was confined to sweet sherry, port and carinated wine," says Ian Pike, managing director of Balmain Brewery. "We progressed to consuming imported wine, often of lesser quality than we were producing, but we thought it was better because

'We have gone beyond the hairy- armpit stage'

ASS, 600-million a year (£2,170-million) beer market. Sweatshirts with brown liquid-filled zip pockets marked "In Emergency Break Glass" still make popular presents for exiled Australians. But micro breweries, emphasizing quality rather than quantity, are staking a 2 per cent - and growing - claim.

At the Sail and Anchor in Fremantle, Western Australia, real ale enthusiasts are offered a drink with a view - of gleaming, functioning beer tanks. The first of a number of pub breweries, it has brewed beer of varying strength on tap, as well as a wide selection of imports. "We have gone beyond the hairy- armpit stage and now brew all kinds of beers," says Tim Wilnot, licensee of the wine-bar style pub. "The idea is to educate the drinker, to let him know that beer is not just something to swill with his mates."

A Melbourne-based company called House of Hops gives lessons on which beers go with which food. It also offers tastings for true beer snobs, who wouldn't give a XXXX these days for a beer without babblesity or clagability.

Attracted by the novelty of products with names like



it was more expensive. Now Australian wines, particularly red, can stand with the best in the world.

"Most wine consumption in Australia is of the bag-in-the-box type, but there has been a movement towards fine wines. Vintages selling at AS30 (£13) a bottle are invariably sold out and I think beer is due for the same upsurge of interest."

A Melbourne-based company called House of Hops gives lessons on which beers go with which food. It also offers tastings for true beer snobs, who wouldn't give a XXXX these days for a beer without babblesity or clagability.

Sally Dugan

Unlucky albatross

An albatross which wandered into the wrong hemisphere is close to coming of age as a bird of Britain. Each year for 20 years it has appeared on the cliffs of our wild northern islands, dwarfing resident guillemots and razorbills and even the great gannets. The bird, lost in these latitudes, seems certain to live out its days thousands of miles from the rest of its kind.

The black-browed albatross (*Diomedea melanophrys*) from the South Atlantic was first seen on the Bass Rock in the Firth of Forth in 1967, moving on to Unst in Shetland, where it has acquired the status of a local tourist attraction and a nickname, Albert (although the bird's sex is unknown).

Peter Ellis, conservation officer for the Royal Society for the Protection of Birds in Shetland, said: "The albatross lives among a colony of gannets on 400ft cliffs at Herma Ness at the north end of the island. The hoteliers are delighted. Birdwatchers come in parties from the mainland specially to see it. The hotel is impressive with a whirlpool of

The sad story of Albert, a Shetlands tourist attraction who will never see the south again

eight feet, but is very inactive by day, sleeping a lot on a platform it has made for itself by plastering mud around. In the southern ocean the species feeds on squid; here it must catch fish of some kind. It leaves these parts in August and reappears in February.

"Black-browed albatrosses live in great numbers in the Falkland Islands: they need winds to give them 'lift' because of their huge wings. If one somehow crosses the equator and the windless doldrums, it will have an awful job getting back into the southern hemisphere. Unfortunately, no other albatross has ever come to keep it company, though there have been instances of other single birds elsewhere in the past."

One was recorded over Chichester Harbour, Sussex, in 1974, an oystercatcher in 1949, and a gannet in 1947. In 1949, a gannet was seen in the Firth of Forth, but it was not clear if it was the same bird.

1860 until it was shot in 1894. It was known to fishermen as "the king of the gannets". Nine species of albatross, including the black-browed, roam over temperate and Antarctic waters and three are found in the central Pacific. Their reliance on winds to support epic ocean migrations is such that in calm weather they will settle on water and wait until one starts to blow. The still air of the tropical Atlantic is an effective barrier, and it is possible that those which do penetrate the northern regions have made the crossing as passengers on the superstructure of ships.

Relations between albatrosses and sailors have not always been happy. Coleridge put it vividly in the *Rime of the Ancient Mariner*, who shot the bird of good omen with his crossbow and infuriated his fellow shipmates:

And I had done a hellish thing,
Which should work upon you,
For evermore: I shot the white
Bird that flew about the sky,
The Ancient Mariner
That made his bed upon the sea,
His head to rest he threw
Upon the leeward side,
The bird that died the hand that shot it,
That made his bed upon the sea,
His head to rest he threw
Upon the leeward side.



One wing and a prayer: Albert the black-browed albatross

Albert, meanwhile, though safe among human admirers, must wait for a very fair wind to blow in a consort.

John A. Hill
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4 Become shrunken (7)
5 Daub (5)
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8 White (fr) (9)
9 Shindig (11)
10 Cerimony (13)
11 Plan 15 Banderole (18)
12 Rope (19)
13 Profound (22)
14 Snippet (23)
15 Ure (24)
16 Omen (25)
17 Duffer (26)
18 Liner (3)
19 Toy (4)
20 Disintegrated (5)
21 Skid (6)
22 Indulge (7)
23 Brace (10)
24 Gong (12)
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John A. Hill

THE TIMES DIARY

Squaring up to change

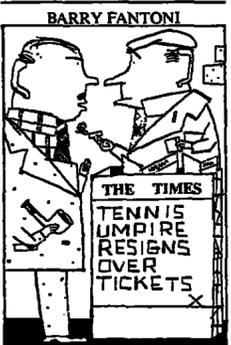
Fear and ambition together stalk the corridors of Conservative Central Office. At a meeting yesterday, Norman Tebbit left department directors in no doubt that he was planning major changes. Those Smith Square staff hoping for preferment expect the axe to be wielded swiftly to allow Tebbit to depart as chairman at October's party conference. Chief among those thought likely to go soon are presentation director Harvey Thomas, John Desborough, the chief information officer - said to be looking tired after his unprecedented election work load - and Sir Anthony Garner, a trusted Thatcher lieutenant who may, however, have outstayed his welcome as director of organization since 1976. Robin Harris, director of research, is one of the few likely to depart with his reputation enhanced by the election. Having worked for the department off and on since 1978 and produced possibly the party's best ever campaign guide, he says he is considering his next move. Insiders note that after jobs in the Treasury and Home Office, it will have to be something big - and he is in no rush.

Capital capers

Labour's chances with the electorate having been well and truly ditched for a while, the twice-muzzled London Labour Party has at last been given the go-ahead for its annual conference. Fearful of its sabotaging Labour's chances in the Greenwich by-election, Walworth Road switched its date from February to April. It was then postponed again because, said Labour, Tower Hamlets' Alliance council would not let it use Poplar town hall. However, Neil Kinnock's office was doubtless relieved that the "London effect", as his press secretary, Patricia Hewitt, dubbed it, was not going to be given an outing so close to the general election. Now that the battle has been won and lost, London Labour will meet on July 11 and 12 at the Elephant and Castle recreation centre.

Going back

For the reopening of the Royal Regiment of Fusiliers' museum this Friday, the Tower of London will be displaying not only the first VC awarded during the Great War - to Lt Maurice Dease - but the original portrait, approved by Queen Victoria in 1856 for conspicuous gallantry in the Crimea. It was donated by a Fusilier officer who was a member of Hancock's, the jewellers who made the medal. One big difference between the two: the ribbon of the original was light blue, as opposed to the present claret.



Apparently he asked for another 3,270 line calls to be taken into consideration

Guarded

Only three weeks in his new job as public affairs director for the Hanson Trust, Michael Shea, the Queen's former press secretary, is edging into the limelight again. He is writing the synopsis for a West End musical about London which will portray members of the Royal Family and feature a tap dance version of Changing the Guard. The £1.5 million Triumph Theatre production boasts a score by Lynsey de Paul and the co-operation of satirists John Wells, Ned Sherrin and Spike Milligan. Although Miss de Paul assures me that the royals will not be subjected to the Spitting Image treatment, Shea, a sometime thriller writer and David Frost collaborator, was yesterday distancing himself fast. He told me: "It's a totally new departure for me, but I'm only on the periphery and nothing's definite yet." Her Majesty doubtless anxiously awaits her invitation.

Gear change

Americans have long been able to eat, go to church, watch movies and withdraw cash from the bank without leaving their cars. Now they can pay their respects to the dead in the same privacy and comfort on the at two "funeral homes" in Florida. Mourners pull alongside a special window where the deceased is displayed on a tastefully lit platform. A pull-out tray enables the visitor to sign the condolences book. Directors of the establishments, in Pensacola and Jacksonville, report brisk business.

PHS

Aids: liberty before life?

by Brenda Almond

One single case stands out among the many complex statistics presented to the third international conference on Aids in Washington earlier this month: that of a Belgian civil engineer who contracted Aids while working in central Africa, returned home and in the year or two before his illness emerged and his death, had sexual relations with 19 women. All were traced, and 10 were found to be carrying the antibodies indicating the presence of the HIV virus. Further statistics can readily be supplied by speculation and imagination. The engineer's address book was unlikely to be composed of women who confined their attentions solely to him, and the multiplier effect is stunning in its implications. If each of the 10 had passed the virus to another six, who had passed it to... Here the urgency of the new campaigns aimed at heterosexuals becomes apparent. HIV infection, with its long latency period and its current essential untreatability, is a deadly chain-letter in all "sexually liberated" societies. Two solutions are proposed: abstinence or sexual relations with one partner only; and, by those who wish to preserve the basic pattern of the sexual revolution, condoms or "safe sex". But neither

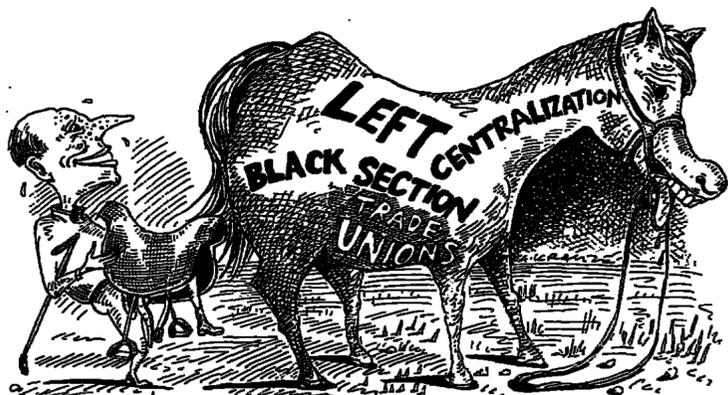
of these provides an adequate answer. Sex will never be confined entirely within the framework of long-term faithful relationships; often it will be reckless, irresponsible and unprotected. What is more, one aspect of sex which always tends to be overlooked in the Aids controversy absolutely requires that it be unprotected, and that is sex which aims at pregnancy. Significantly, the motif for the fourth international conference on Aids in Sweden next year shows a man and a woman protectively holding the hands of a young child. The problem now for the world to address is nothing less than how to preserve the future. But for the present generation, one other statistic may be cited - a statistic acquired independently of last month's conference. Staying with friends in a small apartment block on the borders of Greenwich Village in New York a day or two before the conference began, they told me matter-of-factly that three people in that block had died of Aids in the past year or so. The response of some countries to the crisis is to introduce compulsory testing of particular

groups such as prisoners, immigrants, or applicants for marriage licences in order to identify people who have contracted the virus. This is a matter of controversy in the US, where the announcement of President Reagan's proposals on these fronts caused most of the protests and demonstrations at the Washington conference. More countries have, however, agreed that Aids cases must be reported. British measures remain confined to an educational campaign, with no mandatory testing for the virus and no compulsory reporting of Aids. Even the notion of anonymous testing to establish the extent of the presence of the virus in the population has been rejected, though there can be no rational objection to this. Meanwhile, researchers in many countries focus on cohort studies, studying the proportion affected in an arbitrarily selected group of people rather than the "cluster" studies that revealed the deadly ramifications of a James Bond life-style in the case of the Belgian engineer. Clusters were very much in evidence, however, in the

moving demonstration outside the Washington Hilton organized by gay activists, some of whom carried placards with names of eight or 10 dead friends. Much of the opposition was directed against the "moralizing" of these issues, and truly moralizing in any trite sense is out of place. Civil libertarians appeared, however, to draw the wrong conclusions from this. Indeed a political polarization developed in which some seemed to believe the protection of liberties was more important than the protection of life. There was talk of a "right to ignorance", meaning that one might justifiably ask not to be given devastating news of a positive test result. But the true ethical and legal issue here is each person's responsibility not to be a link in the virus's deadly chain, and public policy must be addressed to securing the support of all groups to address this problem seriously. What is clear, however, is that in the absence of a vaccine or cure, the virus will increasingly move to the centre of the world stage. This will be precisely because the issue is not one of morals, not even one of rights, but one of survival. The author is reader in philosophy and education at the University of Hull.

Robin Oakley examines the post-election strains that could doom Labour

As they face the formidable task of rebuilding the Labour Party into an election winner, Neil Kinnock and his colleagues know they will never again oust the Tories until they have destroyed the Alliance as a political force and won back much of the middle class who have deserted to it. Perhaps the most worrying aspect of the election result for Labour was the size of the Alliance vote. Opinion polls during the campaign showed it slipping to around 20 per cent, but then it edged up. On the day, although resulting in only 22 seats, 7 million people cast their vote for SDP and Liberal candidates. Labour had failed to squeeze the Alliance as much as it had hoped. To win back that support, Labour must marginalize the far left and cease to be the party of the unions in the crude and obvious way it still remains. A MORI poll in *The Times* showed that a great majority of trades unionists, backed the Conservatives' further planned union reforms - providing for secret ballots before strikes, protection for those who do not wish to join a strike and the regular re-election of union leaders. Yet Labour is pledged to oppose them. Somehow that commitment has to be wriggled around. But how can a Labour leader afford to ditch the union link when the unions still provide around 90 per cent of the funds with which the party fights an election and 40 per cent of the votes that elect him? There is only one possible way, and that means Mr Kinnock living up to a promise he made on being chosen leader: to build up a genuine mass party of individual members. The announcement of those five million majorities for policies adopted at its annual conferences makes Labour sound like a mass party. But those are trades union votes, cardboard army paid for vote by vote in affiliation fees. The true membership is probably no more than 400,000. Mr Kinnock must begin with a recruiting drive to make Labour a real party again. But how is he to marginalize the hard left? Kinnock says that extremists will have no influence on the character, policies or leadership of his Labour Party. But the 69 new recruits to the Labour benches at Westminster include only 17 supporters of the centre/right against 32 soft left and 20 far left. The Parliamentary Labour Party will contain 88 centre/right, 84 soft left and 57 far left. Any further attempt to move to centrist policies to capture the middle ground from the Alliance will bring noisy accusations that Kinnock is selling out. The Tories will have their goods at the ready and a few well chosen



Now Kinnock faces his biggest battle

words from Ken Livingstone, Paul Boateng, Alan Meale or Bernie Grant will be enough to undo the good that almost any bland policy statement may have done. The battles will not be quiet ones. And if there is anything the voters dislike as much as a party dominated by the hard left it is a party riven by internal feuding. Kinnock, aware that any battle to crush the hard left will create enormous disaffection among Labour activists, is nevertheless planning two courses of action. The first, the introduction of one man-one vote in the selection and reselection of MPs, will, he believes, stop small groups of hardline activists dominating the process and holding the whip hand over MPs. It will also make constituency parties more representative of the views of ordinary Labour supporters. Kinnock has already lost one attempt, in 1984, to introduce precisely that reform. Whether he can sew up enough union votes this time to push it through depends on a meeting next month of the Transport and General Workers Union, with its 1.25 million votes. The other proposed reform which union power brokers have been told that Kinnock is after is a restructuring of the national executive. In recent years it has often

been dominated by the left and although now in the hands of the Kinnockite soft left and centre-right it still provides a handy platform for the Benns and Skinners. The aim is to give the shadow cabinet and Parliamentary Labour Party more power and the national executive and party conference rather less. It makes sense for Labour to have a top party body on which the stalwarts of the regions count for more and the maverick far left MPs for rather less. But the traumas involved in achieving such a reform are likely to be enormous. For a whole decade, Labour activists, disgusted by the way past Labour governments had "sold out" their cherished socialist principles, fought for greater "accountability" to the rank and file. That was what led to the reselection of MPs and to the establishment of an electoral college for the Labour leadership. The third prong the activists sought was greater control over party policy and the Parliamentary Labour Party. Only if Mr Kinnock were now not only to deny them what they still seek but also to take away much of what they have gained already the ructions could well be enormous. The final crucial question is one of policy. Senior figures in the Labour Party now acknowledge

that its unilateralist defence policy makes Labour unelectable. Even Kinnock has been edging away from it step by step, first saying that the dismantling of US bases would be negotiated over a period, then saying that cruise could stay while INF talks continued, then hinting that even Polaris could be kept in mothballs for a while if strategic missile talks followed. And in an interview with *The Times* last week he admitted, "Of course I would lead a Labour party that didn't have the full commitment to stopping Trident". Efforts will be intensified by the right to put that defence policy into reverse. But if Mr Kinnock does agree to let it slip then he will lose his last lifeline to the left and there will be the bloodiest of battles on the conference floor. You have to feel sorry for him. Facing a prime minister pledged to kill off socialism, he leads a demoralised army with an awkward squad whose gags are about to come off. He has to reform the class base of his party or see it doomed to progressive decline. But any attempt to do so will be greeted by his most active followers as a sell-out. To make his party electable once more he has to ditch the item in its 1987 manifesto which was dearest of all to his own heart. He has to detach his party steadily from its major source of finance. And at a time when their strength in Parliament has never been greater, he has to mount the final battle with the left for the soul of the Labour Party which so many of his predecessors shirked. The irony is that such a battle in itself will draw attention to just those elements in the party which the public likes the least. And they will do more than anything else to ensure the continued existence of the Alliance, without whose demise Labour can never hope to govern Britain again.

Lakeland: the case for a wider trust

since March 1984, but with poor results. Only £300,000 has been raised in three years to be set against the backlog of £7.5 million and an estimated 12 million visitors a year. This poor response is not surprising because the Trust has been remarkably reluctant to press its appeal. The figure of £7.5 million was first given to prospective subscribers and helpers in April 1984, but has not yet been placed before the public. Moreover, National Trust posters in the Lake District over the last three years showed quite clearly that the appeal takes second place to obtaining more members for the Trust. Why has the Trust been so reluctant to press its appeal? Perhaps because membership fees may be spent on any of the Trust's properties. An article last year by Dr David Clark, a member of the executive committee of the Trust, suggested that the Trust is now primarily concerned with grand houses and their impoverished owners. Hence funds which should be spent on the land are being diverted to stately homes and gardens. The Trust strenuously denies these charges. But its published accounts so lack detail that ordinary members are unable to decide on the evidence.

Even so it is occasionally possible to glimpse behind the veil. Quite apart from other expensive rescue operations the National Trust in 1985 gave £1 million towards the decrepit Calke Abbey. Yet the size of this sum was not mentioned either in its annual report or in its published accounts. While there is thus ground for disquiet on policy at headquarters, there is also cause for concern over administration in the Lake District itself. The local officers were reluctant to supply the appeal committee with detailed figures of the Trust's needs. Hence, a members' resolution at the 1986 AGM asked the council to produce a survey. The motion failed, despite being supported by more than 6,000 members. It may seem surprising that such a survey had not already been prepared as an appeal for funds had been running for two and a half years. But some light is shed by the Department of the Environment's nomination of the National Park as a World Heritage Site. The first two supporting documents were provided by the National Park Authority and the National Trust to set out the planning and conservation strategy followed by each body. The Park Authority document, *The Lake District National Park*,

Plan, revised 1986, a complete update of the previous 1981 report, consists of some 160 pages with 35 maps and 14 tables which analyse and quantify the problems of the park, and sets out guidelines for the next five years. The Trust's document, *A Strategy Plan for the National Trust in the Lake District*, is a small pamphlet published in 1980 (with minor updates in 1983 and 1984). Leaving aside a page length mainly of self-congratulation, we are left with seven pages of generalities which make no mention of any backlog of conservation work, or of the appeal, or of any remedial measures. One begins to ask if the Trust has either the will or the competence to look after the Lake District properties to preserve "their natural aspect features and animal and plant life", as laid down by Act of Parliament. The conservation of the central Lake District, both Trust and non-Trust land, presents a large problem, but one which is manageable provided a joint effort is made by everyone involved. The National Trust, the National Park Authority, the Nature Conservancy Council, North West Water, the Forestry Commission and the Countryside Commission all have interests, and duties, in the conservation of the district, as also do the very many visitors. The time has surely come for a great cooperative effort by all concerned. John Wilks The author is a fellow of Pembroke College, Oxford.

Ben Pimlott

Building afresh from defeat

"This is the last day of Thatcherism," Neil Kinnock confidently declared less than a week ago. Such was his captivating brilliance during the election campaign that instead of being greeted with derision the claim heartened his supporters. Now, Labour's kingdom of the poor and needy must contemplate another term of servitude. What went wrong? Can anything be done to prevent it happening again? The answer to the first question may be that nothing did. Given that Mrs Thatcher had established a solid base among a large enough minority of the electorate, no amount of Labour sedatives on the one hand, or appeals to conscience, on the other, could have shifted her. The immobility of the Tory rating in the polls during the campaign tells its own story. Labour picked up some support, but none came from the Tories. There is no reason to believe that a different stance on any particular issue would significantly have dented the Southern, suburban Tory armour.

Mrs Thatcher seems to have created as fierce a loyalty in one section of the population as she has aroused bitterness in another, and loyalty, alas, is a more formidable defence than reason. An answer to the second question, therefore, may be that the Tories are invulnerable until, as must eventually happen, they offend part at least of their own constituency of the better off. Yet Labour cannot afford simply to wait for something to turn up. If Labour has re-established itself as the main recipient of anti-Tory votes, the Alliance is not to be written off. While Labour has suffered its second worst result, the political centre has achieved its second best: the familiar pattern of SDP or Liberal by-election successes may soon recur. When the rock of Tory support begins to crumble, there will still be a battle over the pieces. Popularity is not a sign of virtue in politics; but, in a democracy, it is an essential ingredient. As Robert Worcester's analysis in *The Times* on Saturday showed Labour cannot continue to appeal mainly to rapidly shrinking segments of the electorate, even though the moral claims of those it still attracts may be the greatest. Mr Kinnock will no doubt be gratified to know that Labour retains a 38 per cent lead among council tenants. But it is the vital statistic 43:32:23 which his party needs sombrely to bear in mind. This shows not only the proportions of the popular vote taken by the three main parties last Thursday but also indicates the level of support for them among the crucially important category of working-class owner occupiers, a high proportion of whom live in the relatively prosperous South East. Labour's gestures towards this expanding group of voters have so far been painfully insufficient. The post-'87 challenge must be to work out how skilled manual and white-collar property

owners can be turned from people to be appeased into the party's central target, without any moderation of the campaign on behalf of the dispossessed. Broadening a party's appeal requires more flexibility in response to changing public desires than Labour has, in the past, been able to show. But it is also about taking the high ground in the non-party policy debate: first convincing itself, and then influential outsiders, as a prelude to convincing the people. No less a populist than Enoch Powell once remarked that winning elections is about giving the voters a tune to hum. Labour would do well to remember that thought, while forgetting who expressed it. The problem for Labour is how to compose the music. Here, its market researchers should not be permitted too prominent a role. The task is both more intellectual and more intuitive than a simple analysis of issue-based poll data can cope with: one of anticipating the nation's mood, and discovering how it may be led. Labour may, indeed, learn lessons from its own past. The two previous defeats which are most comparable are those of 1935 and 1959, both of which were followed at the subsequent election by outright victory (though in the first case it took ten years and a world war to produce one). In 1935 Labour had fewer seats than in 1931; in 1959, a third successive defeat seemed to push Labour even further from office than before. Both results led many to wonder whether Labour could ever achieve power again, and both resulted in leaders rethinking their electoral strategy. After 1935, Hugh Gaitskell caused a damaging split by trying to make the party abandon its socialist commitment, succeeding only in entrenching it more firmly. The 1935 election, too, was followed by party ructions, mainly over proposals by the left for an extra-parliamentary movement. But the special interest today of these two setbacks is the impetus they gave to policy-making. Neither post-election phase saw the jettisoning of policy; both saw the sharpening of it. In the late 1930s groups such as the New Fabian Research Bureau and the City-orientated XYZ Club constructed a Keynes-based road to the socialist plans of 1945. Similar bodies refined the ideas of Anthony Crosland in preparation for Harold Wilson's triumph in 1964. In 1987 Labour's paradoxical, strangely inspiring defeat could encourage a similar episode of fertility. Properly handled, a period of serious thinking about policy might help to marginalize the distracting conflict between Labour left and Labour right - as eventually occurred before the famous victories of the past, 1987 has not provided El Alamein, as some, perhaps naively, had hoped. But it could yet be turned into Dunkirk.

however... Henry Stanhope

Plonk yourself by the bar

The quality of wines served in pubs has recently been questioned in *Which?* magazine, as well as by our own wine correspondent. Some of them, according to *Which?*, might have been put to better use cleaning drains. This does not come as any great surprise to those of us accustomed to scouring out the sink with the odd half-bottle of Moutonchet. What is remarkable is that it has taken them so long to find out. When I was young the only white wine you could usually buy north of the Bayswater Road was called Graves - served warm or cold depending on the weather we were having. Times have changed. Today, presumably because we drank up all the Graves, the only white you can get in the North, in Edgware and Hendon, for instance, is *Muscadet*, which tastes much the same. The point I am working my round to, however, is that he who goes into the Pig and Whistle and inquires about the pedigree of the claret usually gets what he deserves: an earful of *appellation uncontrolée*. It's like entering a motorway service station and asking for Beef Olives ("Not in here love, try the bar"). The average English pub has a number of limitations which stretch far beyond its choice of *vinis tris ordinaires*. Like the great British breakfast, it is a national institution which has been going through lean times. No doubt the ideal inn exists in heaven, where a genial mine host, his cheeks as plump and pink as maraschino cherries, and his eyes no less twinkling than the glasses behind the bar, welcomes his clientele with a beaming smile. "Good morning sir - and what a lovely morning it is," says the landlord of the Harp and Two Cherubims. "Now what can I oblige you and your lady with today? A little glass of St. Emilion perhaps? Tried and tested by Mr Emilion himself - what an old angel he is to be sure. No mixing up your Blue Nuns and Benedictines up there, as a busy little barmaid, as Cooksey as they come, bears tankards of foaming real ale round the oak settles and real leather chairs - grouped round an open log fire.

The average pub landlord on earth is, by contrast, a surly old cove who has been on his feet all day making money for the brewer - which would sack him quicker than you could say "licensed victualler" if he didn't. To ensure that he does, he has therefore installed a juke box in one corner and a pinball machine in the other - both of which are now surrounded by leather-jacketed youths who make threatening gestures to anyone who complains about the noise. There, enveloped by a décor of brewers' plastic and mock Pirelli, one battles one's way to and from the bar, with the grim determination and lack of scruple that once brought our forefathers victory over the Zulus and Ashanti. It is sometimes said that you can never be alone in a pub. Nor can you for that matter on Waterloo Station or in Trafalgar Square, the difference being that in the saloon bar of the usual local hostelry, people are, as it were, flung together. Somebody once spilled half a pint of beer on top of me in a crowded London pub. He seemed more aggrieved over the loss than concerned about my welfare and, given a certain discrepancy in size between us, it was not a point of priorities which I felt obliged to pursue. But it illustrates my point, that to enter a pub in this country you need to be young, well-proportioned and in pretty good physical condition. There is also an assumption that every British inn is packed with witty conversationalists who are waiting for some willing interlocutor. Not so. Try saying "Good evening" to the man staring morosely into his half of draught Guinness beneath the dart board and just see what happens. He will, I assure you, either talk about growing roses. Teneric and Ken Livingstone; turn out to be an incipient alcoholic; or regard you with the wariness appropriate to one who has just been accused by a total stranger in a public bar. If, on top of that, you offered him a fragment, full of sanctimony or of Beano - it would, I'm afraid, only serve to confirm his worst suspicions.

Ben Pimlott
ding afre
om defeat



1 Pennington Street, London E1 9DD Telephone: 01-481 4100

SOVEREIGNTY NOT ON AGENDA

President Alfonsín's reminder at the weekend of the need for fresh talks about the Falkland Islands lacks the ideal timing which it needed. Overshadowed by a mutiny which threatened his frail democracy in Argentina, he must have delivered it more in hope than expectation.

The Falklands remain an issue which Mrs Thatcher may have to turn to during her third term of office as Prime Minister, with a view to securing a better long-term solution. But events in Buenos Aires must have lowered it several places in this Government's order of foreign priorities.

This is not to oppose or discourage the reopening of negotiations between Britain and Argentina. Steps towards normalising relations are long overdue — though Buenos Aires rather than London has been guilty of dragging its feet.

This Government's attitude has consistently been that talks should begin on fishing rights, trade and war graves with a view to the ultimate restoration of full diplomatic relations. On the central question of Falklands sovereignty, Britain has refused to be budged — and this, to nobody's great surprise, has been the only thing Argentina will discuss. It was this divergence which led to the immediate breakdown of the one and only attempt at negotiating, at Berne in 1984.

Earlier this year, there were signs that Señor Alfonsín was beginning to adopt a more pragmatic approach. A Buenos Aires initiative on the dispute over South Atlantic fishing was fed to Whitehall through Washington. This prompted a reply from Whitehall and a further proposal from Buenos Aires — which is still being considered by the Foreign Office.

Meanwhile, however, Señor Alfonsín's own government was shaken by an army mutiny at three barracks in April. Optimists saw in the President's confrontation with the rebels the triumph of mind over matter — and victory for his regime in Buenos Aires. According to that interpretation, the President survived his baptism of fire, to emerge much stronger than before.

Pessimists point out that he did so only after making important concessions to the rebels, replacing senior officers they disapproved of, arresting only two leaders of the mutiny and dropping charges against about 40 others who were accused of the violent abuse of human

rights during Argentina's "dirty war." According to this interpretation, Señor Alfonsín was encountering only the thin end of the wedge. Next time the army's demands could be widening and its challenge to central government more overt.

One argument in support of a more flexible British attitude on Falklands sovereignty has been the need to fortify democratic government in Argentina. By allowing Alfonsín to demonstrate to his military that he could win more by negotiation than they could by force, Britain would be helping its own interests in South America — and lifting the threat of warfare from the Falklands.

From Señor Alfonsín's point of view, he needs that kind of help never more than now. On the other hand, the recent events in Buenos Aires showed most vividly the capacity of the army for fresh violence. Señor Alfonsín must realise that in the uncertain atmosphere which pervades Buenos Aires today, the extent to which Britain could make concessions on the Falklands must be limited.

This is not to argue the case for continuing diplomatic stalemate. The moves which Argentina has made on fishing rights seem to reflect a wish to pick off certain issues, one by one. The United States, which is acting as a postman between the two, is certainly anxious to see an end to the Anglo-Argentine quarrel, for the sake of its own Latin-American interests. So too are the European powers.

Britain, for the reasons outlined above, can hardly enter into any negotiations on Falklands sovereignty in the shadow of the Easter mutiny in Buenos Aires. But it is not beyond the ability of diplomats of both countries to devise an open agenda which would allow accelerated progress on the other divisive points.

This may not be the best time even for that advance. Señor Alfonsín might not think it prudent to remind his electorate just now that he is contemplating talks in which sovereignty will play no major part.

There is the argument that the islands will not prosper without the restoration of their Latin American links and will remain an expensive, diplomatic embarrassment until some solution is found. But if the pressure on Mrs Thatcher to do so has slightly eased, it is the Argentine army she has to thank.

BEYOND THE BAR

Measures that would enable members of the public to have their complaints about the functioning of the law dealt with more easily and more quickly are always welcome. When the proposed measures apply to complaints against a group with so entrenched an ability to look after its own interests as the Bar, they are worth examining in some detail.

A report commissioned by the Bar Council recommends the introduction of an arbitration procedure through which clients can lodge claims for compensation against individual barristers whom they believe to be guilty of professional misconduct. The recommendations go before the Bar's professional standards committee next week for approval.

At present, the cost of litigation deters all but the largest claimants or the boldest plaintiffs, so any measures that make life simpler for small claimants represent progress. None the less, the effect of any new procedures is bound to be limited by the existing immunity of the Bar from negligence claims arising from work done in court and pre-trial work which is directly connected with it. The question then is whether barristers should still enjoy immunity from being sued for negligence.

A traditional reason for this immunity was that barristers were unable to sue for outstanding fees. In return, they were protected from negligence suits. However, the climate in which the legal profession works has now changed and it is difficult to see why the rules should not change too. After all, other professions are given no similar protection. Should not the Bar be prepared to suffer the same penalties if it wishes to enjoy the same benefits as the rest of us?

The other reason often cited for the unusual degree of protection afforded to barristers is that the administration of justice is served

better by a lawyer who is not afraid that he will subsequently be sued for negligence. There seems no good reason, however, why the unfortunate client should have to suffer incompetence from the barrister appointed to act on his behalf without also having an opportunity to seek redress.

At a time when the restrictive legal practices are coming in for scrutiny as never before, there is an opportunity for real reform and it would be a pity if the opportunity were missed. So far as the Bar is concerned, tentative moves to allow the professions — accountants, architects and others — to have access to barristers direct, rather than through solicitors, means that the contractual relationship between barrister and client will probably have to be re-examined sooner rather than later. The question of negligence and compensation for negligence is likely to arise in this context.

The other main proposal of the report commissioned by the Bar Council relates to complaints by judges about the conduct of barristers. Until now it was usually understood that judges had the responsibility of ensuring that standards in court were maintained. Now, it is proposed to introduce formal channels for complaints. But if — as the need for new measures suggests — standards have slipped, then the judges must share responsibility.

The Bar has been concerned for some time about the trend for bright young lawyers to become solicitors rather than barristers, and the new complaints proposals come as the Bar is introducing a new training programme in an attempt to stem the flow. If the Bar is now seen to be taking constructive steps to raise standards of conduct and accountability among its existing members, that should go some way towards improving its image — and, with time, its intake.

MEAT OF POWER

In the din of the election campaign, a little industrial dispute in London did not attract all the attention, and outrage, which it deserved. Little in terms of the size of the firm, that is, and the number of workers involved — but big in terms of symbolism, not least for showing that abuse of union power still exists.

This abuse has been curbed by a combination of new laws, braver employers, and the unemployment which it brings on itself. But it has not been banished from the everyday British economy yet.

In Smithfield meat market, Allied Meat Importers (AMI) refused to fill a vacancy with a porter nominated by the Transport and General Workers Union. The union, rather than the various firms which make up the market's employers, had since the mid-1930s decided who worked there. Naturally, the market therefore employs many more porters, and much less machinery, than it actually needs — with consequent higher costs to the consumer.

So porters refused to handle the firm's meat. The firm resorted to labour which was independent of the union, and meat was moved last week amid picket lines and police. Smithfield's porters had voted overwhelmingly to resolve the matter by a strike if necessary. But the union leadership, perhaps anxious to avoid a strike at a time when Mr Ron Todd (the general secretary) was sharing election platforms with Mr Kinnock, opted for Acas arbitration.

After the talks the firm announced that, with "great reluctance", it was withdrawing from the market, with the loss of four porters' jobs. An understandable fear behind AMI's decision was that, if the dispute continued, the union

might cripple the firm's distribution network in Britain.

So the result has been that four of the union's men were put out of work, one employer is at the moment gone from the market, and the consumer is no nearer enjoying the lower meat prices which would result from the bringing of modernity to Smithfield.

The dispute is from the archaeology of British industrial relations — although there are plenty such relics left. The eerie quality is emphasized by some of the Smithfield "work practices" to which it drew attention — practices reminiscent of Fleet Street, and motor manufacture, in the heyday of British restrictivism.

One or two men with a forklift truck could do all the jobs which the union says must be done by about six. Earnings are said to be up to £600 a week. Since the work can be got through early in the day, there is time for the customary cab driving in the evening.

This is monopoly in action. The enforcement of such a monopoly keeps up the price of labour and perverts free enterprise as much as does any employers' monopoly to keep up the price of goods. It does not save jobs. It merely keeps monopolists in jobs.

Tensions within the Alliance

From Mrs Nicol Glyn
Sir, It is not the result of the election that makes me feel sad for Britain. It is the disappointing result of the SDP and Liberals.

For the sake of our country I urge David Owen to continue his party's fight for political recognition and success. The gulf between the Conservative and Labour parties is immense. The SDP should look to bridge the gap and not be washed away by the flood tide of disparate views on either side of them.

If the electorate did not seek the middle ground on this occasion I believe that, after another five years of increasing political divide, they will be eager to embrace the SDP and all that it offers at the next election. For the good of us all, we need such a government. Yours faithfully, NICOL GLYN, The Innocents, Berrick Salome, Oxfordshire. June 12.

From Mr Reginald Wats
Sir, As a public relations consultant, I am surprised that anyone should be surprised at the way the Alliance snatched defeat out of the jaws of victory. Just because the Alliance were riding high prior to the election didn't mean that the British electorate would accept them as a viable party when they came to choose who should govern them.

As a nation we have more than four generations experience in the democratic process. More than any other nation. The concepts and principles needed from a party wishing to govern the nation are accepted and passed down from one generation to another. It has become part of the British character and social mores.

Between elections the British indulge themselves — "yes, we need a moderate middle of the road government" or "we should give the under-dog his chance" — and these views are reflected in polls and by-elections. When the crunch comes, however, even the most politically illiterate voter understands that the Liberal Party and the SDP are different and that no amount of superficial packaging can turn them into a coherent party.

Electors also know that if you hope to rule a country or play a part in its affairs an organisation must have one leader. Even if it was possible to merge the SDP (the acceptable face of socialism) with the Liberals the Alliance still has to have one leader. From a public relations viewpoint the projection of the two Davids was a classic error. It re-inforced the fact there were two parties.

It was a strange sensation to see those massive "The only fresh thing on the menu" advertisements going up in the final week, knowing that what they were actually saying was that, "We are not a party capable of leading the country because we're not really a party". Yours faithfully, REGINALD WATTS, 1-11 Hay Hill, WI.

From Mr Richard S Rowntree
Sir, As a previous Liberal parliamentary candidate who advocated Lib-Lab co-operation many years before the parliamentary merger of the two parties, I perceive a potential opportunity within today's severe electoral disappointments for both Labour and the Alliance.

Dr Owen's final breach with the Labour Party was on the issue of one member one vote. Mr Kinnock is now appealing to Liberals to join the Labour ranks. As long as the Labour Party maintains its present undemocratic and increasingly archaic block voting system there can be no question of such a suggestion even being considered.

But if the necessary constitutional changes were made to provide every member with a vote of equal influence, the foundations would thereby be laid for the kind of political realignment that the country so urgently requires.

A Labour Party adapted as an acceptable home by the majority of Liberals and Social Democrats would provide the only alternative to the Conservatives with assured prospects of effective political power. A purely Marxist party would then inevitably arise to harbour the far left and thus the country would achieve the only pattern of a three-party system suitable for the effective operation of the democratic process in modern conditions. Yours sincerely, RICHARDS ROWNTREE, Kinghorpe House, Pickering North Yorkshire. June 12.

Serendipity

From Mr Clive Jones
Sir, It is unique in my 30 years' teaching experience to be able to credit an examining board with presence. On Friday last I was supervising the A-level French paper of the Joint Matriculation Board and in order to distract my mind from further musing on the meaning of the election result, I opened a copy of the paper.

The first question in the "free composition" section read: "Dans les démocraties modernes on ne gagne les élections qu'en faisant appel au matérialisme des électeurs. Vrai ou faux?" Yours faithfully, CLIVE JONES, 10 Cromwell Drive, Swanwick, Derbyshire. June 13

Reflections on the Tory triumph

From Mr Sydney Shenton
Sir, Your pleased announcements of Conservative success were received by a wide range of friends also with great relief, they having been scared almost out of their wits by the destructive implications of a whole range of Labour policies. I am left however with some feelings of unease.

Firstly, because the trumpeting of our economic achievements have been much overstated, deliberately and subjectively exaggerated. Experts within the party have presented the most favourable figures selectively, and the rest have believed.

Growth, balance of payments as the oil runs down, manufacturing competitiveness and employment are all going to present problems which will loom large, sooner rather than later. There has been little sign of the much needed improved cooperation between government and industry.

Uncontrolled market forces, in addition to inflicting long-term damage environmentally, have also seen substantial contracts placed overseas. Urgent considerations of both patriotism and self-interest suggest these could easily be monitored, with our exporters and manufacturers given a justified margin. Teeth and bane could be injected into the Think British campaign for a relative song.

Above all, there should be more work and dedication towards the answer to the prayer of 1979 for national unity, hope and justice. We have the right to expect that the next four years will bring us nearer to these goals.

Removal from the Cabinet of all traces of dissent is unlikely to help. Flexibility, and early acknowledgement of error, with consideration of all alternatives is the proven way towards progress.

A nation so clearly now divided politically as well as economically urgently needs policies which close and do not widen the gulf between rich and poor. Wealth to be fruitful, like manure, must be evenly spread.

Experience and a renewed firm power base should encourage the Prime Minister to tackle these issues, but their persistence is the reason so many old style Conservatives, like myself, remain apprehensive.

Sincerely, SYDNEY SHENTON, 95 The Crescent, Davenport, Stockport, Cheshire. June 13.

From Mr Nicolas Walter
Sir, All the figures being given ignore the significant fact that only 75 per cent of the electorate voted at all, so the true percentages are as follows. Conservative 32, non-voters 25, Labour 23, Alliance 17, Nationalists 1, others 2.

Thus the Government has a mandate from less than a third of the population, and the non-voters are once more the second largest political group in the country — a point which should be taken into account during the coming years. Yours faithfully, NICOLAS WALTER, 88 Islington High Street, N1. June 13.

From Mr Philip Allon
Sir, Now that Mrs Thatcher is *princeps* and not merely Prime Minister, those who wish her well must hope that her advisers will remind her of Tacitus. *Historiae*, 4.73 Writing in c AD 100, Tacitus uses Mrs Thatcher's favourite word "freedom" as his example of the *spectiosa nomina* (fine words) which politicians abuse.

The idea of freedom may be a fine ideal, though perhaps not the highest ideal. The word "freedom" can strike a chill of fear or a feeling of cynical revulsion in those who hear it and do not feel that it is used by one of them or in their interest or is used to mean freedom for those who have the power to exploit it.

Mrs Thatcher will deserve the epithet *augusta*, in addition to all her other claims to a special place in history, if she makes British

Media messages

From Mr D. J. Gold
Sir, It must be a matter of concern to many people in this country that a general election has become so much associated with advertising agencies and multifarious posters.

If the great issues confronting our national life depend for their solution upon how successful an advertising agency may be in putting a particular aspect of party policy across to the electors, one wonders to what extent logic and reason are thereby diminished as forces for decision making.

Equally, the frenetic use of opinion polls may well influence "public opinion" by the way in which the results are presented. Many a TV viewer may switch off, either literally or figuratively, but one suspects that most of them do not.

We cannot put back the clock but we must be much more aware that democracy is in danger of becoming mind manipulation by professional propagandists. The crypto-communist or other extremists can at present usually be identified, but the situation could become far too subtle for the democratic process to survive. Yours faithfully, DONALD J. GOLD, 35 Kinn Road, Emmer Green, Reading, Berkshire.

From Mr J. D. Lewis
Sir, Peter Stothard's account of a mid-campaign panic in the Conservative direction (report,

society a place which realises more and more the ideal of freedom and which is less and less an arena of rival cynicisms. Such was the aspiration of Caesar Augustus himself, if not his eventual achievement — a land of *pax augusta* and not merely *victoria augusta*. Yours truly, PHILIP ALLOTT, Trinity College, Cambridge. June 12.

From Mr John Arkell
Sir, I do not quite agree, as a matter of interest, with the tenor of the construction you have put on Mrs Thatcher's replies to Mr David Dimbleby concerning caring ("Prime Minister retracts 'drive' slip", front page report, June 11).

I think she was saying in effect — do you judge people's compassion by what they say or what they do? The English are not given to swearing their hearts upon their sleeve. All that glitters is not gold, etc. in theological terms, the old conflict between faith and works.

She concluded, in my view rightly, that both were necessary. If she has a "hard-hearted image", many with insight might consider it unjustified. Yours faithfully, JOHN ARKELL, Fimlocks, Fawley, Henley-on-Thames, Oxfordshire. June 11.

From the Rev H. A. Williams, CR
Sir, In "bourgeois triumphalism" Peregrine Worsthorpe (June 12) has given us a very useful phrase for something very ugly. A concrete example of it may bring home its meaning.

Recently, in ordinary and somewhat shabby clothes, I found myself sitting next to a "supper" at a lunch party. He condescended to ask me what I did. When I told him I was a monk he immediately replied: "Ah, that gives you a respectable reason for being poor".

I voted Tory yesterday. But unless the Government takes notice of what Mr Worsthorpe has said, I shall not do so next time. Yours faithfully, H. A. WILLIAMS, Community of the Resurrection, Mirfield, West Yorkshire. June 12.

From the Reverend and Mrs Richard Woods
Sir, Apropos of the Diary comment (June 11) on the election falling on the feast of St Barnabas, it would appear that the coincidence of dates had little influence.

Far from following the example of the apostle who sold his land and put the proceeds in the common fund (Acts 4:32f), those who have benefited from its policies have re-elected a government which has redistributed the assets of the common fund to those who could have been expected to contribute most, and taken from those who had least to contribute.

Barnabas (Acts 11:29f) was sent with relief given according to the ability of the disciples; on the contrary, those who have gained have decided to keep what they have and to look for more, rather than making distribution "as any had need".

Yours sincerely, RICHARD WOODS, JANE HETHCOTE, 62 Oakfield Road, N14

From the Headmaster of Cheltenham College
Sir, I have just read Churchill's telegram to Roosevelt, congratulating the President on his historic election victory in 1944. I always said that a great people could be trusted to stand by the pilot who weathered the storm.

Whether we are a great people or not is debatable, but at least the electorate has shown an insight that was not apparent to the advertisers and pollsters. Yours sincerely, RICHARD MORGAN, Cheltenham College, Gloucestershire.

June 13) makes curious reading to this student of events. Granted the Labour television presentation was interesting if not riveting, but to describe it as gloriously successful snacks of media rather than public reaction.

To my mind its bogus nature was wholly exposed by one day exhibiting Neil Kinnock as a quiet, caring family man, and the next as a ranting, near-frothing-at-the-mouth, revivalist. Furthermore the viewing public has surely grown wary of slick advertising, carting the mind off to highly expensive exotic locations in a fantasy world only to reveal the purpose is to increase the sales of a chocolate bar. Yours faithfully, J. D. LEWIS, 24 Edlyn Close, Berkhamsted, Hertfordshire. June 13.

From Mr E. J. Lacey
Sir, I cannot concur in the now constantly repeated assertion that the Labour Party in general, and Mr Kinnock in particular "fought a brilliant campaign".

The truth of the matter may be quite different that the very nature of the presidential-style razzmatazz, and the glossy "packaging" of the Labour leader actually lost the party many votes, as the electorate saw through their essentially bogus nature. Yours faithfully, E. J. LACEY, 21 Walpole Road, Surbiton, Surrey. June 13

Plenty of skills but no prospects

From Mrs Judith Welch
Sir, For years I have read with interest your articles written by "employment experts" on the importance of re-skilling and re-training for women who have spent a large portion of their lives raising children. I am one of those women.

Four years ago I returned, as a mature student, to my local adult education centre and did my A levels in one year. The following year I was offered a place at the London School of Economics to do an honours degree in sociology. I was a full-time student and at the same time managed a family of six children.

I have just completed the degree course. I have up-to-date skills in accounting, statistical and data analysis and labour relations, as well as in industrial sociology. My thesis was based on an original field study of women managers in the electronics industry. I am qualified and ready to enter the labour market.

Now that I am a graduate, I find that I cannot gain employment because I do not have the appropriate job experience. Employers are not interested in my new skills and education. They are only interested in an individual's last job.

Every time you print an article by an expert in personnel management I write to that individual or organisation and express my interest. The replies are all in the negative. Please tell me, why do you persist in printing articles encouraging women, in particular, to return to education and re-skilling and re-training programmes, when employers do not want to know? Yours faithfully, JUDITH WELCH, 74 Manor Way, Beckenham, Kent.

ON THIS DAY

JUNE 16 1874

The inquiry held by a special committee of the House of Commons into the working of the Adulteration Act called a number of well-known experts to give evidence, including this acknowledged "tea improver"

THE ADULTERATION OF FOOD

The analyst called was Mr Völkner, the analyst of the Royal Agricultural Society of England, who, examined by Mr C. S. READ, said he was astonished to hear that any one professing to be an analyst could have said, as Dr. Tidy was reported to have declared, that 33 per cent of water could be added to milk without detection. There were variations in the qualities of milk certainly, but these were not great. The greatest variation in milk solids was from 10 to 14, but the usual variations — the natural ones — were from 10 to 12. But he would make no "standards," such as had been suggested by Dr. Tidy, below which he should decide milk to be adulterated. No such standard should be fixed in an analyst's mind, let alone in an Act of Parliament. To fix such a standard even at 10 per cent, would permit a dishonest tradesman to adulterate, while it would lead an honest tradesman to be fined for selling poor milk as pure and milk would be poor in some seasons.

On the butter question, he said that what was called "Australian" and "Dutch" butter was manufactured to a large extent. He had examined a sample of stuff sold as "Australian butter" at 7½d a pound, and on inquiry he found it to consist largely of bone fat, this grease being extracted by the steaming of bones of animals. This was manufactured in England, and was most disagreeable to the taste, and small. The real Australian butter was good. The Dutch butter was better to the taste than English, but it was manufactured from American lard and some real butter. The American lard, a merchant had complained to him, was sent over from here to Dunkirk and came back as Dutch butter. Asked if genuine butter naturally varied, he said it varied with the food of the cow. He was astonished at seeing that analysts had given decided statements as to the fats found in butter as there were no decided tests. As to bread, before the Act the bakers used a "whitening powder," which contained alum, and this was followed by the sale of American flour which was of the same character as the whitening powder. This practice was largely stopped by the Act. Rice used to be mixed with bread too. Potatoes were also used, but he should hardly call the use of potatoes an adulteration. He did not think sugar was adulterated, and as to the sugar "mites" there was no more to cause alarm in these than on the mites in cheese. If a man had to live exclusively on bread it would be better for him to eat brown bread. As to beer, he did not know of any decided adulteration of beer now. All wines were mixed, and one might look in vain for a pure vintage of foreign wines. Some wines were more fortified than others, especially ports and sherris.

BIRTHS, MARRIAGES, DEATHS

Beloved, let us love one another, for love is of God, and everyone that loveth is born of God, and knoweth God. 1 John 4:17

BIRTHS

BENTLEY - On June 12th, in Jersey, to Andrew (nee Crid) and Caroline, a son, James Robert Bentley.
BEST - On June 13th 1987, to Nigel and Jim, a son.
BELLINGHAM - On June 12th, at the Lindo House, to Mrs. Mary H. Bellingham and Mr. John, a son, Jack Graham Bellingham.
BRADFIELD - On June 11th, at Worcester, to Claire (nee Bhandal) Williams and Peter, a son, Guy William Bradfield.
BROWN - On Wednesday June 10th, to Lindsay (nee May) and William, a son, James Robert Brown.
CLAYTON - On June 12th, at University College Hospital, to Liz and John, a son, James Robert Clayton.
COOK - On June 14th, in Worcester, to Susan (nee Cook) and John, a daughter, Emily Jane Cook.
CROFT - On June 12th, at Gloucester, to Elizabeth (nee Selwyn) and John, a son, James Robert Croft.
DAVENPORT - On June 15th, at Queen Charlotte's Hospital, to Susan (nee Davenport) and John, a son, James Robert Davenport.
DEWINTER - On June 12th, at Queen Charlotte's Hospital, to Susan (nee Dewinter) and John, a son, James Robert Dewinter.
DOWD - On June 12th, at Queen Charlotte's Hospital, to Susan (nee Dowd) and John, a son, James Robert Dowd.
DUNN - On June 11th, at Queen Charlotte's Hospital, to Susan (nee Dunn) and John, a son, James Robert Dunn.
EVANS - On June 12th, to Fiona (nee Evans) and Mark, a daughter, Emily Jane Evans.
FINCH - On June 10th 1987, to Sarah (nee Finch) and John, a son, James Robert Finch.
FOULDS - On June 12th, in Kingston, to Susan (nee Foulds) and John, a son, James Robert Foulds.
FRANKS - On June 12th, at the West Suffolk Hospital, to Susan (nee Franks) and John, a son, James Robert Franks.
GREEN - On June 11th, in Montclair, to Susan (nee Green) and John, a son, James Robert Green.
HARRISON - On June 11th 1987, to Susan (nee Harrison) and John, a son, James Robert Harrison.
HUGHSON - On June 13th, to Rose (nee Hughson) and John, a daughter, Emily Jane Hughson.
JAMES - On June 10th, to Margaret (nee James) and John, a son, James Robert James.
KING - On June 12th, in Harrogate, to Susan (nee King) and John, a son, James Robert King.
LANCASTER - On June 12th, to Louise (nee Lancaster) and John, a son, James Robert Lancaster.
MUMBY - On June 10th 1987, to Sarah (nee Mumby) and John, a son, James Robert Mumby.
PETERS - On June 12th, to Sarah (nee Peters) and John, a son, James Robert Peters.
PHELYN-DUBOIS - On June 12th, to Jane (nee Pheleyn-Dubois) and John, a son, James Robert Pheleyn-Dubois.
RATBORNE - On June 10th, in the home of the bride's parents, to Susan (nee Ratborne) and John, a son, James Robert Ratborne.
SCOTT - On June 11th, to Patricia (nee Scott) and John, a son, James Robert Scott.
SMELLY - On June 11th, at Queen Charlotte's Hospital, to Susan (nee Smelly) and John, a son, James Robert Smelly.
THORNTON - On June 11th, to Susan (nee Thornton) and John, a son, James Robert Thornton.
WEST - On June 12th, to Julia (nee West) and John, a son, James Robert West.
WIGGLESWORTH - On June 12th, to Susan (nee Wigglesworth) and John, a son, James Robert Wigglesworth.

MARRIAGES

ATKINSON-ALLEN - On June 13th at Bakerfield Registry Office, Simon Douglas Atkinson to Eudora Allen (nee Camery).
BATHSHEPARD - On June 16th 1987, at St. Nicholas Church, Dorset, by the Rev. A.B.M. Henson, M.A., Frederick James Bathshepard to Susan Marion Church, Gloucester.
FRAY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Fray) and John, a son, James Robert Fray.
FRANKS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Franks) and John, a son, James Robert Franks.
HARRISON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Harrison) and John, a son, James Robert Harrison.
JAMES - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee James) and John, a son, James Robert James.
KING - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee King) and John, a son, James Robert King.
LANCASTER - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Lancaster) and John, a son, James Robert Lancaster.
MUMBY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Mumby) and John, a son, James Robert Mumby.
PETERS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Peters) and John, a son, James Robert Peters.
PHELYN-DUBOIS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Pheleyn-Dubois) and John, a son, James Robert Pheleyn-Dubois.
RATBORNE - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Ratborne) and John, a son, James Robert Ratborne.
SCOTT - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Scott) and John, a son, James Robert Scott.
SMELLY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Smelly) and John, a son, James Robert Smelly.
THORNTON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Thornton) and John, a son, James Robert Thornton.
WEST - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee West) and John, a son, James Robert West.
WIGGLESWORTH - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Wigglesworth) and John, a son, James Robert Wigglesworth.

SILVER ANNIVERSARIES

BATHSHEPARD - On June 16th 1987, at St. Nicholas Church, Dorset, by the Rev. A.B.M. Henson, M.A., Frederick James Bathshepard to Susan Marion Church, Gloucester.
FRAY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Fray) and John, a son, James Robert Fray.
FRANKS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Franks) and John, a son, James Robert Franks.
HARRISON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Harrison) and John, a son, James Robert Harrison.
JAMES - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee James) and John, a son, James Robert James.
KING - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee King) and John, a son, James Robert King.
LANCASTER - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Lancaster) and John, a son, James Robert Lancaster.
MUMBY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Mumby) and John, a son, James Robert Mumby.
PETERS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Peters) and John, a son, James Robert Peters.
PHELYN-DUBOIS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Pheleyn-Dubois) and John, a son, James Robert Pheleyn-Dubois.
RATBORNE - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Ratborne) and John, a son, James Robert Ratborne.
SCOTT - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Scott) and John, a son, James Robert Scott.
SMELLY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Smelly) and John, a son, James Robert Smelly.
THORNTON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Thornton) and John, a son, James Robert Thornton.
WEST - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee West) and John, a son, James Robert West.
WIGGLESWORTH - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Wigglesworth) and John, a son, James Robert Wigglesworth.

DEATHS

BRID - On June 12th, in hospital after a very long illness, to the beloved wife of the late Mr. John Brid, a son, James Robert Brid.
FRANKS - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Franks) and John, a son, James Robert Franks.
HARRISON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Harrison) and John, a son, James Robert Harrison.
JAMES - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee James) and John, a son, James Robert James.
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MUMBY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Mumby) and John, a son, James Robert Mumby.
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SMELLY - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Smelly) and John, a son, James Robert Smelly.
THORNTON - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Thornton) and John, a son, James Robert Thornton.
WEST - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee West) and John, a son, James Robert West.
WIGGLESWORTH - On June 12th, at home, the Rev. William A. Fray, officiating, to Susan (nee Wigglesworth) and John, a son, James Robert Wigglesworth.

MEMORIAL SERVICES

BALL - (AMENDMENT) - A Memorial Service will be held in memory of the late Doris Bell Josephine Ball at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
DAVIS - A Memorial Service for Mrs. Mavis Davis will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
FRANKS - A Memorial Service for Mrs. Mavis Franks will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
HARRISON - A Memorial Service for Mrs. Mavis Harrison will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
JAMES - A Memorial Service for Mrs. Mavis James will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
KING - A Memorial Service for Mrs. Mavis King will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
LANCASTER - A Memorial Service for Mrs. Mavis Lancaster will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
MUMBY - A Memorial Service for Mrs. Mavis Mumby will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
PETERS - A Memorial Service for Mrs. Mavis Peters will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
PHELYN-DUBOIS - A Memorial Service for Mrs. Mavis Pheleyn-Dubois will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
RATBORNE - A Memorial Service for Mrs. Mavis Ratborne will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
SCOTT - A Memorial Service for Mrs. Mavis Scott will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
SMELLY - A Memorial Service for Mrs. Mavis Smelly will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
THORNTON - A Memorial Service for Mrs. Mavis Thornton will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
WEST - A Memorial Service for Mrs. Mavis West will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.
WIGGLESWORTH - A Memorial Service for Mrs. Mavis Wigglesworth will be held at the Doris Bell Memorial Church, 23rd St. E. on Tuesday June 23rd at 11.00am.

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THE ARTS

Science Caught in times gone by

By Depsite election Manof Newca and Sc vote - 1 Mrs sis is Conse week, of their revive

Mrs Thatcher may be the first British woman Prime Minister and, as far as I am aware, the only one with a science degree, but no one can accuse her of too much positive discrimination in favour of her sex or science. Feminists have long realized the importance of television to get their ear in. The scientists have been slower off the mark but are making up for lost time. Last night, in the guise of documentary, a bevy of boffins appealed to the country.

Both To Catch a Falling Star (Horizon, BBC2) and The Chemistry Set (The Cutting Edge, ITV) were powerful

GALLERIES

John Russell Taylor finds the avant-garde not quite as new and youthful and stimulating as it might be

Two earnest Americans taking coffee somewhere on the fringes of documenta 8, the latest edition of Kassel's periodic celebration of the artistic avant-garde: EA1: "Harry didn't like it at all. He did not believe it made a valid statement." EA2 (indignantly): "Oh, so Harry didn't like it. Well, I'm here to tell you that Harry couldn't tell a documenta exhibit from a hole in the ground."



The evolution of Eric Fischl in his casual-seeming collage Portrait of a Dog, rather like Hockney's photo-pieces

Haacke, Anselm Kiefer, Robert Longo, Giuseppe Penone, Gerhard Richter and Richard Serra among your exhibitors you would have been doing pretty well. Today the majority of the most memorable exhibits are by artists from this list. These are, after all, the established masters.

One could hardly imagine, for example, anything more simple and magisterial than Spirals, the Serra sculpture in the Fridericianum. There is a sort of semi-circular apse at the back of the museum building, and on the first floor Serra has installed an elegant curve of sleekly rusted steel which starts at the outside edge of the doorway on one side and arrives at the inside edge of the doorway on the other. As you walk past it, therefore (or try to), you find the space available to you insensibly diminished until it gives out altogether, whichever end you start at. The surface of the work is beautiful, and the concept amazingly direct and effective: it really does modify your sense of space and proportion while you experience it.

scattering of his sculptures in the form of metal books on stands, creating an indefinable but very potent sense of menace.

With other well-known artists like Eric Fischl, a slight evolution may be observed: he is still painting his ambiguous and vaguely nasty domestic scenes, but now he is doing them in three or four separate pieces which fit together in a casual-seeming collage rather like Hockney's more elaborate photo-pieces. Anthony Gormley is still doing his metallic-looking mummy-cases, though in a variety of new positions and conjunctions: here they look well. And Tony Cragg continues with his latest form of stone-and-metal sculpture: particularly effective is the assemblage of rough-hewn stones and large metal flacons at the top of the hill overlooking the Karlsruhe.

But, as against these genuine yet familiar delights, there is an awful lot of really pointless, allegedly experimental fiddle-faddle that seems to be there entirely because the intentions expressed by the artist in his explanation of his piece are politically or socially worthy.

idea informing the whole of documenta 8 - unlike documenta 7 (1982), which was primarily about the revival of picture-making in the Eighties. The catalogue says that it is attempting to explore the alternatives to picture-making today, while not necessarily excluding the painted picture either. In the Orangerie there is a sequence of 12 spaces which have been given over to architects and designers to propose or fantasize around the notion of an ideal museum. This inspiration proves supremely uninspiring.

So does all this prove that the official avant-garde is now far en arriere, and there is nothing new under the sun? Surely not. Since the last documenta vividly proposed a new look in the art of the early Eighties, all connected with the Neo-Expressionists and the return to representation, would it not be timely and usefully informative - for this year's edition to explore the apparent return to abstraction? We might not care for it when we saw it, but an important part of documenta's purpose has always been to let us know that such things are happening, and leave us to make our minds up for ourselves.

TELEVISION

indictments of the folly of the Government's insufficient support for scientific research.

The styles of the programmes, however, were very different. Horizon, which with its consistent record of slick, intelligent programmes has done much to interest the lay viewer in science, centred the argument on astronomy. It gave its scientists, somewhat sombre in their protest, the support of special effects - rather too special in the case of the slow-motion sequence of an axe destroying scientific instruments. The Cutting Edge, a series about the Oxford scientific community, relied merely on the strength of personality of the chemists. And how strong they were.

The power-house boss of the programme called Baldwin - appropriately since his hairstyle was pure alopecia and his competitiveness was such that colleagues, not without admiration, called him "an intellectual thug". This curiously charismatic man abhorred "collectivism" which left talent unrewarded. Even more poorly paid was one of his brilliant sidekicks called Davis. Confined to the D-stream at school, he had triumphed against all odds to become a leading scientist. Unfortunately he and his like have also to triumph against the odds to keep Britain a leading scientific nation.

Andrew Hislop

Now for rethinking

While the Prime Minister's timing of the General Election has now been vindicated so far as the Conservative Party is concerned, it could not have come at a worse time for BBC Radio News. It was already suffering low morale, loss of direction and an abdication of purpose. Its failure to establish significant journalistic authority during the campaign suggests the time has come for a major re-assessment of the way in which radio covers events and discharges its responsibilities within public service broadcasting.

RADIO

information and research, have been superseded by the principles of the chat show. Where entertainment is the primary goal it may be acceptable to populate studios with otherwise unremarkable people plugging their latest book, film or song, but even there the technique is wearing a bit thin, as has been recognized by recent changes to Start the Week.

To find the approach now surfacing within Radio News is depressing indeed. An apocryphal tale recounts how an author is invited to a radio studio to discuss his new book. On arrival he is taken to one side and told by the interviewer that, although he has "seen" the book, there has been no time actually to read it and could the author suggest what questions should be asked. One had the feeling during this campaign that party manifestos and policy statements were being treated in the same way.

Advertisement for Josephine Hart Productions featuring Eileen Atkins, Edward Fox, Michael Gough, Peter Ackroyd, and Joan Bakewell. Text: "Let us go then, you and I... They queued and fought for tickets"

Advertisement for Helena International VIP Club Ltd. Text: "FOR THE MAN WHO HAS (ALMOST) EVERYTHING... We can introduce you to women you might never normally encounter."

THEATRE

Playing With Fire Traverse, Edinburgh

John Clifford shows no signs of departing from the genre of historical fantasy which characterized his previous successes, Losing Venice and Lucy's Play. In his latest piece, Playing With Fire, however, he is working on a more domestic canvas and in a bare 90 minutes his material gains, in its early stages at least, from being more focused on fewer issues.

Set in Paris during the Hundred Years War, it features Justina (Celia Gore-Booth), an alchemist whose hunger for the elusive philosophers' stone leads her to sign a Faustian pact with the Devil (David Gant). Inevitably the gold which is duly forthcoming proves not to be the cure-all she had assumed. Her husband is crushed by a dung cart and the King's Constable takes the gold to fund the war. So far so good: there are plenty of good lines reverberating with contemporary parallels. With hard-working performances and another magical transformation of the Traverse space (the designer Paul Brown has built the audience into the walls of Justina's hovel) you start to relax into another intelligent meditation on Clifford on how dreams of making the world a better place rarely stand up to the realpolitik of gaining the power to make those changes.

Somehow however it all starts to unravel. The King appears at the hovel, a bizarre creature in a white gown looking like nothing so much as Brian the Snail in The Magic Roundabout. Justina's husband is resurrected - you just have to want something badly enough, says the Devil - Justina tries out the crown for size, and the King teams up with the neighbourhood beggar. The result is, to say the least, confusing, with few clues as to what the writer is getting at, never mind what conclusions he might like us to draw.

Robert Dawson Scott



Like a knowing tornado: Carol Woods in Blues in the Night

Blues in the Night Donmar Warehouse

For two thrilling hours this most intimate of small theatres throbs to the singing of two dozen classic blues numbers.

The stage has been loosely divided into areas suggesting three rooms in a cheap Chicago hotel of the 1930s, the idea being that the principal singers, listed in the programme as the Lady, the Woman and the Girl, have taken refuge there from unhappy love-affairs. It is only a slender idea but, in giving the singers these faint roots outside the context of their songs, the show just avoids seeming to be what, of course, it actually is: one great song after another. And it is the songs and the singing that matter. half a dozen Bessie Smiths, an Alberta Hunter and a couple of stunners from Harold Arlen, one of which gives the show its title.

The central performance is that of Carol Woods, amply built with a generous mouth filling half her face: amazing in

her patterned velvet dress, unforgettable in layered fringes, she roars like a knowing tornado into the raunchy lyrics of "Kitchen Man", a song where praise of perfect cooking becomes a thinly coded paean to sexual joy.

Debbi Bishop is more the slender Egyptian princess type, letting a sense of humour play around the corners of her mouth, but projecting an intense ache of feeling in the long low phrases of "Nobody Knows You When You're Down and Out".

Maria Friedman's character is that of the sadly bitter victim - though it is of the nature of almost every blues song to be a lament for the disappointments of life. This emotion is expressed with a truly exceptional power to move the heart when Carol Woods gives us Smith's "Wasted Life Blues", building very gradually from the slow, smoky beginning to the emphatic pauses in the last lines. Chicago hotel or no, singing like hers stirred in this listener something close to rapture.

Jeremy Kingston

CONCERTS

Zukerman/Neikrug Festival Hall

It is a mistake to "warm up" on Mozart. The notes may be easily accessible but, if the musicians are not attuned to spiritual and stylistic considerations, the result can be desultory.

The fact that the violinist Pinchas Zukerman and the pianist Marc Neikrug subsequently displayed fine form in Brahms and Prokofiev only made it more disappointing that they spared rather listlessly with Mozart's B flat Sonata, K378. The effective nuances there were tended to come from Neikrug, a neat and unaggressively musicianly pianist. Zukerman, apart from some snatches of singing tone in the upper register, seemed out of sorts - toying with effect, rather than getting to grips.

So his glorious playing in Brahms's Sonata in G, Op 78.

seemed as if it were coming from a different fiddler, or perhaps from the same one on a more inspired afternoon. He held all the diverse moods of this many-sided masterpiece in perfect equilibrium. The ravishing lyricism, the occasional moments when the music seems to negate itself in self-doubt: the strand of heroism counterpointing the beautiful mystery of the Adagio - all this Zukerman articulated with an unerring control of tonal colouring. His bold variation of vibrato speed was one sign of a master; but most characteristic was his silky, unforced way of gliding over Brahms's arching melodies.

Richard Morrison

Nash Ensemble/Friend Wigmore Hall

These are early days yet, but nobody should be surprised if in a decade or two the names of Simon Holt and Mark-Anthony Turnage, both in their mid-twenties, turn out to represent the very cream of their generation of British composers, much as those of Maxwell Davies and Birtwistle do today. In the second of the Nash Ensemble's two enterprising Anglo-American concerts, Holt's Barbesa oscura and Turnage's Beating About the Bush, the latter specifically commissioned for the occasion, both exhibited a remarkable confidence and maturity in medium and message.

The text of Turnage's piece, which is taken from Steven Berkoff's play Greek, together with his own refreshingly frank description of the work as being concerned primarily with the subject of sex (he also made a point that it was written while he was becoming acquainted with the music of

the black rock star Prince), might strike the prudish as curiously sensationalist. But in fact the composer has crafted a piece of great poetic power, a paean to the physical act, yet, but also to the emotions which can elevate it.

Certainly there is nothing crude in the way the layers of his music intermingle and react, giving rise to an impressively rich range of subtle instrumental colour, or in Turnage's intuitively expressive shaping of the vocal line and his unhurried accumulation of momentum through the work. Jean Rigby sang the voice part with an ardency and commitment fully matched by the Nash's playing under the direction of Lionel Friend.

Holt's work, a clarinet quartet, is impressive for different things, for its garish snapshots of nightmare images and for its demonstration of how this composer can throw together seemingly disparate fragments and yet forge a compellingly dramatic, shapely whole. There are few clarinetists who could have negotiated it with the supreme musicianship confidence of Michael Collins.

Stephen Pettitt

Philharmonia/Colin Davis Festival Hall

An expression of private grief and another of public rejoicing were contrasted by Sir Colin Davis in his concert with the Philharmonia Orchestra and Chorus, by following Mozart's Mass in C, K317, known as the "Coronation", with the Requiem by Fauré. The latter was given a lyrical performance in its general restrained character, its sorrowful dignity tempered by compassion in the sunset glow of feeling that emerged at the end.

The chorus distinguished themselves in the often exasperating writing for one register of voices at a time, the phrasing notably cogent in the smoothly flowing Sanctus and Agnus Dei, while the instrumental playing was gracefully controlled. In the male solos Gwynne Howell's usually basement-bass reached up to at least a baritone level, and Alison Hargan floated a suitably angelic soprano that needed to show more closely observed dynamics in "Pie Jesu".

She took the one main solo at Agnus Dei in the Mozart Mass with commendable

sense of style, and was joined by Mr Howell with Anne Howells (singing with particular refinement of tone) and Robert Tear to comprise a domestic solo quartet of wider distinction. The "Coronation" which gave its nickname was no state occasion but the annual placing of a wreath on a statue of the Madonna, and Sir Colin treated the work as the lively holiday celebration it must have been.

Whatever the Salzburg Archbishop Colloredo lacked in history's account of his relations with Mozart, his taste for a Mass that was short and tunefully to the point can be appreciated, as can the bracing sense of musical purpose that was brought to it here. To begin the programme, Sir Colin prefaced it with one of Haydn's more Mozartian symphonies, No 88 in G, and established a measured grace and cheerful spirit that was much to its advantage.

Noël Goodwin

Breaking the Code, by Hugh Whitmore, will transfer to the Comedy Theatre tomorrow after a nine-month season at the Theatre Royal, Haymarket. The lead role of Alan Turing will be played by John Castle. It is directed by Clifford Williams, and produced by Michael Redington.

Advertisement for The Grosvenor House Antiques Fair. Text: "10-20 June 1987 Grosvenor House, Park Lane, London W1. 10 June: 5.00 p.m.-8.00 p.m. Weekends: 11.00 a.m.-8.00 p.m. Other days: 11.00 a.m.-8.00 p.m. Children under 5 years of age will not be admitted. Admission price inclusive of Handbook: £8.00. Charity Preview: 9 June 7.00 p.m.-9.30 p.m. Tickets: £50. Lectures (16, 17, 18 June): £11 per lecture. Enquiries: Telephone: (0798) 26899."

Advertisement for the play 'A Fiery Comet of Wit' by Tom Stoppard and André Previn. Text: "EVERY GOOD BOY DESERVES FAVOUR... WITH PETER McENERY AND JOHN BIRD AND THE ORCHESTRA OF ST. JOHN'S SMITH SQUARE. QUEEN ELIZABETH HALL 01.928 3191 01.928 8800 (cc) 23-27 JUNE 7.45pm"

FASHION by Liz Smith

Every one a winner at the races

Smart, sharp little suits in black and white are under orders and tipped to be first past the post at Ascot this week

Dressed to the nines, a group of friends will be gathered together on Thursday to celebrate Ascot's Gold Cup day. But instead of setting off for the racecourse, they will meet in London for Kate, Lady Vestey's annual anti-Ascot lunch.

For those who find Ladies' Day "a bit of a scrum" but who do not want to miss the fun, Kate Vestey provides delicious food, switches on several television sets and, having sent her chauffeur off to Ascot to pick up the day's racemasters, settles down with her friends in Knightsbridge for a day at the races.

The season is proving to be a colourful event, and whether you spend it at Lady Vestey's or in the Royal Enclosure, dressing up is an essential part of the ritual.

Standing out in any crowd will be, inevitably, the sharp silhouettes of the newest suits in white or ivory, many in grosgrain or cotton otoman, worn with navy or black. But sherbert pink and lemon yellow are among the fizzy new shades successfully spicing this monochromatic chic.

At the top end of the market, in good cloth handled by a top designer, the new, strong colours can be carried off with assurance. The more emphatic contrast of white with black or navy is needed to add distinction to less expensive clothes.

Designer David Sassoon draws a crisp thumbnail sketch of the two styles in vogue: "One is short, either a flirty little dress that ends in tiers, or a bolero jacket above a neat, wrap skirt. The other is the longer, romantic line, full-skirted with a belt to show off the waist."

Not all of us manage to get to the races, but for most there is some big occasion in the year when pressure is put on even the most organized of wardrobes. In deciding what to wear, the solution is to resist any temptation to splash out on uncharacteristic extravagances. Go for simple lines, look for a polished-up version of a style you might wear every day, and buy the best you can afford.

You might make an appointment in the dark, silk-lined boudoir opened in Chelsea by Anouska Hempel and be measured for one of her dramatic creations, which rely on polished simplicity and important sleeve-detailing for impact. Tessa Dahl-



Chantilly became a catwalk on Sunday as the designers showed their paces

Cynics who sometimes wonder whether the more extravagant notions of couturiers ever make it from the collections' catwalks into the wardrobes of the chic should have been at Chantilly on Sunday. The extravagantly-trimmed organza and straw mob cap (top right), worn with navy silk shantung crinoline suit, short and bouffant above the knee, was one of the many stunning bravura creations (this one by Karl Lagerfeld for Chanel) that turned the Prix de Diane-Hermès into a real-life fashion parade. It takes an assured racegoer to carry off with aplomb a hat that is a squiggle cage of mesh, a twist of polished scarlet straw anchored by a visor (worn with red and white Guy Laroche silk), or the outsize bow in glossy black (worn again with Chanel and seen below), just some of the ultra-chic chapeaux created this season by the Basque-born hat designer, Jean Barthelet and seen at Chantilly. Many of the more frothy, whimsical concoctions, combining organza and hot-house blooms, were the work of Paris's young millinery star, Philippe Model, who also produced Karen Cheryl's black and white creation (right). No wonder both he (in tattered black sloop) and Jean Barthelet turned out in person. Also there was the Begum Aga Khan in Yves St Laurent's colours, Eric Bergère, the youthful designer of ready-to-wear at Hermès, sponsors of the Grand-Prix Diane, displayed much of the free sartorial style of the men at French race meetings. His straw boater, brocade waistcoat and blazer cut a dash among the grey morning coats and top hats. Most men looked like elegant members of the Bourse, or raffish bookies, in pinstriped suits.

The guest of honour, Princess Leila Myriem, daughter of the King of Morocco, changed from the brocade jellaba she wore on arrival into a black shantung Chanel suit for lunch in one of the bedouin tents that Hermès had pitched by the racecourse.



From the top: Comtesse Guy de Casteja in Chanel; actress Karen Cheryl in Philippe Model hat, Mugler suit; HH the Begum Aga Khan in Yves Saint Laurent; Mme Paul Dupuy in Jean Barthelet hat. Photographs by CHRISTOPHER MOORE

Kelly has ordered one, a drop-waist dress in snowy white cotton cloqué, to wear to her son, Luke's, christening. At her husband's tennis tournament at Queens Lady Sally Aspinall plans to wear, depending on the weather, either a Saint Laurent brass-buttoned navy jacket or silk separates from Piero de Monzi in the Fulham Road.

Although hats by Frederick Fox or Graham Smith, or one of those stylish squashy straws by international star milliner Patricia Underwood, (from Harvey Nichols or Browns), all come at couture prices, several hat designers produce more modestly-priced ranges that sell in major stores around the country.

Look out for Frederick Fox's sharp-brimmed hats, available for around £40 or £50. A stylish sombrero from Graham Smith's less expensive line for Kangol can cost as little as £20, and Viv Knowland's Simply Natural range of elegant straws (from branches of the Hat Shop) is priced at under £30.

Left to right: White and black two-piece in self-spotted cotton jacquard, £430, Jacques Azagury from Harrods, Knightsbridge, SW1 Gallery 28, Brook Street, W1 Lisa Sterling, Manchester. Black-trimmed white straw sombrero, £19.95, Graham Smith for Kangol; leather gloves, £18.95, Kiri; both from Fenwick, 63 New Bond Street, W1. Earrings, £57, Wright & Teague; bracelet, £42, Anna Maria Calosci; both Liberty, W1. Co-respondent court shoes, £88, 50, Rayne, 57 Brompton Road, SW1; Guildford; Jenners, Edinburgh; Frasers, Glasgow.

Flame linen curly jacket, £459; skirt, £202, Jean Muir from Browns, 23 South Molton Street, W1; Olive Watson, Birmingham; Pollyanna, Barnsley, Campus, Edinburgh and Glasgow. Black and white hat, £93, Frederick Fox from Selfridges, W1; Dickins & Jones, W1; Netherwoods, York. Leather gloves, £23.95, Dent from major stores. Perspex necklace, £82; earrings, £19; Caroline Broadhead for Jean Muir from Browns. Black grosgrain shoes, £35, Basic from Way In, Harrods, SW1.

White cotton mess jacket, £21.95, Tokito; navy cotton skirt, £39.95; navy and white straw Breton hat, £29.95, Marida; all from Fenwick, 63 New Bond Street, W1; Newcastle. White cotton gloves, £2.95, Dents from major stores. Earrings, £57, Wright & Teague from Whitesoles branches. Silver choker, £129, Liberty, W1. Punched navy and white shoes, £120, Bruce Oldfield for Rayne.

Tobacco brown linen fitted jacket, £110, over Prince of Wales check linen sleeveless dress, £65, Hobbs, 47 South Molton Street, W1; 47 South Molton Street, W1; Manchester; Cambridge; Bath. Honey polished straw hat, £108, Graham Smith for Kangol from Fortnum & Mason, W1. Chain necklace, £11.95; earrings, £3.95; Liberty, W1. Canvas and leather court shoes, £44.99, Hobbs.

Hair by Guido for Toni & Guy. Make-up by Ariane. Photograph by JOHN BISHOP

HUNTSMAN Exclusive Hand Tailored Ready-to-Wear Mens Clothing 11 SAVILE ROW Cartier Cartier Ltd 175/176 NEW BOND STREET LONDON W1 AND AT les must de Cartier boutiques HARVEY NICHOLS, KNIGHTSBRIDGE LONDON SW1 HARRODS, KNIGHTSBRIDGE LONDON SW1 INTER-CONTINENTAL HOTEL, HAMILTON PLACE HYDE PARK CORNER, LONDON W1

Luxury and linen Smart retailers choose Ascot week to show off their exclusive wares. The influx of international racegoers who landed in London had a barrage of invitations to exhibitions and private views last night. In the fashion business this simply means another excuse to shop. Bulgari, the Roman jewellers, whose creations often appear to combine coins and antiquities unearthed from archaeological digs with heavy gold and priceless gems, have never opened a London branch but regularly throw last night when the Italian firm of Frette celebrated the tenth anniversary of their London shop. The monograms and crests which are woven into Frette's fine linens and silks in their Monza HQ today are more newly-minted, with a flourishing trade in trousseaux for dynastic marriages in Houston or Beverly Hills. (Frette is at 98 New Bond Street, W1, and 84 Brompton Road, SW3.)

T.H.E. BIG SALE LUXURY BEDS & BEDDING MASSIVELY REDUCED HURRY! HALF PRICE BARGAINS Subject to being unsold (showroom models, slightly damaged) WTS NOW 6'0" x 6'0" BEDDING KNIGHTSBRIDGE 80% off £595 £119 8992 6'0" x 6'0" BEDDING VICTORIA 80% off £595 £119 8992 NEWPORT 50% off £200 £100 8377 6'0" x 6'0" BEDDING 50% off £200 £100 8377 6'0" x 6'0" BEDDING 50% off £200 £100 8377 6'0" x 6'0" BEDDING 50% off £200 £100 8377

Really Waterproof Raincoats for men & women in 100% polyurethane with 25,000 holes per sq. cm. for men & women in 100% polyurethane with 25,000 holes per sq. cm. for men & women in 100% polyurethane with 25,000 holes per sq. cm.

THE TIMES SWEATSHIRT Price: £10.95 each. The classic stretch-knit sweatshirt originated in the U.S.A. as a comfortable easy-fit top for sports and leisure activities. The design, crew-neck with deep raglan sleeves and stretch-knit neck, cuffs and hem, makes it a useful multi-purpose garment that offers a practical alternative to traditional pullovers and sweaters for casual wear. Mr. President has produced this range of high quality sweatshirts made in the U.K. and designed for Times readers with 'THE TIMES' flock printed on the left breast of each shirt. Available in a new range of colours: burgundy or navy (50% cotton/50% polyester), or grey (50% cotton/50% acrylic) in a comprehensive range of sizes.

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
★ Seats available
★ Returns only
THEATRE
LONDON

AN INSPECTOR CALLS: Tom Baker and Pauline Jameson in Presley's evergreen about guilts among the gentry. Westmeath Theatre, Palace Street, SW1 (01-834 1283).
★ BET NOIR: Tour de force from Robin Soars in this inventive funny-but-one-man show about insufficiently fast horses. Young Vic Studio Theatre, 66 The Cut SE1 (01-828 8363).

Hughes play sends a journalist into the chaos of Central America where duty comes into conflict with emotion. Royal Court Theatre, Sloane Square SW1 (01-730 1745).
★ KISS ME KATE: After his national tour the RSC production opens in town with Paul Jones and Nicola McAuliffe. Old Vic Theatre, Waterloo Road, SE1 (01-828 7816).

FILMS

Also on national release
★ Advance booking possible
BLUE VELVET (18): David Lynch's surreal tale about the placid surfer ace of an American small town being violently ripped apart. With Isabella Rossellini and Dennis Hopper (120 min).



The Jacobs Street Studios, on the south side of the river, just a little beyond Tower Bridge, form a new venue for public entertainment. In fact there are two venues, and in Studio B tonight the saxophonist John Harle (above right) and his Berliner Band offer a collage...

CONCERTS

BROSTER BRAHMS: The pianist Eileen Broster plays Brahms' Handel Variations, Mendelssohn's Rondo Capriccioso, Liszt's Regtlose Paraphrase and Sonnetto Op. 109. 8pm, £7.50-£15.50.

CONCERTS

PIERRE BONNARD (1867-1947): Nude, portrait and still-life drawings from 1893-1946 by the great French minimalist. 7pm, £10-£15.

CONCERTS

ROYAL COLLEGE DEGREE SHOW: Painting and sculpture by this year's crop of MA graduates. Royal College of Art, Kensington. 10am-5pm, free.

OPERA

IL BARBIERE DI SIVIGLIA: Gabriel Fauré conducts the Royal Opera's revival with cast including Paola Barchiesi, Leo Nuccia and Luca Valentini-Terrani. Covent Garden, London WC2 (01-240 1066).

ROCK

GASPAR LAVAL AFRICA ORO BAND: The first British appearance this year by the celebrated Nigerian percussionists who will be supported by Peter Gabriel later in the month. Town & Country, 9-17 Highgate Road, London NW5 (01-267 3334).

WALKS

REGENTS CANAL: meet Stepany East B H Station, 6.30pm, free. A LONDON VILLAGE - CHELSEA: meet Stone Square tube, 2pm, £2.

OTHER EVENTS

EARLY SUMMER SHOW: First RHS show after Chelsea, with displays and collections of flowers, shrubs, pelargoniums and geraniums, roses, carnations and delphiniums, plus RHS information stand. RHS Garden, Wisley, Surrey. 10am-5pm, admission £2.

TOP CLASSICAL COMPACT DISCS

- 1 (1) Holst: The Planets, BPO/Karajan Deutsche Grammophon
2 (8) Holst: The Planets, MSO/Dutoit Decca
3 (6) Rachmaninov: Piano Concerto 2, Ashkenazy/LSO/Previn Ovation/Decca

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ENTERTAINMENTS

Entertainment listings for various venues including BRIGHTON BEACH MEMOIRS, THE PHANTOM OF THE OPERA, and various musicals and plays.

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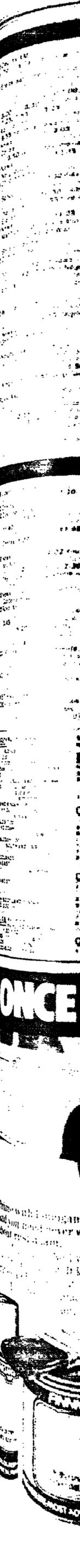
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Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1786.6 (+18.7)
FT-SE 100
2807.6 (+18.1)

Bargains
58291 (69647)
USM (Datastream)
188.21 (+2.84)

THE POUND

US dollar
1.6310 (-0.0230)
W German mark
2.9782 (-0.0089)
Trade-weighted
72.9 (-0.5)

WPP set to lift
JWT bid

WPP Group, in an attempt to deliver a knockout punch in its bid for the JWT advertising agency, yesterday offered to increase the value of its offer from \$45 a share to \$50.50.

The new proposal would value JWT at \$515 million (£312 million) against the \$460 million tag put on the New York agency by the first bid from WPP, which is valued at about £134 million on the London stock market.

The new bid is conditional on immediate recommendation by the JWT board.

\$5.9m profits

Chamberlain Phipps, the adhesives to shoe components manufacturer, reported pretax profits up 15 per cent to \$5.9 million for the year to March 31.

Shipley gains

Brown Shipley Holdings, the merchant banking group, had post-tax profits after extraordinary items for the year to end-March of £3.4 million. Earnings per share rose 21 per cent to 25.9p, while £10 million was written off against shareholders' funds for goodwill in the purchase of three stockbroking firms.

SUMMARY

STOCK MARKETS

Table with columns for Stock Market, Nikkei Dow, Hong Kong, Frankfurt, Brussels, Paris, Zurich, London, FT, Gilts, Closing prices, Recent issues.

MAIN PRICE CHANGES

Table with columns for RISES, Lucas, Royal Insurance, Tate & Lyle, Ricardo, Westbury, Bridon, Frank Gates, Southend Stadium, Assoc. Fabricators, JJ Lees, A & C Black, Autt & Wiborg, Century Oil, A B Ports, Reuters, Brookmount, Marine Dev. Group.

FALLS

Table with columns for Consolidated Gold, WPP Group, GE Health, Prices are as at 4pm.

INTEREST RATES

Table with columns for London: Bank Base, 3-month interbank, 3-month eligible bills, US: Prime Rate, Federal Funds, 3-month Treasury Bills, 30-year bonds.

CURRENCIES

Table with columns for London, New York, DMZ, SWF, FF, Yen, Index, ECU.

GOLD

Table with columns for London, New York, AM, GIB, COMEX.

NORTH SEA OIL

Table with columns for Brent, July, August.

Table with columns for Dow, Commodities, USM, Share, Wall Street, Co News, Conspect, Many Mirks, City Diary, Foreign Exch, Unit, Trades.

Result puts airports authority on course for sale to private sector

BAA lifts profits to £124m

By Edward Townsend, Industrial Correspondent

BAA, formerly British Airports Authority, yesterday announced pretax profits of £124 million for 1986-87 and confirmed its privatization pathfinder prospectus would be published on Monday.

The profit, which was £2 million up on the previous year, was achieved despite a first-half dip caused by passenger fears about terrorism and the fall in traffic following the Chernobyl disaster.

Full details of the privatization are to be announced on Monday by Mr Paul Channon, the new Secretary of State for Transport, including the date in July for the flotation.

Sir Norman Payne, the BAA chairman, yesterday attempted to dispel fears that European Commission plans to abolish duty-free sales within the European Economic Community by 1992 would hit BAA profits.

The company relies on its commercial activities, including its duty-free shop concessions and other rents, for profits. Last year, these recorded a profit of £131.4 million against a loss of £35.4 million on aircraft and passenger fees.

During the year, BAA saw a 3.7 per cent growth in passenger traffic, with a total of 55.3 million passengers using the seven airports. Total revenue rose by 10.9 per cent to £439 million while operating costs went up by 11.2 per cent to £348 million, largely because of the opening of Terminal Four at Heathrow.

Sir Norman said that since the rumours of duty-free abolition began, BAA had expanded its other commercial activities. "However, we are by no means certain that the original plan for the elimination of fiscal frontiers issued by the EEC, effective from 1992, will in effect take place."

Abolition of duty-free sales was a fiscal matter and would require unanimity in the Council of Ministers. "We think it is unlikely and, if it is ever to take place, will be much later than 1992."

Sir Norman, who yesterday handed over much of the executive responsibility for running the company to Mr Jeremy Marshall, the former Hanson Trust executive who is now BAA's chief executive, said the company planned to spend £850 million over the next five years on a number of projects.

These include completion of the North Terminal at Gatwick early next year, refurbishment of Heathrow's Terminal Three by the end of the decade, continuing development of Stansted and a "steady programme" of replacement and refurbishment throughout the seven airports. BAA owns the Scottish airports of Glasgow, Edinburgh, Prestwick and Aberdeen as well as the South-east airports.

"The fact that we have managed to ride out this problem and bring a major terminal on stream and show a profit is a very creditable performance which should command interest from potential investors."

Tempus 26

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Sterling tumbles over 2 cents

By David Smith, Economics Correspondent

The pound and government stocks fell sharply yesterday, as foreign inflows into London on consideration of the general election result failed to materialize.

The pound fell by 2.38 cents to \$1.6310 against a stronger dollar, and dropped 1.2 pence to DM2.9778. The sterling index fell by 0.5 points to 72.9.

Dealers said the pound was hit by a rally for the dollar and the Bank of England's reluctance to allow sterling to rise above the DM3 level.

Government stocks fell by up to 1 1/2 points at the long end, as hopes of an early reduction in base rates faded. In the money markets, the three-month interbank rate rose by 1/4 points to 8 3/8-8 1/2 per cent.

Gilts were also hit by the Government's apparent reluctance to join the European Monetary System at an early date, analysts said.

After attending the EEC finance ministers' meeting in Luxembourg yesterday, Mr Nigel Lawson, the Chancellor, said that while the election had removed a barrier to EMS entry, the Government's position on membership was unchanged.

There was also concern about the money supply figures to be published on Thursday and the fact that the last two sets of inflation figures have been worse than market expectations.

"Profit-taking in sterling, explosive growth in credit and worries over inflation may well mean that the next move in base rates will be upwards," said Mr Stephen Lewis, director of economic research at Phillips & Drew, the broker.

The dollar rose against all currencies yesterday, gaining 2 pence to DM1.8260 and rising from Y143.65 to Y144.35.

The dollar was helped by comments by Mr Kiichi Miyazawa, the Japanese Finance Minister, who said all participants at last week's Venice economic summit were agreed the US currency had fallen far enough.

There was also some follow-through buying on the US trade figures, which showed a narrowing of the trade deficit to \$13.3 billion (£8 billion) in April. But analysts do not believe the dollar has embarked upon a sustained recovery.

Further pressure on the dollar is expected in the absence of new policy initiatives by the leading economies.



Sir Norman: "Creditable performance should command interest from potential investors"

Spending slump points to shop sales plateau

By Our Economics Correspondent

The volume of retail sales slumped by 3.3 per cent last month, reversing the sharp rise recorded in April. The figures, taken with earlier data, point to a flattening out in retail trade.

The weekly value of sales fell to £1.815 billion last month, from £1,900 million in April.

Spending in the shops was hit by uncertainties about the outcome of the general election and by the poor weather which delayed summer clothing purchases, the Retail Consortium said.

Even so, these factors should have been offset by the potential boost to sales arising from the May 1 reduction in mortgage rates, and that the Budget reductions in income tax were finding their way into pay packets and salary cheques last month.

"These were a disappointing set of figures, no doubt about it. It is all the more disappointing because mortgage rates were down and income tax was reduced," Mr Richard Weir, director general of the Retail Consortium, said.

The index of retail sales volume fell to 125.7 (1980 = 100) last month, from 130 in April. Officials at the Department of Trade and Industry said that the sharp April rise in sales appeared to have been an aberration, arising from the difficulties of adjusting for seasonal changes in spending around Easter.

Taking the latest three months' figures, the picture is of a flattening out of sales since the end of last year, in line with the general slowdown in consumer spending which has occurred in spite of strong growth in real incomes.

In the March-May period, sales were 1 per cent up on the previous three months, which included a weather-affected January, and broadly in line with the average for the fourth quarter of last year.

They claim to have uncovered evidence implicating a junior official at the OFT. She is a secretary and denies any involvement. Her brother, Mr Jonathon Greenwood, left the country shortly after the DTI inquiry began last September and is believed to be living in Israel. In an interview with The Times, he denied receiving price-sensitive information from his sister.

The inspectors are now trying to penetrate the alleged second insider dealing ring.

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Top OFT official in insider inquiry

By Our City Staff

The government inspectors investigating insider dealing by civil servants have been given the name of a senior official at the Office of Fair Trading believed to have passed price-sensitive information to a dealing network.

Two witnesses have named the same official in interviews on oath with the inspectors. The official concerned has not been suspended but is believed to have been questioned informally.

The government inspectors have already said they believe two separate insider dealing rings may have operated, feeding from information supplied by two civil servants.

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Williams agrees £285m Reed buy

By John Bell, City Editor

Williams Holdings, the conglomerate run by the accountants Mr Nigel Rudd and Mr Brian McGowan, has agreed to buy Crown Paint and Polycell, two leading names in the do-it-yourself business, from Reed International for £285 million.

The deal comes just six weeks after Williams' ambitious management team narrowly failed to win control of Norcross Group in a bitter £570 million takeover battle.

The cash acquisition is being financed by a conditional placing of shares which will expand Williams' capital by almost 75 per cent. The shares are being offered at 78p, compared with the 834p at which Williams equity was suspended pending completion of the purchase.

Reed International's paint and do-it-yourself division includes General Paint, the market leader in paint and decorative products in western Canada, plus a number of companies making adhesives and other do-it-yourself products in the US. Crown Paint has about 15 per cent of the British market. The Reed do-it-yourself companies operate throughout the Continent as well as in Britain.

The Reed companies made trading profits in the year to end-March of £2.5 million on sales of £308 million. The disposal is in line with Reed's policy of concentrating on publishing paper and packaging. The division has 25 factories employing about 5,000 people.

Institutional shareholders were enthusiastic about the deal, which fulfils much the same corporate objective as the abortive bid for Norcross. Mr Rudd said: "It continues our policy of buying household brand names and here we have two of the best."

"It also fulfils our aim of a strategic presence in North America and Europe, where the distribution outlets will significantly benefit our British manufacturing activities."

Analysts say the deal will involve no earnings dilution in the current year, while the James Capel team believes there will be a modest earnings enhancement initially.

Capel forecasts profits of £50 million in the current year with £80 million in the following 12 months.

The City view is that Williams is building an impressive portfolio of do-it-yourself brands, adding Crown and Polycell to its Rawlplug and Swish ranges.

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Henderson rises to £26.4m

By Carol Ferguson

A raging bull market and a fine investment record gave Henderson Administration, the fund manager, a very good run last year.

But Mr Ben Wrey, deputy chairman and joint managing director, gave warning yesterday that the current year "may prove to be more a year of consolidation".

The upgrading of the group's information and accounting systems will be completed this year, a period which will also be the cost of moving to a new head office building. Much of the cost will be capitalised, but the computer software and the head office move will be charged to the profit and loss account.

Pretax profits to March 31 were up 54 per cent to £26.4 million, and earnings per share rose 62 per cent to 80.44p. The dividend was doubled to 25p net.

Funds under management advanced by 63 per cent to just above £7 billion. Mr Wrey said the firm took on 45 new pension funds worth more than £900 million, the biggest of which was a £350 million piece of the Unilever pension fund, the biggest-ever single pension fund taken on by the group.

The growth of securities has had wider economic effects by making company takeovers easier. By weakening the traditional links of borrower and banker, securitization has put the ownership of companies in the hands of institutional investors who take a shorter-term view and have less loyalty to the government.

Deregulation has, however, brought immediate benefits both to market operators and users. Although deregulation such as Big Bang has increased the danger of greater market volatility, it has meant a lower cost of funds for borrowers and higher returns for lenders as margins charged by banks have been squeezed. Lower transaction costs have also made the markets more efficient for users, while a greater range of financial instruments has helped the separation, hedging and spreading of risk.

Liberalization has permitted a diversification of sources of income for banks, making them more stable while multiplying the sources of credit for borrowers.

Bank warns of dangers in deregulating financial markets

By Richard Thomson, Banking Correspondent

The Bank for International Settlements, based at Basle, Switzerland, has called for greater international co-operation in financial supervision to cope with deregulation in banking and capital markets.

In its annual report published yesterday, the BIS said that while progress had been made in international co-ordination of banking supervision, similar agreement on securities market supervision remained a "remote prospect".

Regulation of securities markets in most countries was not undertaken by central banks, and existing systems were only concerned with investor protection. They were not designed to cope with developments such as 24-hour securities dealing or the blurring of distinctions between commercial banking and securities operations, which have produced new kinds of risks.

In addition to urging greater international co-operation, the BIS called on Japan and the US to review laws separating commercial banking and investment banking functions.

The areas of competition between commercial and investment banks already overlap more than ever before. But they are forced to compete unequally

because commercial banks often have to satisfy stiffer regulatory requirements than securities houses. A better system would be to allow financial houses to choose their own areas of operation. In that case, an amended structure of supervision based on market function would need to be set up, the report said.

The BIS also gave a warning that liberalization of financial markets produced significant potential dangers for the banking system and the real economy.

In its annual report, the BIS says the outlook for the world economy is "less auspicious." It cites growing protectionist pressures, a slowdown in world growth and the difficulties of stabilizing the dollar as the reasons. The dollar could have further to fall, the report says, if fiscal policy action by Japan, West Germany and the US proves insufficient. It also detects "signs of fatigue" in the international debt strategy.

Kenneth Fleet, page 27

HENDERSON ADMINISTRATION GROUP plc Results for the year to 31st March 1987. Table with columns for 1987, 1986, Profit before tax in £000, Earnings per ordinary share in pence, Dividends per ordinary share in pence, Net assets in £000, Funds under management in £million. Includes text: "Our aim is to be in the forefront of those investment management groups which can demonstrate an ability to serve the international marketplace." J R Henderson, Chairman.

Australian invader who takes no salary

By Michael Tate

A Goldberg & Sons, the Scottish stores group, is the latest British quoted company to feel the physical presence of Mr Russell Goward's Charterhall on its share register.

Barely a week has gone by in the last three months without Charterhall announcing share purchases in young companies like Trifon, the broadcasting service group where it has 26.53 per cent, and Allebone & Sons, the insurance group, in which it has 15.8 per cent. Last Thursday it unveiled a 5.2 per cent stake in Goldberg.

This portfolio is in line with Mr Goward's ambition of shifting half of Charterhall's assets away from the oil sector.

Mr Goward took control of Charterhall a year ago this month when his Australian oil and gas investment company, Westmax, pumped in £9.6 million in return for a 53.2 per cent stake.

The Charterhall chairman is a slim Australian aged 33 who looks as if he would be as comfortable on a surfboard as in a boardroom.

He is, however, single-minded in his approach to investment. He has more than 3,000 books on the subject in his Sydney home and says he has read the lot. His career has been meticulously structured. Jobs with the Australian Treasury and Hill Samuel (Australia) taught him the basics for his key move - a job with Mr Ron Brierley's Industrial Equity (IEL), one of the biggest and most successful investment groups in the Southern Hemisphere.

Mr Brierley employed him in 1983, after he offered to work six months for nothing, and swiftly appointed him chief executive of the property division. He still draws no salary from Charterhall and lives comfortably on his investing profits.

He left IEL two years later and used his profits to buy into Westmax.

Mr Goward admits to have learned much from Mr Brierley but insists his investment approach is different. "Ron Brierley buys 'death' companies - asset situations," he says. "I go for adolescent companies, with good prospects that have not been recognized by the market."

His plans involve the acquisition of strategic stakes in such companies, perhaps nine or ten businesses by the end of this year. He says: "But I am not building an investment trading company. I want a core to the group."

Pressure grows over £265m plan to boost Wytch Farm output

By David Young, Energy Correspondent

The new minister responsible for the oil industry will come under pressure from the independent oil companies to decide whether the largest onshore oil field in the country is to be allowed to increase its output tenfold.

The recommendations of a planning inspector into the proposal to connect the Wytch Farm field near Poole harbour to a BP oil terminal on Southampton Water by a 7.5-kilometre (47-mile), 16-inch pipeline is now with the Department of Energy, awaiting publication by Mr Cecil Parkinson, the new Secretary of State for Energy.

Approval of the pipeline would have to be followed by the Department granting BP Annex B approval to develop the field in a £265 million scheme.

The established wells,

which pump out 6,000 barrels a day now being taken away by rail, will be supplemented by 46 new wells drilled from present sites into the new reservoir discovered beneath the existing field.

The field contains 30 million barrels from the Bridport reservoir and another 200 million from the deeper Sherwood reservoir and, with output costs considerably lower than from a North Sea oil field, the project could be extremely profitable for BP, which owns 50 per cent of the field, and the consortium of smaller oil companies which owns the other half.

It is the smaller companies that are more anxious to see the field develop. For BP, although the project will be very profitable, it will not represent a high proportion of income.

Annexe B approval would come from the Department of Energy in a matter of days after any favourable decision on the pipeline was announced.

However, the project still has a third hurdle to overcome before the expansion can go ahead. BP is in dispute with one of the independent oil companies over the project over the remuneration which should be paid for site access and the High Court is expected to make a ruling on that issue shortly.

Approval for the project would have an immediate effect on the earnings and the share price of the smaller companies, such as Premier, Clyde, Tricentrol and Carless Capel, which formed the consortium to buy out the half share in the field which British Gas originally held and which the Government ordered to be sold off.

Charter in £38m stake sale

By Colin Campbell

Charter Consolidated, in line with its policy of backing out of "passive" investments, has sold its 13.8 per cent stake in Malaysia Mining Corporation for £38 million.

Charter has been associated with Malaysia for several decades. It previously held direct stakes in various tin mining operations and was responsible for their management, before the formation of Malaysia Mining Corporation in the 1970s by the Kuala Lumpur authorities.

The 13.8 per cent MMC stake continued to give Charter indirect interests in tin mining, and additionally a stake in diamonds through



Neil Clarke: 'hands on' approach to investments

ferred due to the 1985 collapse of the world tin market, although Charter Consolidated, of which Mr Neil Clarke is managing director and chief executive, will still clear a profit over its original investment.

The sale will release substantial capital on which the return is thin at present, giving Charter additional financial strength to back its more direct interests. Group policy in recent years has been to adopt a "hands on" approach to its investments.

The surplus from the MMC sale will be accounted for as an extraordinary profit in the accounts for the year to March 1988.

Freshbake serves up £6.6m

Freshbake Foods Group, after making adjustments for the acquisition of Slaters Foods Products and Wold, made pretax profits of £6.6 million for the year to April 4, compared with a £1.04 million loss, on turnover up from £149.6 million to £169.5 million. The final dividend rises from 1.3p to 1.6p.

Sales at Freshbake and Slaters grew 20 per cent in the full year, but Wold's sales fell due to lower pea prices. Freshbake shares were 5/8p higher at 177 1/2p.

Agency in bid to boost Scottish businesses

The Scottish Development Agency is launching a concerted attempt to stir developers and investors' entrepreneurial spirit.

The agency believes there is an untapped market in privately-run business centres and is providing office facilities and flexible rent and lease terms for new companies.

About 100 potential centre operators gather in Glasgow today for a one-day seminar. They will hear from operators in England, as well as banking and SDA specialists.

Privately-run business centres do exist in Scotland but new business growth is far less than in England. There were 38,500 firms started in Scotland between 1980 and 1983 and 32,600 closures, giving a growth rate of 6.3 per cent, compared with 8.3 per cent in the UK as a whole.

Mr Stuart Gulliver, head of SDA property development, estimates that by 1990, 20 more business centres could be set up in Scotland, with the facility to create 800 companies and up to 2,000 jobs.

Profits lift to £6.9m at Alexon

By Michael Tate

Alexon Group, the renamed and re-shaped Steingberg Group with 160 retail outlets, is no longer dependent on Marks and Spencer for the bulk of its profits and the growth rate has surged.

Pretax profits in the year to end-March leapt from £3.46 million to £6.91 million, lifting earnings per share from 16.3p to 22.9p. The final dividend was raised to 4p a share, making 6p for the year against 3.25p.

Alexon manufactures women's clothing. It sells 50 per cent to Marks and Spencer, with the rest being sold through its own shops and concessions in the US, Britain and the Continent. The company, having sold its loss-making venture into bows and beakers with Hornsea Pottery, has more cash available for expansion.

Borrowings, more than £5 million two years ago, have been wiped out and shareholders' funds stand at £17 million. The group will spend £4 million this year on new shops and refurbishment.

COMMENT Kenneth Fleet The City pauses for recessionary thinking

Like the small boy who gets what he wants on his birthday, but is then determined to sulk through the party, both sterling and the gilt market have remained oddly unsmiling since the early hours of Friday morning. The wave of money ready to flood into London from overseas given a Thatcher victory has proved, so far, to be no more than a trickle. The next reduction in clearing bank base rates, which have stood at 9 per cent since May 8, suddenly looks no closer than at the time when the Kinnoch campaign and fluctuating public opinion polls suggested that the City might not get the election outcome it wanted.

The gilt market was down by 1 1/2 points at the long end yesterday. The yield on Treasury, 11 1/2 per cent, 2003/07, is nudging up towards 9 per cent again, rising to 8.94 per cent yesterday.

The proximate cause of the gilt market's blues was the uncertain performance of sterling. In turn, was mainly due to a rather surprising dollar rally. But the market is vexed by a deeper concern, going beyond the 3.3 per cent fall in May in the volume of retail sales announced yesterday: perhaps the economy is heading for a bumper ride than any one seriously contemplated in the run-up to and in the immediate aftermath of polling.

Certainly, a reading of the annual report of the Bank for International Settlements does nothing to dispel such doubts. The outlook for the world economy is "less auspicious" than it was a year ago, says the Basle-based BIS.

Furthermore, the absence of sufficient action to correct payments' imbalances means that the dollar may need to fall further. In other words, the dollar rally that has upset expectations of a post-election surge for the pound - the sterling index fell by 0.5 to 72.9 yesterday - is likely to be short-lived. But the risk of a world economic downturn dragging down Britain in its wake is very real and will probably be with us for some time. The BIS says that the risks of a trade war have increased; that economic growth has slowed disturbingly in those countries with large trade surpluses; and that it is proving harder to stabilize the dollar through foreign exchange market intervention than it was to drive it down.

It also sees "signs of fatigue" in the international debt strategy, accompanied by a deterioration in the balance of payments' positions of some of the most heavily indebted countries.

The report is not all gloom. Low inflation, lower nominal interest rates and low oil prices are all encouraging signs. But: "Disappointingly, they have not given the boost to economic growth

which most observers were confident enough to predict. While at first it seemed that this could be attributed to lags being longer than anticipated, the impression has now gained ground that, whatever their net stimulating effects may have been, these were more than offset by stronger-than-expected negative influences emanating from the very large exchange rate changes that have taken place." The BIS report reads like an epitaph on last week's Venice summit. It recommends the sort of policy action that should have been tackled in Venice but was not.

The consequences of the failure to act sufficiently at the summit could be severe. Japan and Germany have not stimulated their economies enough to counter the effects of the dollar's fall on their growth. As a result of this, and the reluctance of the US to risk a recession in order to correct the trade and budget deficits, "the only alternative appears to be a further decline in the dollar." In the first quarter of this year, the major economies added \$35 billion to reserves by supporting the dollar. The danger now, according to the BIS, is that unless the intervention is backed up by a speedy correction of payments' imbalances, "it runs the risk of gradually losing its effectiveness."

The BIS's view is that not enough has been done, notwithstanding the fact that real trade flows have started to adjust to the new pattern of exchange rates and the full commitment of the major countries to the Louvre accord on currencies. The report goes on: "A further decline of the dollar would clearly have detrimental implications for the world at large: it would push up prices and interest rates in the United States and slow down growth in Japan and Western Europe even further, with dismal prospects for employment in the industrial world."

A slowdown in growth would exacerbate the international debt problem and run the major risk of fostering protectionism. The BIS is looking for policy action in Japan and Germany, matched by further steps to cut the budget deficit in the US. It concludes that "hedging against such risks, by taking further steps in policy co-ordination, would seem a worthwhile and manageable exercise."

The Basle doctor's diagnosis of the world economy's problem is, as always, excellent. After Venice, the chances of the patients taking the medicine in time are too slim for comfort, let alone complacency. But in the British case, admittedly less important than the American, Japanese and German, the new Thatcher Government has no excuse for resting on its gilded pole. As for sterling and gilt-edged, these are early days.

ICCO move to halt cocoa slide likely

By Colin Narborough

The International Cocoa Organization is concerned at the failure of its large buffer stock purchases over the past month to halt the slide in cocoa prices, and could be forced to call an early meeting of its council if there is no improvement by next week.

Since May 19, Herr Jürgen Plambeck, the buffer stock manager, has bought 58,000 tonnes in the market to stabilize prices, which dropped to four-year lows.

Cocoa futures moved lower in New York yesterday, reflecting bearish fundamentals.

The ICCO's 10-day indicator price fell to 1,519.12 special drawing rights from the previous 1,522.68, suggesting more purchases today, despite buffer stock buying of another 5,000 tonnes yesterday.

Under ICCO rules, the buffer stock manager is only allowed to buy 75,000 tonnes at the present "must buy" price of 1,600 SDRs, and will have to lower this floor if the market fails to respond.

Lowering the price at which the buffer stock takes up goods is no guarantee for restoring

prices and could push the market still lower.

But Herr Plambeck cannot take up an unlimited amount of cocoa at any price. There is an overall ceiling of 150,000 tonnes on his purchases. He is also barred from buying more than 20,000 tonnes a week.

At the rate he has been buying over the past month, he will reach the 75,000-tonne level in two weeks, making it necessary to lower the price.

Consumer and grower members of the ICCO executive board were concerned at Herr Plambeck's report to

them on Friday of his purchasing activities. They were at a loss to explain why the intervention had left the market unimpressed, given that the world surplus of cocoa is only about 90,000 tonnes.

After the buffer stock manager has reached the 150,000 tonne overall limit, other means must be employed to defend the price. It was this "second line of defence" that the London-based ICCO discussed last week. A working paper emerged on how to operate a scheme of withholding exports from the market.

Lyons' pack at Ascot

Royal Ascot, which begins today, is still the ultimate event in the English season when it comes to spotting beautiful people, beautiful clothes and outrageous hats. In between "people watching" and placing the odd bet, racgoers at tomorrow's meeting will, I hear, be treated to a nowadays rare public appearance by Sir Jack Lyons, who received £2 million for "valuable advisory services" at the time of Guinness' controversial bid for Distillers. Sir Jack, who owns a second home near Ascot - his main residence is a mansion at London's Camden Hill - is hosting a party for friends and business associates in a box overlooking the course. The identity of his guests could, however, prove even more interesting for City "people watchers" than a sighting of Sir Jack himself. For, I am reliably informed, some of those paid fees by Guinness passed part of the money on by way of sub-fees to others - as yet unidentified but described as "big names" - who also provided "services" to Guinness. Will any of them be brave enough to show their faces tomorrow, I wonder?

Ryman reason

Business and divorce proved a bad mix for one-time stockbroker Robin d'Abbo. Robin, aged 48, recently divorced from his ambitious entrepreneurial wife, Jennifer, has now resigned from the

THE TIMES CITY DIARY

Saville's travels

Never judge a book by its cover. On his first day as a Rolls-Royce salesman for Jack Barclay in Mayfair, 35 years ago, Malcolm Sargeant sold Jimmy Saville his first Silver Shadow - for just £7,600. Saville, then a humble DJ with Radio Luxembourg, turned up in a pair of furry bedroom slippers. But despite

Saville's unlikely get-up, Sargeant has sold him a total of 15 Bentley and Rolls-Royce cars since, his latest being a Bentley Turbo. Saville, he reveals, also owns a Mercedes sports car, a Mini van and an Isotta bubble car. If ever he offers you a lift, be prepared for anything....

board of their high street office stationery chain. Ryman, for that very reason. Robin, previously a director at Capel-Cure Myers, joined Ryman's board six years ago as a director and company secretary, with Jennifer - who has a penchant for heart-

shaped spectacles and invented the pink typewriter - its chairman. A brief company announcement says only that he left "to pursue other business interests" - he now works full time for head-hunting agency Directorship Appointments - but Ryman managing director Stephen Billyvald tells me: "In view of the divorce, he obviously felt it inappropriate to remain on the board."



'His paternity leave must have run out'

● Nike, the sportswear group based in the American state of Oregon, is about to become a household name in Russia. It has just been made the official supplier of footwear and clothing to the Soviet Union's tennis team. It might, I hear, accompany its new contract with a spate of television advertisements within the Eastern bloc. There is, however, just one problem - the theme tune traditionally used by Nike in all its ads is that Beatles classic, Revolution.

● Women look set to take control of the Institute of Chartered Accountants - in about 50 years' time. Its student statistics, published yesterday, show that the percentage of women members has more than doubled during the past 10 years, from 2.9 per cent to 7.7 per cent.

Life in the jungle

If it has ever occurred to you that everyone in your office, from your boss down to the tea boy, behaves like a baboon, you could be closer to the truth than you think. A Texan scientist has just published the results of a five-year behavioural study on 60 baboons, submitting them to office stress and a typical business executive's diet and high in fat, cholesterol and salt. He divided them up into five offices and left them to establish a hierarchy. Then he moved the most senior and most junior baboon from each office into a different office and watched the reaction. They were greeted with hostility but gradually re-established their ranking. As the stress increased so did the sexual activity of the males with their female colleagues and the males also spent more time away from the office - down at the local wine bar, no doubt. The females resorted to physical violence. Our scientist also observed that those baboons who made friends easily, regardless of ranking, had shiny coats while the loners were paranoid and had scruffy coats. Next time you interview someone for a job take a good look at their hair.

Carol Leonard



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Main table containing various unit trust information, including sections for 'UNIT TRUST MANAGERS', 'UNIT TRUSTS', 'LEGAL & GENERAL UNIT TRUST', 'RETAIL UNIT TRUST MANAGERS', 'LEGAL & GENERAL UNIT TRUST', 'RETAIL UNIT TRUST MANAGERS', 'LEGAL & GENERAL UNIT TRUST', 'RETAIL UNIT TRUST MANAGERS'.

UNLISTED SECURITIES

Table of unlisted securities with columns for company name, price, and other financial metrics.

INVESTMENT TRUSTS

Table of investment trusts with columns for company name, price, and other financial metrics.

COMMODITIES

Table of commodity prices including Brent oil, copper, zinc, and other metals.

FINANCIAL TRUSTS

Table of financial trusts with columns for company name, price, and other financial metrics.

THIRD MARKET

Table of third market data including meat and livestock prices.

Portfolio - Gold -

From your portfolio card check your eight share price movements on this page daily. Add them up to give you your overall total and check it against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money cashed. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

Table with 4 columns: No., Company, Group, Gain or Loss. Lists various companies like Baggeridge Brick, Raine Ind, Scafe, etc.

Please take into account any minus signs

Weekly Dividend. Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

Table with 7 columns: MON, TUE, WED, THU, FRI, SAT, Total. For tracking weekly dividends.

BRITISH FUNDS

High Low Stock Price Change %

Table listing various funds under 'SHORTS (Under Five Years)' and 'FIVE TO FIFTEEN YEARS'.

Table listing various funds under 'OVER FIFTEEN YEARS'.

Table listing various funds under 'UNDATED'.

Table listing various funds under 'INDEX-LINKED'.

BANKS DISCOUNT HP

Table listing various banks and their discount rates.

STOCK EXCHANGE PRICES

Shares still going strong

ACCOUNT DAYS: Dealings began yesterday. Dealings end June 26. Contango day June 29. Settlement day July 6. Forward bargains are permitted on two previous business days.

Prices are recorded at 5pm. Changes are calculated on the previous day's close and may differ from changes calculated by comparing 5pm prices, published the previous day. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (a) denotes Alpha Stocks. (VOLUMES PAGE 30)

Main stock exchange price table with columns for High, Low, Company, Bid, Offer, Change, % Change, Volume, and P/E. Includes sections for Breweries, Buildings and Roads, Finance and Land, Foods, Chemicals, Plastics, Cinemas and TV, Drapery and Stores, Hotels and Caterers, Industrials A-D, Electricals, E-K, L-R, S-Z, Insurance, Leisure, Mining, Newspapers and Publishers, Oil & Gas, and Tobacco.

Portfolio - Gold -

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Table listing various international and specialized stock prices under categories like Overseas Traders, Paper, Printing, Advertisers, Property, Shipping, Shoes and Leather, Textiles, and Tobacco.

GKN in £6.75m buy

GKN has moved into a new area of operation with the purchase of General Plumbing and Roofing Services, which provides plumbing, roofing and other ancillary maintenance services, mainly in the Greater London area. The price of £6.75 million was satisfied by the issue of 504,278 ordinary GKN shares and two tranches of loan notes of £2.25 million and £2.85 million.

CHANCERY SECURITIES: Year to March 31. Total dividend 3.3p. With figures in £000: Pretax profit 1.619 (1.217). The benefits from the increase of the capital base, achieved as a result of the issue, are working strongly through the group, the board reports.

GREAT PORTLAND ESTATES: Total dividend raised to 7.3p (6.6p) for the year to March 31. With figures in £000: Rents receivable 2,639.4 (2,122.4). Net pretax revenue 21,135 (18,697). Earnings per share 9.2p (8p).

COMPANY NEWS

ROWLINSON SECURITIES: Year to March 31. Total dividend 0.78p (0.71p). With figures in £000: Turnover 7,008 (6,779). Earnings per share £0.80. Earnings per share £0.75 (5.94p). Profits for this year are expected to show a further increase, the board reports.

MOSS ADVERTISING GROUP: Interim dividend unchanged at 1p for the six months to February 28. With figures in £000: Turnover 4,205 (4,245). Pretax profit on ordinary activities 45 (7). Earnings per share 0.47p (0.42p). The directors expect a further improvement in trading in the second half with the benefits of the recent acquisition being realized in 1987/88.

BUSINESS MORTGAGES TRUST: Total dividend raised to 2p (1.51p) for the year to March 31. With figures in £000: Operating income 14,301 (16,386). Pretax profit 1,431 (2,395). Earnings per share 4.6p (11.2p).

BRADSTOCK GROUP: Six months to March 31. Interim dividend 1.4p (1.1p). With figures in £000: Turnover 6,600 (4,689). Pretax profit 3,527 (2,440). Earnings per share 9.3p (5.9p). While it will be difficult to maintain the same growth in the second half, the board is confident that the full year's results will show satisfactory progress.

CALEDONIA INVESTMENTS: Year to March 31. Total dividend 5.5p (5p). With figures in £000: Trading activities turnover 12,636 (11,039). Pretax profit on ordinary activities 1,038 (837.7). Earnings per ordinary stock unit, including exceptional item, 7.12p (5.73p) and excluding exceptional item, 6.45p (5.73p).

NZI CORPORATION: Year to March 31. Total dividend 10.5 cents (9 cents). Consolidated net earnings NZ\$145.31 million (against £51.4 million). Against NZ\$85.24 million. Group revenue NZ\$2.01 billion (NZ\$1.3 billion).

APPOINTMENTS

T Cowie: Mr Gordon Hodgson is made group deputy chairman, Mr Andrew Cowie becomes joint managing director and Mr Ian Jane and Mr Neil Pykett are made directors.

Cifer: Mr Martin Newman becomes manufacturing director.

Body Shop International: Mr Stuart Rose joins as a director on July 1.

Whitecroft: Mr Peter Gould is made joint managing director.

Data sans frontières: the challenge to Europe's post

Last week, the European chemical industry sent a challenge to the European telephone authorities and the computer industry.

Fifteen companies from eight countries, among them ICI and Shell, are to carry out a six-month trial on whether it is possible and economical to transmit invoices, orders and other trade transactions between each other electronically from computer to computer, rather than as paper passing through the post or as telex messages.

They believe that the savings from such electronic data interchange - known as EDI - will be enormous, but they want to make sure, as there are problems. Some of these problems are slowly being solved, such as the standardization of trade messages and syntax by the United Nations and the American National Standards Institute into EDIFACT.

Even the incompatibilities between the various computers in the trial do not

THE WEEK

By Richard Sarson, Brussels

forward-message-handling service to the subscribers across Europe. There is a dearth of operators geared to accept such a Europe-wide challenge, because of the fragmentation of European telecommunications and its value added service providers.

CEFCIF has found no continental contenders and has had to approach the two huge American computer companies, IBM and DEC. Two British companies are also involved, British Telecom, presumably because of its Telecom Gold electronic mail service, which some shippers, such as Baxter Hoare, are already using for international transactions and the fact that the service is licensed to most of the European PTTs.

This makes it almost the only European VAN. The other British contender is INS, the joint venture company created by ICL and the American company Geico specifically to get international EDI business of this sort.

INS's Tradanet, and its competitor Edict by Istel, - the service bureau previously owned by Rover but bought out by management last week - have

built up an EDI user base in Britain of over 500 customers, while equivalent services elsewhere in Europe are yet to get off the ground.

For the successful bidder, the rewards would be enormous, handling the trade transactions of an industry whose combined European turnover in 1986 was £150 billion.

A similar pilot scheme to CEFCIF, which is just approaching successful completion, is DISH - Data Exchange for Shipping. Twenty-six British exporters, freight forwarders and deep-sea shippers, have been passing their transactions over the Tradanet service for the last five months.

The pilot scheme has confirmed that EDI improves speed and accuracy, and the companies are continuing to use the service for real. They would like to spread the use of EDI to other parties in the export cycle such as the Customs, banks and insurers.

Their only worry during the pilot was

that the software for creating the standard messages and delivering them to the network was clumsy. To make it easier, particularly for small traders, INS launched last week a software package, called Equator, to run on the IBM PCs and clones, for entering shipping documents and converting them into the EDIFACT formats.

This should bring the cost of an entry ticket to EDI down below £5,000. Other Trade Associations are following DISH and CEFCIF into the world of EDI.

Was the software a little clumsy?

Passing documents among participants

pose as much of a problem as a few years ago because of the emergence of the X-400 Open Systems Interconnection (OSI) protocol. But the organizers of the test, CEFCIF (Conseil Européen des Fédérations de l'Industrie Chimique), do not consider they can rely on Europe's telecommunications infrastructure to pass documents directly between the participants, using the packet-switching service.

So they want to appoint a privately operated middle person, who will act as a clearing house, to provide a store and

INS's Tradanet, and its competitor Edict by Istel, - the service bureau previously owned by Rover but bought out by management last week - have

ALPHA STOCKS

Company	Volume '000	Company	Volume '000	Company	Volume '000
Allied-Lyons	1,200	English China	456	Rank Org	137
Amrad	6,800	Fisons	783	Rank Hovis	1,100
Anglo	3,400	Gen Accident	453	Reid Int	2,200
ASDA-MFI	6,900	Glen	1,700	Hedlett Colman	112
Ass Br Foods	209	Glaxo	1,000	Reed Int	2,200
BTR	1,500	Globe IT	919	Reid Int	2,200
BT	3,000	Granada	430	Reid Int	2,200
BTM	1,800	Grampack	2,000	Reid Int	2,200
Barclays	3,200	GUS A	4,400	Reid Int	2,200
Bass	330	GRE	451	Royal Ind	1,300
Becham	2,300	GON	643	Royal Ind	1,300
Blue Circle	1,200	Guinness	2,700	Sainsbury (L)	419
BOC	1,200	Hanson	7,300	Sainsbury (L)	419
Boots	2,300	Hawker Siddeley	1,400	Seas	1,400
BP	250	ICI	2,200	Seas	1,400
BPCC	1,200	Imp Chem Ind	2,600	Shell	1,000
Br Aerospac	1,400	Jaguar	1,700	Smith & Nephew	3,300
Br Comm	25,000	Ladbrooke	2,200	Smith & Nephew	3,300
Br Petroleum	3,500	Land Securities	1,000	Stc	344
Br Telecom	7,300	Legal & Gen	3,700	Storehouse	2,700
Britoil	2,400	Lloyds	2,300	Sun Alliance	775
Bunzl	287	Lloyds	2,300	Tarmac	4,100
Burns	5,300	Lloyds	2,300	Tesco	2,100
Cable & Wireless	3,900	Midland	3,500	Thorn EMI	1,400
Cadbury Schwep	2,300	Nat West	2,300	Trusthouse Forte	5,000
Coats Vesta	273	Nat West	2,300	Trusthouse Forte	5,000
Com Union	7,300	Nat West	2,300	Trusthouse Forte	5,000
Cona Goldfields	322	Nat West	2,300	Trusthouse Forte	5,000
Codson Grp	1,400	Nat West	2,300	Trusthouse Forte	5,000
Courtauld	2,000	Nat West	2,300	Trusthouse Forte	5,000
Dea Corp	894	Nat West	2,300	Trusthouse Forte	5,000
Doonan Grp	2,300	Nat West	2,300	Trusthouse Forte	5,000

FOREIGN EXCHANGES

Market rates	Market rates	1 month	3 months
N York	1.6325-1.6415	0.26-0.29p	0.22-0.25p
London	1.6325-1.6415	0.18-0.19p	0.15-0.16p
Brussels	1.1885-1.1940	15-16p	15-16p
Frankfurt	1.1885-1.1940	15-16p	15-16p
Paris	1.1885-1.1940	15-16p	15-16p
Geneva	1.1885-1.1940	15-16p	15-16p
Zurich	1.1885-1.1940	15-16p	15-16p
Basel	1.1885-1.1940	15-16p	15-16p
Madrid	1.6325-1.6415	15-16p	15-16p
Amsterdam	1.6325-1.6415	15-16p	15-16p
Stockholm	1.6325-1.6415	15-16p	15-16p
Copenhagen	1.6325-1.6415	15-16p	15-16p
Helsinki	1.6325-1.6415	15-16p	15-16p
Oslo	1.6325-1.6415	15-16p	15-16p
Warsaw	1.6325-1.6415	15-16p	15-16p
Bombay	1.6325-1.6415	15-16p	15-16p
Calcutta	1.6325-1.6415	15-16p	15-16p
Rangoon	1.6325-1.6415	15-16p	15-16p
Singapore	1.6325-1.6415	15-16p	15-16p
Bangkok	1.6325-1.6415	15-16p	15-16p
Manila	1.6325-1.6415	15-16p	15-16p
Cebu	1.6325-1.6415	15-16p	15-16p
Yokohama	1.6325-1.6415	15-16p	15-16p
Tokyo	1.6325-1.6415	15-16p	15-16p
Osaka	1.6325-1.6415	15-16p	15-16p
Kobe	1.6325-1.6415	15-16p	15-16p
Nagoya	1.6325-1.6415	15-16p	15-16p
Fukuoka	1.6325-1.6415	15-16p	15-16p
Sapporo	1.6325-1.6415	15-16p	15-16p
Hiroshima	1.6325-1.6415	15-16p	15-16p
Kyoto	1.6325-1.6415	15-16p	15-16p
Beijing	1.6325-1.6415	15-16p	15-16p
Tientsin	1.6325-1.6415	15-16p	15-16p
Shanghai	1.6325-1.6415	15-16p	15-16p
Hong Kong	1.6325-1.6415	15-16p	15-16p
Guangzhou	1.6325-1.6415	15-16p	15-16p
Shenzhen	1.6325-1.6415	15-16p	15-16p
Chengde	1.6325-1.6415	15-16p	15-16p
Chongqing	1.6325-1.6415	15-16p	15-16p
Kunming	1.6325-1.6415	15-16p	15-16p
Nanchang	1.6325-1.6415	15-16p	15-16p
Ningbo	1.6325-1.6415	15-16p	15-16p
Qingdao	1.6325-1.6415	15-16p	15-16p
Taipei	1.6325-1.6415	15-16p	15-16p
Taiwan	1.6325-1.6415	15-16p	15-16p
Taipei	1.6325-1.6415	15-16p	15-16p
Taiwan	1.6325-1.6415	15-16p	15-16p
Taipei	1.6325-1.6415	15-16p	15-16p
Taiwan	1.6325-1.6415	15-16p	15-16p

LONDON FINANCIAL FUTURES

Contract	Open	High	Low	Close	Est Val
Three Month Sterling	91.26	91.26	91.18	91.18	878
Jun 87	91.26	91.26	91.18	91.18	878
Sep 87	91.26	91.26	91.18	91.18	878
Dec 87	91.26	91.26	91.18	91.18	878
Mar 88	91.26	91.26	91.18	91.18	878
Jun 88	91.26	91.26	91.18	91.18	878
Sep 88	91.26	91.26	91.18	91.18	878
Dec 88	91.26	91.26	91.18	91.18	878
Mar 89	91.26	91.26	91.18	91.18	878

LONDON TRADED OPTIONS

Series	Call	Put	Call	Put	Call	Put
Allied Lyons	350	62	77	67	2	7
Amrad	480	15	30	43	30	35
Anglo	185	32	50	14	5	9
ASDA-MFI	185	32	50	14	5	9
Ass Br Foods	185	32	50	14	5	9
BTR	185	32	50	14	5	9
BT	185	32	50	14	5	9
BTM	185	32	50	14	5	9
Barclays	185	32	50	14	5	9
Bass	185	32	50	14	5	9
Becham	185	32	50	14	5	9
Blue Circle	185	32	50	14	5	9
BOC	185	32	50	14	5	9
Boots	185	32	50	14	5	9
BP	185	32	50	14	5	9
BPCC	185	32	50	14	5	9
Br Aerospac	185	32	50	14	5	9
Br Comm	185	32	50	14	5	9
Br Petroleum	185	32	50	14	5	9
Br Telecom	185	32	50	14	5	9
Britoil	185	32	50	14	5	9
Bunzl	185	32	50	14	5	9
Burns	185	32	50	14	5	9
Cable & Wireless	185	32	50	14	5	9
Cadbury Schwep	185	32	50	14	5	9
Coats Vesta	185	32	50	14	5	9
Com Union	185	32	50	14	5	9
Cona Goldfields	185	32	50	14	5	9
Codson Grp	185	32	50	14	5	9
Courtauld	185	32	50	14	5	9
Dea Corp	185	32	50	14	5	9
Doonan Grp	185	32	50	14	5	9

OTHER STERLING RATES

Country	Rate
Argentina	2.7361-2.7477
Australia	2.9900-2.9900
Bahamas	0.1335-0.1335
Bahrain	0.1335-0.1335
Brazil cruzeiro	0.1335-0.1335
Brazil real	0.1335-0.1335
Canada	0.7100-0.7100
Denmark	7.2100-7.2100
France	2.21-2.21
Germany	1.21-1.21
Greece drachma	2.21-2.21
Hong Kong	1.21-1.21
India rupee	2.21-2.21
Indonesia	2.21-2.21
Japan	2.21-2.21
Malaysia	2.21-2.21
Mexico peso	2.21-2.21
New Zealand dollar	2.21-2.21
Norway	2.21-2.21
Philippines	2.21-2.21
Singapore dollar	2.21-2.21
South Africa rand	2.21-2.21
Switzerland	2.21-2.21
Taiwan	2.21-2.21
USA dollar	2.21-2.21
UK sterling	2.21-2.21
Yug	

COMPUTER HORIZONS/2

BT's big new telex rival is ... BT

These hackers are wasting their time

THE TIMES/DEC SCHNEIDER COMPETITION

The five winners of this year's Times/DEC Schneider competition and their partners will be among the guests this weekend on the Isle of Wight for Europe's biggest air race.

There are three laps of the course, approximately 47 miles long, starting and finishing at Bembridge airfield.

More than 60 pilots have entered with a wide range of aircraft, including Second World War fighters. Viewing points for the race, which starts at 11.30am on Sunday, will be at West Wittering and Stone Point.

The winner of our fifth and final Logbook competition last week is Leslie Gonzalez, of Rugby.

Solution to last week's questions: Tuesday 142, Wednesday 1937, Thursday 1936, Friday 1933, Saturday 1928. Numerical solution: 7876.



The winner of our fourth logbook competition was Jane Wilson, above, of Cookham Rise, Berkshire.

After 10 years' working for a retailing group, Mrs Wilson is now at home looking after her five-week-old baby and 2½-year-old daughter.

Her tie-breaking phrase was: "It generated new enthusiasm and excitement in aviation leading to unprecedented technological advances".

Privatization appears to have gone to British Telecom's collective head: it is now happily competing against itself. BT International has recently launched a new service called Text Direct.

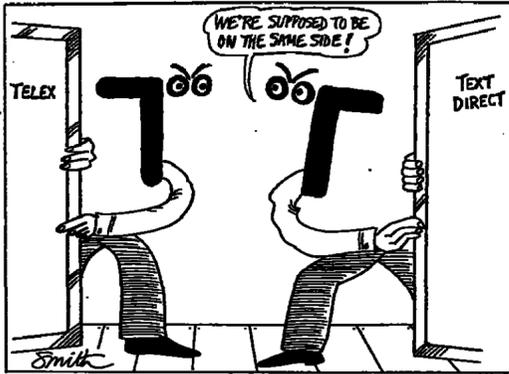
This is targeted at the growing band of personal computer users who happen to possess a modem. Text Direct will allow anyone equipped with a modem to send a telex to 190 countries worldwide. The new service effectively removes the need for a dedicated telex line.

BT normally charges £88 a quarter for this plus an £88 installation fee. Potential customers can wait as long as six weeks for a telex line but Text Direct subscribers need only a standard phone line. And as if competing against its own dedicated telex service wasn't enough, BT already provides an alternative means of sending a telex - Telecom Gold, an electronic mail service offering users the ability to send and receive telexes.

Why should anyone bother with Text Direct if Telecom Gold already caters for this need?

A good reason is that Text Direct solves a problem which other electronic mail companies such as Telecom Gold have long struggled with. Subscribers to electronic mail, often shortened to e-mail, must use the service's own telex number and then instruct potential correspondents to mention their mailbox number somewhere in the first line of the telex.

However, each Text Direct subscriber has a unique telex number and answerback. A Text Direct number is slightly longer than standard.



knowing if a telex has been sent to their mailbox unless they call into the service on a regular basis.

E-mail companies offer ways around this problem. It is possible to link an e-mail service to a radio-paging system. This costs roughly £30 a quarter and is usually operated by BT radio paging.

Alternatively, an e-mail service such as Mercurylink 7500, formerly Easylink, is able to download the text

E-MAIL

By Tony Dennis

of a telex directly to a subscriber's PC. This just requires the appropriate microcomputer software and a modem which answers in-calls.

Actually, using Text Direct could be made easier. In response to the computer's request "Please login" users have first to type "login" before the identity number or password. This seems pointless.

However, a worse fate awaits the comms novice: having keyed in all the text of a desired telex, the user must type four "*" signs to indicate that the message is finished.

Text Direct does not levy storage charges. Telecom Gold subscribers do not have to pay an extra fee for the privilege of sending a telex but they do have to store the telex command in their mailbox so it adds to the cost.

Both services have a rising scale of charges for sending the telex. It works out at 22p for an ordinary inland telex on Telecom Gold; the price for the same thing on Text Direct is 23p. Both are for 400 characters but there is a 10p handling charge on top of this with Text Direct.

Text Direct costs £20 to join and £25 a quarter to stay with the service. Telecom Gold costs £40 to join with no quarterly fee but there is a £10 minimum monthly invoice.

Connection time on Text Direct is 10p a minute. On Telecom Gold it is 11p a minute between 8am and 5pm, otherwise it is 3.5p a minute.

The real motive behind Text Direct appears to be to persuade those living outside London to subscribe to BT's national data service, Packet SwitchStream (PSS).

Once again, the charges are ludicrously complex but it still works out cheaper using PSS than dialling direct long distance.

To further complicate matters, BT has a rival service to PSS called MultiStream. It is like PSS except users are presented with "menus" to make the service slightly friendlier.

And the charges differ slightly, of course. Both Text Direct and Telecom Gold are directly accessible via these systems.

Research shows that many e-mail subscribers joined purely for telex services. Text Direct therefore is well placed to capture an important segment of the market.

Telecom Gold, the largest e-mail provider in Britain with 76,000 subscribers, could suffer most.

By Steve Mansfield

Ever since my Prestel mailbox number was published in *The Hacker's Handbook*, inadvertently according to its pseudonymous author, Hugo Cornwall, I've been subjected to a steady flow of pleas from home-computer enthusiasts attracted by the new-found glamour of breaking into other people's computers.

Most are from obvious novices asking naively for "interesting numbers". And it's unlikely they would have the slightest idea of what to do with them even if I had any, which I don't.

A few offer numbers and passwords as a gesture of goodwill. These usually turn out to be public access bulletin boards or old favourites such as the Telecom Gold PSS identify, which is freely available but of no use apart from accessing Gold, and even then you need an account.

Hacking is now part of the language. The term is featured in *Guardian New Words*.

The movie *WarGames* made it look fun, if a trifle dangerous. And now Robert Schiffrin, who with Steve Gold is appealing against alleged hacking-related offences, has appeared on the late-night TV chat show *Don't Miss War*.

The antics of this famous couple have little to do with the kind of hacking that has banks and big corporations looking nervously at their security, the kind that involves moving large amounts of money or confidential information.

Serious hacking is not picking up numbers left for you on the system, or getting lucky with a randomly-typed password, the events which led to Mr Gold and Mr Schiffrin's

alleged transgressions. The official view is that hacking is theft, of computer time or electricity, or fraud, using computer services in someone else's name.

But those commonplace terms hide the real skills used in the major crimes.

People who believe themselves to be arch-hackers because they have picked up numbers left lying around are deluding themselves, even if those numbers do allow them to get into the mailbox of a member of the royal family.

There is an equally false notion that hacking is some kind of black art, a VDU in place of a steaming cauldron, in which the hacker mystically divines passwords.

This is all nonsense, but in some respects it's a useful mythology.

Amateur hackers can cause disruption by blocking lines into a system and even getting halfway in. They can wreak havoc on systems which aren't secure for the simple reason that there's no reason for them to be so. Many of the numbers I'm offered are for educational or training centres, such as local information technology centres (ITeCs).

If weekend hackers were to take up industrial espionage techniques as part of their hobby things could get a lot worse. But amateurs are more of a nuisance than a menace.

The real danger is that the entertainment value of hacking could be a smokescreen.

While naive, if genial, amateurs are still moving millions of pounds out of the banks, while the City keeps quiet in order to avoid scaring investors.

Managers are heading for the boardroom

What the multinational companies do in management terms today, smaller companies do tomorrow and the rest sometime after that.

That may not be 100 per cent correct, but is close to the truth, especially when it comes to data processing. And soon it could mean that today's data processing managers could be tomorrow's managing directors.

In multinational companies, executive management is changing its view from that of using computing as purely an accounting and administrative tool into one of strategic issue, using information technology as a marketing tool and an important resource in management.

JOBSCENE

By Eddie Coulter

It seems the whole question of what type of person the data processing manager should be has begun to indicate a shift away from the traditional computer manager as a technocrat towards a more corporately responsible person.

"The DPM's role is developing in several directions, to the extent that in larger organizations it has to be subdivided and delegated," said Mike Broddie, managing director of DCE Information Management Consultancy, at an IBM Computer Users' Association conference.

George Morgan, principal consultant at Management and Executive Selection, agrees. "Everyone realizes there are changes starting to take place," he says. "It is due to the dissemination of data processing - PCs, wide area and local area networks."

"Data processing managers have a choice," he says. "Control it, or lose it."

Mr Broddie sees DPMs now being divided into different



Forecasting changes: Mike Broddie of DCE

types of manager, equal in responsibility but by differing degrees having the potential of becoming a senior corporate executive or even managing director.

First, business systems managers are required ensuring that business analysts adequately provide support to their functional areas within a company. An understanding of structured methods and data models is needed for this role, as well as normal exposure to users and the ability of communicate with systems designers.

"Such a person may not come from a data processing background at all," says Mr Broddie, "but may come from a managerial background."

Information systems development comes next, involving the design and progress of data bases and applications development.

Typically such a person has a computing science degree. A third type of DP manager is one who will be responsible for information technology procurement, a similar type to the former, but with greater interest in hardware, probably with a systems programming background and the ability to assess and benchmark systems, networks, electronic mail and so on.

Finally, there is the manager of operations, responsible for scheduling, running and maintaining installations and networks, and who may have a slightly lesser technical background.

Beyond this, the level of responsibility is of a corporate nature involving corporate planning and an executive position and chief information officer, or perhaps a seat on the board.

Salaries are already reflecting the higher level of capability, according to George Morgan. In those companies where IT is becoming a strategic issue and computer managers are being retained, significantly outside London and away from Big Bang, salaries up to £35,000 are now being paid.

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But what is the view of the independent experts?

"Specifications which knock the socks off" was the rather apt description used by Which PC.

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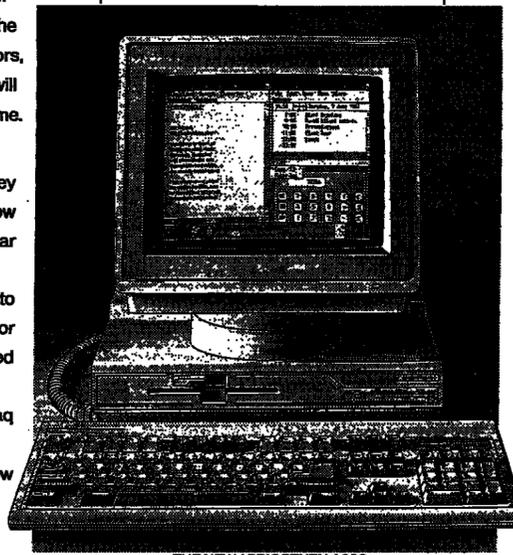
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T 1/85

'Direct-sell Dell' sets up in Britain

By Deposit election March News and Sc vote -) Mrs sis is Conse week, of their revive

■ Youthful computer whiz-kids have rather faded from the scene since the heyday of arcade games software. But one new entrant is Michael Dell, aged 22, who runs Dell Computer in the United States. Last week, he started up in Britain with the launch of three powerful IBM-compatible personal computers.

Mr Dell, who started his company three years ago, saw sales for 1986 reach \$69 million. His new computers, which start with an AT-compatible at about £1,500, claim to be the cheapest on the market because they are only available direct, side-stepping the dealers and their profit margin. There is also a faster version at £2,000 and a model based on the 386 chip at around £3,700, considerably cheaper than Compaq's well-known Deskpro.

Mr Dell's short career is said to include running mail order stamp auctions at the age of 13, followed by speculation in gold, silver and stock futures before founding the computer firm with an initial investment of \$1,000.

IBM sell-off

■ IBM has sold much of its holding in Intel, a key supplier of microprocessors for IBM computers, after concluding that the chip-maker no longer needed its financial support. Intel has repurchased \$361.6 million of its stock from IBM, leaving the computer giant with about 11 per cent of Intel's stock, down from about 20 per cent. More than half of the remaining holdings have been pledged to support a 1986 IBM Eurobond offering, so they are likely to leave IBM's control eventually.

IBM, which had hinted for the past year that it might reduce its Intel holdings,

COMPUTER BRIEFING

described the sale last week as purely a business decision. The move was welcomed by Intel, which said that its tight link with IBM would not be loosened by the sale.

Degree course

■ Kingston Polytechnic's part-time two-year MSC course in Information Systems Design, starting this October, is now open for applications. The course, which has about 30 places, includes 14 one-week residential units and is aimed at employees wishing to link training with full-time employment, projects being linked to the students type of work.

Sponsored jointly by the Science and Engineering Council and ICL, British students are 50 per cent funded by the SERC, leaving a bill of £5,000 a year to be found, usually through industrial sponsorship.

Japanese aid

■ A Japanese company plans to sell personal computer software to people worried about the Acquired Immune Deficiency Syndrome (Aids). The "Horror of Aids" software has been launched by Tokyo-based Medic Inc and asks 24 questions about the user's homosexual experiences and health, and then indicates the possibilities of being infected. It also gives information on Aids prevention, safety in socializing with an infected person and lists Aids consulting organizations.



The Japanese-language software, evolved in co-operation with medical experts, will sell for about £42.

Photo first

■ Eastman Kodak has entered the emerging field of electronic photography with the introduction of seven new products designed for professional or commercial use.

Electronic stills cameras create pictures using the same technology as video cameras. The quality is lower than in pictures that use chemicals, but the images can be altered, stored and transmitted more easily.

Kodak's new products are centered around a matchbook-sized floppy disk that can be used to record images from computer screens, video cameras,

conventional stills cameras, or video cassette recorders. Once the images are stored on the disk they can be transmitted over the phone, retrieved on a colour display monitor or printed on Kodak's still video printer.

Swiss assault

■ Shareholders have given final approval for a Swiss assault on the global telecommunications market, voting in favour of a merger of Switzerland's three leading independent firms in that field.

The new company, Ascot Holding, will have an annual turnover of two billion Swiss francs (about £300 million), employ 12,000 people and become the 11th largest such company in the world behind giants like AT&T of the United States.

New tech for old masters

With up to 200 auctions being held in one week in the world of antiques and fine art, it is hardly surprising that someone has finally come up with a computerized system to keep track of them all. Tony Freeman has set up an online database service, Auctionline, which promises to keep dealers in the know about what's being sold where.

Pictured left, Tony Coakley of Gallerie Moderne demonstrates how the system can be searched with keywords to select, for example, an artist's name or a particular style.



"Menu-driven, I presume."

"It is no longer possible for the three most important independent Swiss telecommunications firms to continue developing, producing and selling identical or similar products in the Swiss market which, in world terms, is tiny," said the chairman, Hans Baumberger.

'Recovery year'

■ New orders and shipments of US semiconductor products in May reached their highest level for three years, prompting Andrew Processini, president of the US Semiconductor Industry Association, to forecast: "With May's strong performance I am now convinced that this year will truly be a recovery year in the industry."

Results of a preliminary survey released by the trade group said average bookings, or orders, for the three-month period ending in May totaled \$1.023 billion, a 7.4 per cent increase over April. Orders in May were up 25.4 per cent over last year's levels and shipments were up by 10 per cent.

Research warning

■ A meeting of ministers due to be held today to discuss the EEC budget for

science and technology research has been cancelled following Britain's continuing refusal to lift its opposition to suggested compromise plans on the size of the budget.

EEC officials have warned that if the problems are not resolved in the next few weeks a shortage of cash will result in research teams being closed down, especially for the Esprit project for information technology.

Britain is now the only EEC member holding out against the latest suggestions for a reduced budget, believing it is still too expensive.

Costly reading

■ A useful guide running through all the major database management packages has been written by Kathy Lang. It includes a look at eight starter programs and 10 more powerful packages, as well as systems development packages, and gives an overall comparison of their various merits. The 340 pages are published in a loose-leaf binder form to add updates provided free for the first year.

Unfortunately this novel approach has also resulted in a price of \$35. Software Fact Files: Database Management Packages is published by Ashford Press Publishing.

COMPUTER APPOINTMENTS

Welcome to Winter Partners

City

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ARBAT has long been acknowledged as one of the leading suppliers of real-time banking solutions to DEC sites throughout the world. Over the years, it has delivered more than 230 systems to clients in 24 countries. ARBAT's products are acclaimed for their modular design, allowing system flexibility and control.

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The combination of two such experienced and complementary forces means the enlarged WINTER PARTNERS group of companies is today poised to become the foremost supplier of quality banking software products and services to the world's financial markets. Together, they create a unique organisation with the power, skill and knowledge to escort the global banking community into the 1990s.

WINTER PARTNERS now has a presence in 9 financial centres including London, New York, Zurich, Tokyo, Hong Kong and Singapore. It is investing more in research and development in London and Zurich to increase its product range. The latest is the CIB GLOBAL BANKING DATABASE, part of a new generation of banking software. The London office also functions as a dedicated regional centre to support existing products.

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If you would like to find out more, then please call our Managing Consultant, TERRI HARPER, on 01-353 5529. From 8pm to 10pm and at weekends, ring 0625-403320 or send your CV to the address below. An information pack is also available.

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The successful candidate will already have achieved success in high-end software sales (typical order value in excess of £30k). Experience of DEC VAX, IBM or Hewlett Packard software would be an advantage as would a second European language.

A substantial base salary is offered together with generous incentives amounting to no quota earnings of around £50,000. Other benefits include a company car and private medical insurance.

Please reply, enclosing a full cv to:

Mrs. Diane Gahan
BBN Software Products (UK) Ltd
29 - 31 Kingston Road
Staines
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Tovarish Collins has a Soviet success

A book on Structured Systems Development by Garf Collins, managing director of BIS Applied Systems, has been translated into Russian by a Moscow publishing house, Finanse i Statistika.

More than 20,000 copies of the book have been printed in the Cyrillic script for students studying information technology in Eastern Europe.

Structured analysis, design and programming methods are used in the development of complex computer software.

Mr Collins said: "The book describes how to go about developing large computer systems from start to finish."

Since the Soviet Union signed the international copyright convention, it has paid publishers for the rights to translate and publish western books in Russian.

Mr Collins and his wife, Gillian Blay, who co-wrote the book, are unlikely to become rich on the Soviet royalties, however, which went for 1,400 roubles - around £1,400.

Press-button mortgages

By Matthew May

Getting a mortgage via an American computer firm may seem a new twist to the liberalization of the financial sector.

But last week Digital Equipment announced it is to set up a value-added network designed to link financial groups such as banks, building societies and insurance companies with brokers, estate agents and solicitors.

The idea is that customers will be able to get instant confirmation of mortgages and life insurance through a terminal, by-passing application forms.

"The services will be a considerable advance beyond simple information, quotation and data transmission services currently on offer," said Patrick Hedgeland of DEC.

"Financial advisers will be able to review, select, quote and complete transactions while the customer is still in the office."

Its debut will have to wait until next January when the Financial Services Act comes into effect, but Britain is well ahead in the burgeoning market for such value-added networks, now commonly referred to as VANs.

The market for such services is predicted to rise in value from a current European turnover of around £120 million to more than £3 billion by 1992.

Last year, the Government decided to soften regulations on such network operators, and the Department of Trade and Industry is spending £1/4 million on a two-year project, called Vanguard, designed to increase concept awareness.

The potential power of computer firms supplying technology for the networks and running the distribution of information caused the Government to refuse permission for IBM and British Telecom to set up a network in 1984 because it feared it would stifle competition.

EVENTS

■ Scottish Electronics Technology Show, today until Thursday, Scottish Exhibition Centre, Glasgow (01-881 5051)

■ Networks 87, today until Thursday, Wembley Conference Centre, London (01-868 4466)

■ Comdex International,

Nice Exhibition Centre, Nice, today until Thursday (010-33 14 783 5048)

■ PC User Show, Olympia, London, June 30-July 2 (01-808 1161)

■ Amstrad Computer Show, July 10-12, Alexandra Palace, London (061-486 8835)

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HORIZONS

A guide to career development

Bridging the career gap

At a time when the country is facing a severe shortage of expertise in industry, many highly qualified women who left their jobs to start a family are finding it difficult to resume their careers. **Joan Llewelyn Owens** reports on what's being done



Hunting answers: Lady Platt, chairman of the EOC

Britain faces fierce competition from abroad in the technology and service industries. Our growth and competitiveness are likely to be hindered by skills shortages, and yet every year large numbers of women, many of them highly qualified, leave the workforce, perhaps never to return, or possibly to a lower level post.

They leave to have a family and unless this career break is better managed than up to now, and more women are persuaded to return, the shortage of talent will get worse.

This was the theme of a conference organized by the Career Research and Advisory Centre in association with the Equal Opportunities Commission and the Engineering Council.

The demand today is for a more knowledge-based workforce, not only in industry but throughout business and commerce. Where are the people to come from? The pool of 18-year-olds is growing smaller, from 900,000 in 1981 to a projected 600,000 in 1995.

Lady Platt, chairman of the EOC, said at the conference: "The short-term answer to the problem must lie in maximizing the talents of the existing workforce. Helping women to bridge the career break to combine responsible family life and career makes good commercial sense. Expensive investment in education, training, and in-house expertise is not lost either to the employer or the employee."

A career break, she added, could also be a marvellous opportunity for mature women to acquire new or changed qualifications. Many of them did not have the opportunity when they were young.

Several speakers referred to the loss of confidence experienced by many able women who had been away from work for even a short period. They felt that technology had passed them by, and to get back into high-tech was difficult.

Leslie Morphy, author of *Career Change*, said that women returning to work, like men and women affected by changes in technology, unemployment or redundancy, would have to consider retraining or training for the first time, and were likely to need help.

Some help is available but not as much as needed. There are Access courses, preparing for higher education; New Opportunities for Women (NOW),

courses to help women to return to education, training or employment; Wider Opportunities for Women (WOW), to assist women to return to paid employment and usually covering traditional areas of women's work; or courses to encourage women to enter areas such as computing, electronics, management, enterprise, and non-traditional trades such as carpentry and plumbing.

Women are also eligible for the Manpower Service Commission's Job Training Scheme, and for distance learning via the Open Tech.

For women without A-levels in maths and physics wanting to read engineering, conversion courses are run by several colleges. Huddersfield Polytechnic provides a one-year technology foundation course for women which can be used either as an access course to further and higher education or as a method of improving job opportunities.

Suitably qualified women engineers, scientists or technologists who wish to return to employment after a period of domesticity can take the Women in Technology course run by the Open University.

Such a course "enhanced my confidence considerably", said Jackie Carpenter, a project planning engineer featured in the Engineering Council's video, *The Other Half*. Her career break, having two children and looking after them until the second reached school age, lasted eight years.

Another project to help qualified women was outlined by Professor Daphne Jackson, dean of the Faculty of Science at Surrey University and the co-ordinator of the Fellowship Scheme for Women Returners to Science and Engineering.

The objective is to provide retraining opportunities for women to regain the expertise and self-confidence necessary

to conduct advanced research, and so to be competent to compete on equal terms with men for permanent academic posts or senior research posts.

Professor Jackson also told of a Register of Returners, to be set up by the end of 1987. This would be used by employers seeking staff for industry.

All speakers emphasized the need for more employers to make provision for planned career breaks for their women staff. Some firms and organizations already have well thought-out schemes. These include NatWest, Barclay's and the Midland Bank, ICL, Boots, several government departments and some local authorities.

John Shrigley, director of personnel services with Marconi, described the company's scheme for professional and technician engineers. Salient points included the payment of a retainer for up to five years as a contribution towards annual institute subscriptions, cost of journals and travelling expenses to conferences/seminars, the opportunity to attend technical up-dating courses; the arrangement of a period of at least one month's work a year, special consideration for re-employment within five years of taking a break; updating and refresher courses if needed; and the possibility of working part-time, flexible hours, or working from home.

Planned career breaks are in an employer's and employee's interests. Dr Kenneth Miller, director general of the Engineering Council, said: "A positive approach to career breaks can help to increase the competitiveness of a company and enable it to increase its return on the investment of engineers and technicians and other key personnel who have completed their initial training."

Each year 200,000 women return to work. *Returning to Work: Education and Training for Women* provides information about 1,400 refresher and updating courses. Compiled by the Women Returners' Network and published by the Longman Group, it costs £5.95 at bookshops.

PUBLIC APPOINTMENTS

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For further information and an application form please contact Chief Personnel Officer, Bromley Civic Centre, Rochester Avenue, Bromley, BR1 3UH. Tel: 01-290 0324 (24 hour answering service). Please quote Ref. A288. Closing date: 1st July, 1987.

AFRC INSTITUTE OF FOOD RESEARCH READING LABORATORY HEAD OF LABORATORY

(Readvertisement)
Applications are invited for the post of Head of the Reading Laboratory of the AFRC Institute of Food Research. Candidates who have already applied will be considered further.

The three Laboratories of the IFR, at Reading, Bristol and Norwich, have an integrated programme of basic and applied research in the biological and physical sciences concerned with various aspects of the safety, quality and processing of food.

The Reading Laboratory has four research divisions: Biotechnology and Enzymology, Microbiology, Physics and Chemistry and Human Nutrition. It undertakes research relating primarily to milk and dairy products, oils and fats, beverages and confectionery, although much of the more basic work is not commodity related.

The Head of the Laboratory will be responsible for the day-to-day operation of the Laboratory and will be accountable to the Institute's Director of Food Research. However, a primary responsibility of the successful candidate will be the scientific management and coordination of the more biologically orientated research within the three Laboratories. This includes work in food microbiology and biotechnology and on the nutritional value of food.

He/She will be employed by the AFRC but will have the status of Professor in the University of Reading and be a member of the University Senate.

A new building for the Laboratory is to be established at the University of Reading and planning for this is about to commence.

Candidates should have qualified in food science or the related underlying scientific disciplines and have a distinguished record of research, together with experience in the management of research. Experience in microbiology or biotechnology would be a particular advantage.

This is a grade 5 post with a salary in the range £23,730 to £27,865 (pay award pending). Requests for further particulars and application forms should be sent to the Secretary, AFRC Institute of Food Research, Shinfield, Reading RG2 9AT. Closing date for applications 8 July 1987.

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Borough of RUSHMOOR

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Articled Clerk

Scale 4/5: £7311 - £9216
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If you would like to discuss the post informally please telephone Mr. G. White, Deputy Town Clerk on Colchester 712201.

Application forms and further details available from the Personnel Section, Town Hall, High Street, Colchester. Telephone: 712246. Closing date: Friday 26th June 1987.

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Informal enquiries will be welcomed by Derek Mechan, Support Services Manager, Telephone 01-928 9292 Extn 3085.

For an application form and job description please write to the Personnel Department, St. Thomas' Hospital, Lambeth Palace Road, London, SE1 7EH or telephone our 24 hour answering service (Monday to Friday) on 01-261 1185 quoting the job title and job reference P/65. Closing date for completed applications is: 29th June 1987.

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Candidates will be expected to have academic or professional qualifications, and to have had successful teaching and management skills in education, coupled with industrial/commercial experience, or to have had an overriding managerial experience in the wider field of industry and commerce.

The target date for the merger is 1 September 1988, but it is proposed to appoint a Principal Designate from as early a date as possible to enable him or her to take a leading role in the planning and implementation of the merger.

Application forms and further details are obtainable from the County Education Officer (Ref FES/KDB), Castle Street, Worcester, WR1 3AG, to whom completed applications should be returned no later than 7th July 1987.

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Application forms may only be available with further details from Director of Personnel Services, Area House, The Haymarket, Bristol, BS99 7HE, or telephone Bristol 288565 (Accession on this number after office hours). Please quote reference number 890/85461 when asking for forms which must be returned by 10th July 1987.

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For further information and an application form please contact Chief Personnel Officer, Bromley Civic Centre, Rochester Avenue, Bromley, BR1 3UH. Tel: 01-290 0324 (24 hour answering service). Please quote Ref. A242.

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 - ★ an opportunity to broaden your experience in a busy legal section in London's largest borough?
 - ★ to work in an office set in extensive gardens and grounds but still in Bromley town centre?



Then Contact us for an application form by telephoning Chief Personnel Officer, Bromley Civic Centre, Rochester Avenue, Bromley, BR1 3UH. Tel: 01-290 0324 (24 hour answering service). Please quote reference A248. Closing date: 1st July, 1987.

01-481 1066

PUBLIC APPOINTMENTS

01-481 1066

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EMA ENGINEERS' AND MANAGERS' ASSOCIATION

National Research Officer

Following the promotion of the existing occupant, applications are invited for the post of National Research Officer of the EMA.

The EMA represents professional, scientific, technical, managerial and allied staffs in electricity supply, shipbuilding, engineering, aerospace and other industries. The successful applicant will head the existing Research Department, and will be expected to undertake the full range of research and information work needed by a trade union, carried out to a high professional standard. There is a major requirement for quality research on issues such as energy policy, industrial structures, taxation and industrial relations legislation. There are also representational responsibilities.

Applications should have a degree in economics, statistics or one of the social sciences, or be of a similar standard of ability. Experience of trade union work and/or industry is essential.

The current salary is on a scale from £19,141 to £22,202 plus £386 responsibility payment. There is a contributory superannuation scheme. Starting salary may be above the minimum, depending on circumstances.

Applications should be sent to the

**General Secretary
Engineers' and Managers' Association
Station House
Fox Lane North
Chertsey
Surrey
KT16 9HW**

to arrive no later than 8th July 1987.
Further details will be sent on request.

ilea Working in Education

CENTRE FOR URBAN EDUCATIONAL STUDIES

Director - Language Division

Applications are invited from suitably qualified and experienced teachers for the position of Director of the Language Division at CUES. Salary equivalent to Headteacher Group 7. Post no. 636. Closing date: 3rd July 1987.

TEXTILES TEACHERS' CENTRE
Clapham Road, SW9.

Warden

Salary equivalent to Headteacher Group 6. This full-time permanent post is vacant from 1st September. Applicants should have a minimum of 10 years teaching experience in the schools area of fashion/textiles, preferably at secondary level and have proven administrative and organisational abilities. Work will focus on the development of design within textiles and the organisation of appropriate INSET courses across the Authority.

Post no. 645. Closing date: 3rd July 1987.

Further details and application forms are obtainable from and returnable to PER/HR/PA, Section for Personnel, The County Hall, London SE1 7PL. Tel: 01-633 1302/5. Please quote post no.

Inner London Education Authority

LEA IS AN EQUAL OPPORTUNITY EMPLOYER

GWENT HEALTH AUTHORITY

TREASURER/DIRECTOR OF RESOURCES

The Authority is seeking a highly motivated Treasurer/Director of Resources with an expectation that he/she will exercise an executive responsibility for resource management and a proven ability at a senior level in a complex organisation will be sought.

The Health Authority employs 10,255 staff, has a combined revenue and capital allocation of £110m, and serves a population of 440,000.

He/she will lead a department of over 150 staff which includes the supplies function. It has highly developed computer networks linked to mainframe, has introduced IRIS, and an aptitude for the development of information technology is essential.

Enquiries to: Mr K.J. Redwood, Treasurer/Director of Resources, Telephone: 04955 2401.

Salary in the range of £23,331 to £26,838.

Application forms and job description and further information are available from: Personnel Department, Mamhilad House, Mamhilad Park Estate, Pontypool, Gwent NP4 0YP.

Closing date: 30th June, 1987.

Litigation Solicitors

London up to £17,000

In meeting the needs of this diverse area, The Royal Borough of Kensington and Chelsea takes a highly professional and flexible approach.

This is reflected in the work of the Solicitor's Department which covers the spectrum of the council's civil and criminal litigation apart from planning and social services. We are now seeking further Litigation Solicitors to join a small specialist team undertaking a wide variety of litigation.

Advocacy in the Magistrates and County Courts is expected and attendance at Committee meetings is envisaged. Successful candidates will be enthusiastic, ambitious and able to work on their own initiative. As opportunities are at varying levels of experience, the backgrounds we seek will range from newly-qualified to several years' experience, not necessarily in local government.

Starting salary will be in the range £14,000 - £17,000 depending on experience. Along with other benefits a generous relocation package is offered which includes our newly set up equity share scheme where up to 50% (to maximum £50,000) can be offered interest free towards the cost of your new property. The council will retain equity of the relevant percentage redeemable on sale or by arrangement.

For further information and an application form, telephone 01-837 5464 ext 2167. Alternatively write with full CV to: Michele Rosenberg, Personnel Officer, The Royal Borough of Kensington & Chelsea, The Town Hall, Hornton Street, London W8 7NX.

The Royal Borough of KENSINGTON & CHELSEA
AN EQUAL OPPORTUNITY EMPLOYER

CONTROLLER OF RESEARCH AND POLICY PLANNING

£25,000

This senior post has been created, following a review by consultants, to help the Society develop policies which will shape the future of the solicitors profession.

Reporting to the Assistant Secretary-General (Co-ordination), the postholder will initiate and coordinate research within the Society, drawing upon the expertise of the profession and the academic world. High academic qualifications, practical experience of team leadership, as well as the analysis and advocacy of policy options are among the attributes expected of the successful candidate.

Further particulars of the background to the appointment may be obtained by telephoning Dr A.N. Brice on 01-242 1222.

The remuneration package will include pension, life assurance, season ticket loan and generous relocation expenses where appropriate.

Applications outlining education, experience and achievement and quoting the names of three referees to be submitted by 29 June to Joyce Collinson, Personnel and Training Manager, The Law Society, 113 Chancery Lane, London WC2A 1PL.

We are an equal opportunities employer.

THE LAW SOCIETY

FMBRA AND BAKING RESEARCH ASSOCIATION

STATISTICIAN

We carry out research on behalf of the UK milling and baking industries. There is a vacancy in the Process Control and Mathematics Section for a statistician interested in applying his or her skills in the areas of mathematics, statistics and computing to a variety of problems, usually in collaboration with other scientists from a range of disciplines.

Applicants should have a good degree in mathematical, engineering or scientific subject, together with some relevant post-graduate research, such as an MSc in statistics, or experience, and an interest in applied statistics.

Initial salary in the range of £8000-£10000 pa depending on qualifications and experience. Further details may be obtained from the Company Secretary, FMBRA, Chorleywood, Herts WD3 5SH or by calling Dr. T. Peam on 05278 4111.

Applications including a full cv should be submitted before 3 July, 1987.

MEDINA BOROUGH COUNCIL PICK PROGRAMMER

Up to £11,271 per annum (pay award pending)

Medina Borough Council is a small local authority on the Isle of Wight with offices at Ryde, Newport and Cowes, and we are currently looking for a microdata (MDLS) programmer with DATA/BASIC experience to join and strengthen our Information Processing Team.

Our current hardware setup is based on a McDONNELL DOUGLAS N9320 with over 20 On-line terminals and several micros. We also link into a IBM mainframe.

The Isle of Wight offers an excellent environment in which to work and live. Property prices are cheaper than most areas of the South, and relocation expenses are available. If you have at least 3 years DATA/BASIC, PROC and ENGLISH experience and perhaps a knowledge of ALL, then we would like to hear from you.

Further details and an application form can be obtained from Max Burton, Personnel Officer, Town Hall, Lind St, Ryde, Isle of Wight. For an informal discussion phone either Merry Player, Information Processing Manager, or Rob Walton on Isle of Wight (0983) 520000.

Clerk of the County Council/
County Solicitors Office

Solicitor

£14,100-£16,776 p.a.
(pay award pending)

With the increase in volume and complexity of child care work the County Council has established a specialist section to deal with the legal aspects of child abuse. A Principal Solicitor heads a team including a Senior Assistant Solicitor and eight Assistant Solicitors with administrative and clerical support. A solicitor with at least three years relevant experience is required with an aptitude for advocacy and a desire to practice in the jurisdictions of the High Court, County Court and Magistrates Courts. A suitably qualified and experienced Solicitor (male or female) may be appointed to the higher points on the salary scale while those less experienced but with potential can expect rapid progression to that higher grade. An essential car user allowance is payable.

For further information/informal discussion please contact Mr. D. L. Spicer, on Notton, (0652) 823217.

An application form is available by writing (enclosing a Curriculum Vitae) to the Clerk of the County Council at County Hall, Closing date 3 July. Please quote ref. DLS/123.

An Equal Opportunity Employer.

Nottinghamshire County Council
County Hall - West Bridgford
Nottingham NG2 7DP

ECONOMIC DEVELOPMENT AND CORPORATE POLICY

Assistant Industrial Development Officer

Carlisle

£11,280 - £12,168 (award pending)

Required to operate principally in the North Eastern part of Cumbria in the areas covered by the towns of Carlisle and Penrith, although there will be some countywide duties.

You will work both with existing and potential new businesses to establish and expand successfully in Cumbria. There will be a substantial degree of liaison/co-ordination work with other Economic Development Agencies, District Councils and the County's Colleges of Further Education.

Further details and application forms from the County Personnel Officer, Personnel Unit, The Courts, Carlisle, CA3 8NA.

Closing date for applications 3rd July, 1987.

Post open to both men and women.

Cumbria

UNIVERSITY OF GLASGOW

PERSONNEL OFFICER

(£11,460-£18,210)

Applications are invited for the above post at the University Personnel Office.

The Academic Personnel Office deals with approximately 2000 academic, administrative, research and other staff. The successful candidate would be responsible for the full range of personnel services for this group.

Candidates should have several years' practical personnel experience in a large organisation and hold a degree in Personnel, Human Resources or a related subject. Experience or interest in computerised personnel systems would be an advantage.

The post is supervised and salary placement will be on Academic Group 5 (£11,460-£14,250) or Grade 6 (£14,410-£17,200) of the salary scale for Administrative, Library and Clerical Staff.

Further particulars are available from the Director of Personnel, University of Glasgow, Glasgow, G12 8QQ, to whom applications in confidence, stating the name of the referees, should be sent not later than 23rd July, 1987. In reply please quote Ref. No. 5973C.

THE RHODES TRUST

Warden of Rhodes House and Secretary to the Trustees

The Rhodes Trustees intend to appoint a Warden of Rhodes House and Secretary to the Trust, to succeed Dr. Robin Fletcher. Dr. Fletcher retires on 30th September 1988; the Trustees hope that his successor will be available from 1st October 1988 in order to travel extensively overseas in 1988/89.

The post carries general responsibility for about 200 resident Scholars, involving frequent contact with Oxford colleges and departments, and with the selection boards in the various countries from which the Scholars come. The Warden is responsible to the Trustees for the administration of Rhodes House and for maintenance of the building and, as Secretary to the Trustees, for all matters concerned with the business of the Trust.

Further particulars of the appointment, which is open to men and women who have appropriate university experience, may be obtained from the Warden's Secretary, Rhodes House, Oxford, OX1 3RG. Applications, addressed to the Chairman, The Rhodes Trust, at the same address, must be received by July 20th 1987.

ROYAL BOROUGH OF WINDSOR AND MAIDENHEAD

ARTICLED CLERK

Salary up to £7,383 p.a. + car allowance.

Applications are invited for the post of Articled Clerk in my office.

This post offers an excellent opportunity to gain varied experience in a busy office carrying out a wide range of legal functions including conveyancing, litigation and advocacy.

Preference will be given to graduates who have passed all or most heads of the Law Society's legal examinations and who are enthusiastic and articulate.

The Royal Borough is beautifully set in the Thames Valley to the west of London with excellent road and rail links and can offer you:

The opportunity to work in a progressive and forward looking Authority;

Pleasant working conditions;

Closing Date: 26th June 1987.

Informal enquiries should be made to Bob Foster, Principal Solicitor, on Maidenhead (0628) 33155, extension 2012. Application forms and further details are available from my Secretary at the Town Hall, St. Ives Road, Maidenhead, Berkshire, SL6 1RF, on extension 2014.

David Lum
Borough Secretary.

FINANCE MANAGER

Required by Beaver Housing Society

The Beaver Housing Society is a registered Housing Association based in SE London and has nearly 1500 units in management. The Society's continued expansion has placed additional demands on the small accounts department and a new post of Finance Manager has been created.

This position would be ideally suited to a self motivated person who has good accounting experience in the voluntary housing movement and who is seeking advancement to a managerial position. The Finance Manager would be accountable to the Secretary and Finance Controller and would be responsible for the routine management of the payment control system and such tasks as the preparation of annual budgets, monthly and quarterly reports together with the annual accounts.

Although formal accounting qualifications are not essential a technical accounting background would be required. The society makes extensive use of an Apricot computer network using Data, Supercalc, microfax and rent accounting software. Knowledge of these systems would be a considerable advantage although candidates without such experience but who can demonstrate ability and a positive attitude to computers would be considered.

The initial starting salary would be around £13,000. Other benefits include sickness insurance schemes. A personal pension plan and generous leave allowances.

Write giving details of qualifications and experience in the form of a full CV to: The Director, Beaver Housing Society Ltd, 23 Lewisham High St. London, SE 13 5AP.

CAREER ASSESSMENT

Expert guidance for all ages, practical help on career planning, finding work, courses, etc.

●●● CAREER ANALYSTS
90 Gloucester Place, W1
01-633 8432 (24 hrs)

ROYAL COLLEGE OF SURGEONS OF ENGLAND

SECRETARY TO THE FACULTY OF DENTAL SURGERY

Applications are invited from those with experience at senior level in a professional or educational institution to the post of Secretary to the Faculty of Dental Surgery. The work is concerned with the selection, examination and training of dentists in the Hospital services and personally in respect of general dental practitioners.

Salary within the range £18,000 to £21,000 on University Administrative scale.

Apply in writing by submitting a curriculum vitae to: Assistant Secretary (Personnel), Royal College of Surgeons of England, 35-43 Lincoln's Inn Fields, London WC2A 3PL. Tel: 01-405 3474 ext. 136 before 10 July 1987, from whom further particulars are available.

DORSET INSTITUTE OF HIGHER EDUCATION

Department of Information Systems

PRINCIPAL LECTURER/READER IN INFORMATION SYSTEMS

POST NO. 4700

Candidates should have sound experience in the development of Computer-based Information Systems. Previous teaching experience is not essential, however, the candidate must be able to demonstrate that he has successfully managed large projects.

Experience in one of the following areas is desirable:

- Artificial Intelligence/Knowledge Based Systems
- Information Systems Development Methods
- Information Systems Management
- Embedded Computer Systems
- Software Engineering

Candidates with a strong research background may be considered for appointment as Reader in Information Systems.

Starting date: by mutual agreement

Salary: £14,794-£16,438 (Bar Point) - £18,588

Closing Date: 30th June 1987

Further details and application forms are obtainable from the Staffing Officer, Dorset Institute of Higher Education, Winton Road, Poole, BH12 8BL. Telephone Dorchester 0202 524111 Ext. 5021.

CHIEF EXECUTIVE AND CLERK'S DEPARTMENT

Assistant Solicitors

PO. 3-9: £12,555-£16,011 p.a.
(Salary award pending)

We are looking for two able and enthusiastic solicitors or barristers (either qualified or soon to be admitted), who have been working in the public or private sector, to join a team of young lawyers working in the following fields: consumer protection, environment, education, High Court and County Court litigation, child care and advocacy.

The County Council's offices are situated in the Cathedral City of Durham within easy distance of the finest countryside of Northern England including four National Parks. Housing is relatively inexpensive. The environment is congenial as is the working atmosphere which is friendly but busy.

Application forms, returnable by 26.6.87, together with further particulars, from the Chief Executive and Clerk, County Hall, Durham DH1 5UL. Tel. Durham 386 4411, Ext. 2481.

Durham County Council is an equal opportunities employer.

Durham COUNTY COUNCIL

LE COURT

Hampshire's Leonard Cheshire Foundation Home for Severely Physically Disabled People

HEAD OF HOME

Applications are invited from persons whose previous experience suggests that they have marked characteristics of unobtrusive leadership, human understanding and considerable administrative and business management ability.

Candidates should be between 35 and 55 years of age. Previous experience in Social Service type of work would be an advantage, but this is not essential. The Selection Committee will attach greater importance to the character, adaptability and background of the candidates and the degree of success they have achieved in whatever walk of life they come from.

Salary will be by negotiation, in the region of £15/£16,000 per year (according to age and experience). Applicants should preferably live locally.

This appointment falls vacant on 1st October 1987.

Please write for the Job Description and Application Form to:

The Head of Home,
Le Court Leonard Cheshire Foundation Home,
Gresham,
Liss,
Hampshire GU33 6HL.

Closing date for return of completed application forms is 29th June, 1987.

HEALTH CARE EXECUTIVE

A private medical company based in London seeks a Health Care Executive with experience and skills in management and marketing to direct its expansion in the field of Private Health Screening.

Salary negotiable according to seniority and experience.

Applications and CV to BOX A31.

ASSISTANT SOLICITOR

Up to £13,500 + Car Allowance

A broad range of activities including conveyancing, committee and court work, combine to make this a prime opportunity for a young, qualified Solicitor to develop both career and management skills.

You will assist the Council's Solicitor in all the Council's affairs and be required to attend some committees for which a knowledge of planning legislation would be an advantage.

Relocation to this attractive area on the edge of the Cotswolds is eased by a package of up to £2,650.

If you would like an informal discussion, Mike Abbey, The Council Solicitor (ext 4286) will be more than happy to oblige.

For job description and application form, contact the Personnel Officer, West Oxfordshire District Council, Darne, Witney, Oxon OX8 5LE. Telephone Witney 2941 ext 4285.

To be returned by 29th June 1987.

West Oxfordshire

ARTS SPONSORSHIP EXECUTIVE

The Association for Business Sponsorship of the Arts (ABSA) seeks an executive to run a new office to be set up in Belfast. The Executive will be full-time and promote arts sponsorship and administer a new matching programme for the arts in Northern Ireland, the Business Sponsorship Incentive Scheme on behalf of the government.

The successful candidate will preferably have experience in the fields of both business and the arts, have the ability to work on their own initiative and with people at a senior level. The executive will report to ABSA's Director in London and to a Northern Ireland committee.

ABSA is the independent National Association working with business and the arts to develop Arts Sponsorship in the UK.

Salary between £9,500 - £12,000 (under review)

Applications in writing with full c.v. and two references by June 26 1987, to: The Director, ABSA, 2 Chester Street, London SW1X 7BB.

This appointment was first advertised as a part-time position - all existing applications will be reconsidered for the full-time post.

PERSONAL ASSISTANT

The Director (Fundraising and Publicity) of a Third World Medical Charity wants a good Personal Assistant.

She is looking for a well-groomed graduate, between the ages of 26-35, with excellent secretarial skills to include shorthand at 90 w.p.m., and who is able on occasions to take responsibility for running the London office in Farringdon Road, and to represent LEPPA at meetings.

For this interesting and demanding job we offer your own room in our new London office, pensionable salary from £10,500, plus LVs and 20 days holiday.

Please send your detailed CV to the Personnel Dept by 19th June 1987.

LEPPA
Fairfax House, Causton Road
Colchester, Essex CO1 1PU

ASSISTANT

Applications are invited from persons whose previous experience suggests that they have marked characteristics of unobtrusive leadership, human understanding and considerable administrative and business management ability.

Candidates should be between 35 and 55 years of age. Previous experience in Social Service type of work would be an advantage, but this is not essential. The Selection Committee will attach greater importance to the character, adaptability and background of the candidates and the degree of success they have achieved in whatever walk of life they come from.

Salary will be by negotiation, in the region of £15/£16,000 per year (according to age and experience). Applicants should preferably live locally.

This appointment falls vacant on 1st October 1987.

Please write for the Job Description and Application Form to:

The Head of Home,
Le Court Leonard Cheshire Foundation Home,
Gresham,
Liss,
Hampshire GU33 6HL.

Closing date for return of completed application forms is 29th June, 1987.

01-481 4481

LEGAL APPOINTMENTS

01-481 4481

QUALIFYING IN 1987?

London/Provinces
We welcome enquiries from Articled Clerks throughout the UK due to qualify in 1987 who would like the opportunity to discuss, on an informal basis, the opportunities open to them in private practice, both in Central London and the provinces. Positions in all fields of the law carry with them increasingly attractive remuneration and prospects.

COMMERCIAL LAWYER

Reading
Applications are invited from lawyers with up to 8 years commercial experience to join the small Corporate office of this major industrial manufacturer. The successful candidate will undertake a wide range of legal matters, including some insurance and compliance work. This is an exciting opportunity for someone wishing to further their career with a highly attractive salary.

For details of these and other vacancies, please contact John Collen or Judith Farmer.

PROPERTY LAWYERS

Central London
We are currently recruiting on behalf of a number of clients seeking to strengthen existing property departments with quality lawyers at all levels. The work offered by a variety of practices ranges from domestic conveyancing to concentration on complex commercial property transactions. Many of these positions carry excellent partnership prospects.

CORPORATE FINANCE

From £25,000 + Bens
On behalf of leading City Merchant Banks and Stockbrokers, we are recruiting high calibre lawyers to join expanding corporate finance teams. Applicants aged 26-32 will have gained quality post-qualification experience with a leading City firm of solicitors and will be required to demonstrate commercial awareness and excellent inter-personal skills.

BADENOCH & CLARK

LONDON • BIRMINGHAM • MILTON KEYNES
THE LEGAL AND FINANCIAL RECRUITMENT SPECIALISTS
16-18 NEW BRIDGE STREET, BLACKFRIARS, LONDON EC4
TELEPHONE: 01-583 0073 OR 01-587 0208 (EVENINGS & WEEKENDS)

COMMERCIAL PROPERTY

Slaughter and May are looking for energetic young solicitors to work in their Property Department. The firm handles a wide range of commercial property work including institutional investment and development projects, commercial lettings and mortgages.

Salary and benefits will be attractive and will take full account of age and experience.

Applicants, who should be able to mix well into a friendly and hard working environment, should apply with full C.V. quoting ref PM/J1 to:-

Peter Morley-Jacob,
Slaughter and May, 35 Basinghall Street, London EC2V 5DB

SLAUGHTER AND MAY

WOOD & AWDRY

Long established Wiltshire solicitors are looking for a solicitor/barrister keen to specialise in tax planning to join their progressive private client team.

The work load is demanding and varied, involving a high degree of client contact. This is coupled with country life in unspoilt surroundings yet within easy reach of Bath, Bristol and London.

Remuneration and prospects are good.

Please write in confidence with Curriculum Vitae to William Wyldbore-Smith, Wood & Awdry, 3 St Mary Street, Chippenham, Wilts SN15 3JL.

Commercial Solicitor

Opportunity for a young solicitor with general commercial experience gained either in industry or in private practice to join the legal department of a substantial and well-known construction company at their London Head Office. The successful candidate will handle commercial work ranging from the negotiation and drafting of construction contracts, commercial arbitrations, High Court litigation, and employment

law, to advising management on commercial matters such as the acquisition of computer equipment. There will be ample scope for the successful candidate to work alongside senior management and to become closely involved in everyday business problems. An attractive remuneration package will be offered, which will include a company car (or car allowance) plus free petrol. For more information, please contact Sonya Rayner.

CHAMBERS AND PARTNERS

Recruitment Consultants
74 Long Lane, London, EC1A 3BT
Tel: 68951182 (01) 606 9371 Fax (01) 600 1793

ASSISTANT SOLICITORS

Long established and expanding Leicester firm requires assistant solicitor with ability and commitment in the following areas of work:

COMPANY/COMMERCIAL assistant to partners in all areas of corporate and commercial work including sale and purchase companies/businesses partnership insolvency and employment.

CONVEYANCING assistant to partner in commercial transactions including leasehold and mortgage work.

LITIGATION assistant for challenging workload encompassing mainly civil matters, High Court and County Court, but with some opportunity for advocacy in the Magistrates Court. Excellent opportunities for the right applicants

Applications with full C.V. to
STONE & SIMPSON
37 New Walk
Leicester LE1 6TE
Reference CAM

SOLICITORS

Commercial Conveyancing

John Mowlem and Company PLC have two vacancies for Solicitors in the Company's Legal Department at the Head Office in Brentford, Middlesex, near the M4 Motorway.

The Legal Department establishment will comprise of five solicitors. The selected candidates will be based at Brentford and become members of the legal team which contributes a full legal service to the Mowlem Group of Companies. These positions will be in connection with commercial conveyancing. The appointees will therefore work in close conjunction with the Company's property division.

These positions will suit solicitors with experience of conveyancing, preferably commercial. Initial salary will be negotiable depending on age and experience ranging from circa £18,000 - £20,000 per annum, together with pension and life assurance scheme, generous holiday entitlement and other staff benefits. Suitable applicants are invited to write in confidence to Mrs Debra Bennett, Group Personnel Officer, John Mowlem and Company PLC, Westgate House, Ealing Road, Brentford, Middx TW8 0QZ.

Mowlem



ASSISTANT SOLICITOR

for the
MERSEY DOCKS AND HARBOUR COMPANY

SALARY WITHIN THE RANGE £12,643/£14,851
Mersey Docks and Harbour Company, the Port Authority and main Stevedoring Company for the Port of Liverpool, one of the U.K.'s major Ports, has a vacancy for an Assistant Solicitor.

The successful candidate will work as part of a small but busy team, dealing with an interesting and varied range of legal and commercial matters, including property leasing, conveyancing, employment, litigation, contract and shipping law.

Whilst candidates will not be expected to have experience in all these facets, the emphasis will be on the areas mentioned.

A commercial outlook is essential and candidates should have not less than 3 years post qualification experience.

An initial salary within the range £12,643/£14,851 is offered, dependent upon age and experience, together with a contributory pension scheme and attractive sick pay and annual holiday entitlements.

Applications in confidence should be sent in writing enclosing full C.V. to:-

Personnel Department, Mersey Docks and Harbour Company, Port of Liverpool Building, Liverpool L3 1BZ, Merseyside, to be received by 30th June, 1987

SOLICITOR

Circa £17,000

An opportunity exists for a young and enthusiastic solicitor to join a small team of lawyers based at Worthing who provide a comprehensive legal service to Southern Water's Headquarters and to its Divisions in Kent, Sussex, Hampshire and the Isle of Wight.

You are likely to be aged 25 to 30, qualified for 2 or more years and capable of undertaking a wide range of legal and commercial work in a vibrant industry.

The salary and benefits package is good and includes a car users allowance. Generous relocation expenses are available where appropriate.

If you would like to develop your career with a large progressive organisation, with a positive attitude to staff development, application forms and further details of the post are available from the Regional Personnel Manager, Southern Water, Guildbourne House, Chatsworth Road, Worth, BN11 1LD or phone Worthing 31673 (24 hour answering service). Closing date for completed application forms Wednesday 1 July 1987.



INTERNATIONAL BANK

is currently seeking an additional
LEGAL ADVISER

preferably with a working
knowledge of
SPANISH

The successful candidate will assist with the origination and review of documentation and the provision of advice in all areas of retail, corporate, investment and international banking activities.

Experience in the financial services area an advantage, but applications are invited also from recently qualified solicitors.

Written applications, with detailed c.v., to:
The Personnel Manager,
Banco de Bilbao,
100 Cannon Street,
London EC4N 6EH.

COVENTRY MAGISTRATES' COURT COURT CLERK

under training
Salary £6,939 to £10,545

Applications are invited for the above post from persons who have passed Law Society or Bar final examinations. Articles of clerkship would be available. Applications giving details of age, experience and qualifications together with the name and address of two referees should reach me by 26th June 1987. Telephone enquiries may be made to 0203 25555 ext. 2712.

D.H. Kidner, O.B.E., LL.M.
Clerk to the Magistrates' Courts Committee
St. Mary's Hall
Coventry, CV1 5RH.

Stringer Saul

The continued growth of our busy commercial practice means that we are urgently seeking three capable, committed and energetic young Solicitors who seek to gain or broaden their existing commercial experience in a friendly and stimulating environment. All professional staff are offered a high level of responsibility and are encouraged to develop their own client portfolio at an early stage, to a degree not always found in larger Firms.

PROPERTY DEPARTMENT

Two lawyers are needed for this Department which handles good quality work covering the broad spectrum of commercial transactions, including development and funding, investment schemes and all forms of letting. One post would suit a Solicitor of up to 3 years experience, whilst the other would be likely to suit a more recently qualified person.

COMMERCIAL DEPARTMENT

One lawyer is sought to assist in this Department which handles a wide range of company and commercial work, with particular emphasis on corporate finance, new issues and Stock Exchange work. A working knowledge of public company practice, including the Yellow and Green Books, would be an advantage but Articled Clerks expected to qualify in the summer are encouraged to apply.

Remuneration will match the ability and experience of the successful applicant.

Apply with a detailed curriculum vitae to Alan Ashley, Stringer Saul, Marcol House, 293 Regents Street, London W1R 7PD.

Assistant Company Secretary

£Attractive package

London EC4

For a successful financial services group which provides a wide range of specialised banking, treasury, investment management and other services. The group has expanded rapidly, both organically and through acquisition.

Reporting to the Head of Legal Department, you will assume responsibility for the day-to-day running of the secretarial function. You will ensure compliance with the Companies' Act and Stock Exchange regulations and provide research and advice on other legislation (eg the Financial Services Act), and its impact upon the Group's operations. Other duties will include preparation for and attendance at meetings of the main Group Board, and the Boards of a number of UK and Overseas subsidiary companies.

You are either a Lawyer with a keen interest in company secretarial work or a Chartered Secretary with appropriate experience, ideally in your late twenties to early thirties.

A background in financial services would be an advantage; an understanding of current developments within the sector is essential.

Salary is for discussion according to age and experience and benefits include subsidised mortgage, non-contributory pension and private medical insurance.

Please write - in confidence - with full cv and current salary to Lynne Stevens, ref. A.21172.

MSL Chartered Secretary, 52 Grosvenor Gardens, London SW1W 0AW.

MSL Chartered Secretary

COMMERCIAL LITIGATION

HONG KONG

Baker & McKenzie, Hong Kong, are looking to recruit commercial litigation solicitors with at least 3 years post qualification experience to join their fast expanding practice.

In addition to offering substantial remuneration, there exists excellent career opportunities for successful candidates.

Applications in writing with full c.v. should be sent to
Blair Wallace, Baker & McKenzie,
Aldwych House, London WC2B 4JP.

BAKER & MCKENZIE

LITIGATION SOLICITOR

Keen, ambitious and vigorous litigator required for busy general practice in Romford. This post will offer opportunities for civil and criminal advocacy, and will suit a personable young solicitor of up to two years qualified experience.

Please apply with C.V. to:

C.B. Chandler
Capstick-Dale and Partners
6/8 Western Road, Romford
Essex. RM1 3RB

Tel: 0708 22466

AMHURST BROWN MARTIN & NICHOLSON

St James's, SW1
PROBATE, TRUSTS
TAX

We are seeking an able solicitor with five years probate, trust and relevant tax experience in a medium-sized firm of solicitors.

A competitive salary is offered.

Please write with full C.V. to:-
Partnership Secretary
Amhurst Brown Martin & Nicholson
2 Duke Street, St James's
London SW1Y 6BJ

01-481 4481

LEGAL APPOINTMENTS

01-481 4481

Bank Recruitment Advertising

An unusual dual role in...

INTERNATIONAL BANKING

Our client is one of the most powerful Japanese banks, with a global branch network and a major, long established London presence.

Due to continued expansion, an opportunity has arisen for a recently qualified young Lawyer to assist and deputise for the bank's present Legal Adviser. In addition, the successful appointee will be directly involved in marketing the bank's services to a broad client base. Training will be provided in order to develop the necessary skills.

The ideal candidate will be a bright, energetic young Lawyer with a sound academic record, an analytical approach and outgoing personality. Linguistic ability, particularly in Italian or Japanese, would be helpful although not essential.

This appointment offers exceptional scope for career development with a prime financial institution. The remuneration offered will reflect these factors.

Please write initially to Joanna Davies, Executive Division, Anderson, Squires Ltd., 127 Cheapside, London EC2V 6BU. Please mark Ref. 748 on the envelope, indicating in a covering letter any banks to which you would not wish your application to be forwarded.

Financial Recruitment Specialists

Anderson, Squires

SOLICITORS

HEAD OFFICE, MAIDENHEAD
£15,391 - £19,011

(Entry to the scale will depend upon qualifications and experience)

Following the restructuring of the organisation of the Solicitor's Office, Southern Electricity is looking to recruit three Solicitors with a positive and responsive approach to lead in Litigation, Conveyancing and Commercial work.

Southern Electricity House is situated on the A4, three miles west of Maidenhead and only a few minutes drive from Junction 8/9 of the M4 motorway. Southern Electricity supplies more than 2 million customers and covers 6,500 square miles of Southern England.

LITIGATION SOLICITOR

The Litigation Solicitor will have the conduct of all civil and criminal work on behalf of Southern Electricity and will lead a small and busy litigation team. The work is varied and interesting and the successful candidate will need to have a practical approach based on a sound understanding of the law.

CONVEYANCING SOLICITOR

We are seeking a Solicitor with commercial/conveyancing experience and leadership qualities to head the Conveyancing Team. The work ranges over a large quantity of transactions including some of considerable quality.

COMMERCIAL SOLICITOR

This is a new post. Ideally the successful candidate will have an interest in and experience of consumers affairs. In addition to the main work of supplying electricity, Southern Electricity has considerable contracting/retailing business, so that there is a great opportunity for a wide range of legal services and advice.

Benefits include assistance with relocation expenses; a minimum of 25 days holiday per year plus 11 public and other holidays; staff restaurant; an active Sports and Social Club and staff purchase arrangements.

More information can be obtained by telephoning Derek Morris, Southern Electricity's Solicitor on 0628-82-2168 ext. 333. Applications must be made on standard application forms (no CV's) obtainable from Mrs Pamela Polak ext. 407 and returned to her at Southern Electricity House, Littlewick Green, Maidenhead, Berks. SL6 3QB quoting 22/87 but not later than July 3, 1987.

Southern Electricity is an Equal Opportunity Employer and all applicants are considered on the basis of their suitability for the job irrespective of race, creed, sex or marital status.

southern electricity

MAPLES and CALDER
CAYMAN ISLANDS

We are a well-established and fast expanding firm of attorneys-at-law based in the Cayman Islands.

We are looking for a barrister to join our litigation department which handles commercial litigation for our offshore banking, insurance and corporate clients almost all of which involves international considerations.

The successful applicant will:-

be highly motivated and looking to receive the rewards of hard and interesting work;

have a good honours degree;

probably have three to five years relevant post qualification experience in established London Chambers.

The starting salary will be in the region of £40,000 per annum, commensurate with ability and experience.

There are no personal taxes in the Cayman Islands and living conditions are very attractive.

The Cayman Islands have a fused legal profession and the long term prospects are excellent. Interviews will be held in London. Please write by air mail, with your curriculum vitae, to:

Maples and Calder (Ref. at)
Cayman International Trust Building,
P.O. Box 309,
Grand Cayman
Cayman Islands,
British West Indies.

Commercial
Lawyer

British Coal require an able young lawyer, preferably with two or three years' post-qualifying experience, to join the Commercial Branch of their Headquarters Legal Department.

The workload is both challenging and extremely varied, covering a wide range of company and commercial law, competition law, including European Community law, taxation and marketing matters. Additionally, Commercial Branch handles all legal work for British Coal Enterprise, the job creation subsidiary of British Coal, and venture capital investments for British Coal's Pension Funds.

An attractive starting salary is offered according to age and experience, together with benefits associated with working for a large organisation.

Please write, enclosing full CV, to:-

British
COAL

Ronald V. Cowles, Legal Adviser,
British Coal Corporation, Hobart House,
Grosvenor Place, London SW1X 7AE.

WILDE
SAPTE

Young Lawyers

Over the last decade we have built substantially upon our long history of practice in the City. We are constantly developing our traditional strength in banking and finance and pursuing expansion into other significant areas of commercial practice.

We seek young lawyers qualifying this Autumn to join our existing teams in the following Departments:

COMMERCIAL LITIGATION,
PROPERTY,
COMPANY AND COMMERCIAL
and TAX.

A sound academic background is important, but we look particularly for candidates who can demonstrate to us that they will be able to respond to the pressures of modern practice with real drive and enthusiasm. Previous City experience, while useful, is by no means essential.

Salaries and prospects are competitive and our style is friendly and informal.

Please write with full curriculum vitae (indicating which Department you are particularly interested in) to:

Malcolm Glover,
Wilde Sapte,
Queensbridge House,
60 Upper Thames Street,
London,
EC4V 3BD.

ROYAL LONDON
INSURANCE

Solicitor

Up to £19,500 p.a.
(under review)

We are looking for a Solicitor to join our expanding Legal Department located at our modern headquarters in Colchester.

The work will be concerned principally with quality commercial conveyancing and lease work. The ideal candidate will have had at least one year's post-qualification experience in this field, although consideration will be given to an ambitious newly qualified solicitor with a commercial background.

The position offers individual responsibility and challenge coupled with excellent prospects for further career development.

Salary will be on a scale from £15,000-£19,500 depending on experience. In addition, generous fringe benefits are offered including a non-contributory pension scheme, concessionary mortgage, and first-class sporting and leisure facilities. Relocation assistance will be provided if appropriate.

To apply, please write with full details of qualifications, experience and present salary to: C. G. Cunnings, Solicitor, The Royal London Mutual Insurance Society Limited, Royal London House, Middleborough, Colchester, Essex, CO1 1RA, marked "Private and Confidential, Ref. BES".

A RARE
OPPORTUNITY

is offered for a
NON-CONTENTIOUS SOLICITOR
to practise in the
CITY OF SALISBURY, WILTS

The right young solicitor can tailor this post to his or her abilities, on a solid base of existing domestic Conveyancing work

We offer a good salary, and prospects, and the area offers the bonus of a high quality of life.

Write to the Senior Partner with a C.V.

BATT, BROADBENT & BEECROFT
MINSTER CHAMBERS
42/44 CASTLE STREET
SALISBURY
WILTS

With details of what you have to offer.

Solicitor

- Compliance

CITY - c.£22,500 p.a.

Eagle Star is one of the largest composite insurance groups operating in the UK with some 7,000 employees nationwide; overseas direct business has been developed in over 50 countries. By the end of 1986 Eagle Star's total investment portfolio amounted to some £7.5 billion.

A new appointment is being made in the Group Legal department in the City of London for an Assistant to the Group Solicitor. Initially your principal role will be to support the Group Solicitor in his role as Compliance Officer in ensuring that proper compliance systems are developed and monitored. However, it is anticipated that once appropriate compliance systems have been established your role will be expanded to include the wider range of the Group's activities.

The appointment calls for an ambitious commercially minded young Solicitor who has been qualified for at least two years and has some experience of corporate or financial work.

Eagle Star is part of the B.A.T. Industries Group - one of the world's largest industrial enterprises with operations in some 90 countries. Career prospects are excellent and the package of benefits, which includes car and concessionary mortgage schemes, is highly competitive.

Please apply in writing, with full C.V. to:
I.M. MacInnes, Group Solicitor, Eagle Star,
1 Threadneedle Street, London EC2R 3BE.



Eagle Star

JEFFREY
GREEN &
RUSSELL
SOLICITORS

As a ten partner Mayfair Firm we offer an environment of challenge and opportunity for commercially-minded lawyers who wish to participate in the continuing dynamic growth of this Practice. The firm is dedicated primarily to the entrepreneurial business community, but has growing links with the institutions.

This is no law factory; the role of the individual is highly regarded and initiative is encouraged. In the context of the team-work now required to provide comprehensive advice to commercial clients.

We are currently looking for:-

A Commercial Property Solicitor

The Property Department is very active in all areas of property work, but with special emphasis on property development and funding. The applicant should have Central London or like experience, of between one and three years, together with the ambition and ability to reach Partnership level.

Prospects are excellent, and a surprisingly high salary will be paid.

Please apply to Jonathan Hoggett, enclosing your C.V., or alternatively please telephone for a copy of our Career Guide, in confidence.

Apollo House, 56 New Bond Street, London W1Y 9DG.
Telephone 01-499 7020

SWINDON
LITIGATION SOLICITOR

Ambitious, energetic Litigation Solicitor with first-class experience required by expanding firm in fast growing town set in glorious countryside. Above average salary and early partnership prospects. All applications treated in the strictest confidence.

Please write to J P D Hooley,
John Hooley and Company,
179 Victoria Road,
Swindon SN1 3DF.

Intellectual
Property

We are looking for lawyers to join our Intellectual Property and High Technology Group which deals with a broad range of tasks in the patent, industrial copyright, trade mark, passing-off and computer fields and many other related areas.

The work is a mixture of litigious and commercial matters and much of it has an international element; energy and enthusiasm are required together with the desire and ability to accept growing responsibility.

Applicants may be solicitors or barristers with up to 4 years' experience. Those still undergoing the qualification process will also be considered.

Salary and benefits will reflect the high qualities we require.

Please apply to Hilton Wallace enclosing full details of your career to date.

Lovell, White & King
21 Holborn Viaduct, London EC1A 2DY.

LWK

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REQUIRE REGIONAL SALES EXECUTIVES
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WE market a computerised research and information service for Lawyers. We are highly successful and about to expand rapidly. We want to hear from you if you are eager for a challenge and recognise the opportunities open to you in joining a growing company.

For further details telephone (0272) 624066 or write to:
Lawtel, 21 Goodfield Road,
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LOCUMS

Locum Solicitors and Legal Execs urgently needed in all areas, in all disciplines. High earnings and travel and accommodation costs.

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ASA LAW, the Locum Specialists

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LEGAL APPOINTMENTS

01-481 4481

Newly qualified? Qualifying shortly? In the right firm? Not convinced that you are in the right place for your ability and hard work to be recognised? If you want your training to continue and prefer to make a gradual transition to specialisation, then Titmuss Sainer & Webb will interest you.

Our rapid growth and excellent prospects are based on the development of specialist services. But our departmental structure leaves you with the choice of how and when to choose your specialisation within the main disciplines of

Company, Property, Litigation and Private Client work.

At Titmuss Sainer & Webb younger lawyers are able to select, either now or later, further training in one of our teams in the following fields:

- Mergers and acquisitions
- Corporate taxation
- Property development
- Employment
- Intellectual Property Litigation

If you are the right person, your key qualities will be ability, enthusiasm, a capacity to maintain the highest standards under pressure, and ambition.

These qualities are likely to flourish in the stimulating and friendly atmosphere at Titmuss Sainer & Webb.

Competitive salaries and comprehensive benefits are offered.

Interested? Please contact Dick Russell.

Young Lawyers at

Titmuss Sainer & Webb

2 Serjeants' Inn, London EC4Y 1LT Tel: 01-353 5242

FINANCIAL SERVICES LAWYER

Salary £14,000 to £19,000 dependent upon experience

A Solicitor or Barrister is required by the rapidly developing Legal Department of a major Life Assurance company located in York.

Practical experience of life assurance law, taxation and trusts would be an advantage although newly qualified applicants would be considered.

This is a challenging opportunity for a commercially minded lawyer able to contribute effectively in a fast-changing environment. An attractive range of fringe benefits are on offer in addition to salary.

General

Accident

Life Assurance

C.V. giving full details of education, experience, present salary and date available to:

R.J. WELSMAN
 HEAD OFFICE MANAGER
 GENERAL ACCIDENT LIFE ASSURANCE LTD.
 2 ROUGIER STREET, YORK YO1 1HR

Partnership Prospects

COMPANY & COMMERCIAL

Maidstone - c£25,000 + car

Our client, Argles & Court, is a substantial practice and covers the full range of company and commercial work including work considered the 'preserve of the City'. The client base includes:

- Banks
- Property developers
- Finance companies
- A newspaper
- Public companies
- Major estate agents
- An historic trust
- Substantial private & professional clients including firms of accountants
- A government agency
- Large wholesalers/retailers
- Manufacturing organisations
- Football Clubs
- A high tech USM company

The firm can offer the opportunity to work on a wide variety of company and commercial work including: *The buying and selling of companies, businesses, shares and assets; the setting up of companies and partnerships, joint ventures, group reconstructions, franchise agreements; patents, corporate finance, employee share schemes, options and other profit-sharing arrangements plus some international work.*

Benefits include relocation assistance, a car, private medical & pension schemes and good partnership prospects. For further details please contact Robert Thornhill on 01-626 9491.

Richard Owen & Harper

Recruitment Consultants
 9 Eastcheap
 London EC3
 01-626 9491

Argles Court
 SOLICITORS

LEGAL ADVISER

Head of the Legal Department of a major international Bank.

Not less than £30K + car

City

Crédit Lyonnais is a leading international bank with a significant and growing presence in the UK. Our services to corporate, institutional and private clients span a wide range of commercial and merchant banking activities.

As part of our UK management team, the Legal Adviser is involved in all aspects of our business, working in particular with the lending, commercial and financial sectors. In this role you will work closely with our Commercial Managers and the ability to communicate clearly and effectively is therefore essential. No less important are good interpersonal skills in handling relationships at all levels. Furthermore, you must be familiar with working in a commercial environment and have a practical approach to the solution of complex banking problems.

The ideal candidate is probably currently working in the banking or finance department of a large City firm of solicitors, or in the Legal Department of an international bank. He or she will have a good honours degree and will have been qualified between three and five years as a lawyer. Although relevant banking experience is essential, candidates with less or more experience than indicated should not be discouraged from applying.

Knowledge of French would be an added advantage.

Total compensation will depend upon age and experience but will not be less than £30,000 pa plus car and the benefits usually associated with a major bank.

If you are interested in this challenging role please write with details of your experience to:

Alan Beazley, Personnel Manager,
 Crédit Lyonnais, P.O. Box 81,
 84-94 Queen Victoria Street,
 London EC4P 4LX.



CREDIT LYONNAIS

LAWFORD & CO

In our Personal Injury Department acting for plaintiffs we require legal executives and recently qualified solicitors for whom relevant experience in articles would be an advantage. Remuneration package negotiable.

Please write with CV to
 W.S. Stapleton, 15 Devereux Court,
 Strand, London WC2R 3JJ
 Tel: 01-353 5099.

In our Conveyancing Department we require a recently qualified solicitor for domestic and light commercial conveyancing. Remuneration again negotiable.

Please write with CV to
 G. Meyrick, 15 Devereux Court,
 Strand, London WC2R 3JJ
 Tel: 01-353 5099

We also require an Office Manager who will oversee the daily running of the firm.

Please write with CV to
 G. Meyrick, as above.

Meredith Scott

BANKING to c.£45,000
 Respected medium sized EC2 practice seeks solicitors preferably City trained and with up to 5 years post qualification experience in this field.

COMMERCIAL PROPERTY to c.£35,000
 Major City practice requires a young solicitor with ideally up to 4 years post admission experience in this area of work.

PENSIONS to c.£35,000
 This recognised Central London practice requires 2 lawyers with at least 18 months related post qualification experience to join their expanding department.

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 High calibre individual with at least 1 years related experience required by this medium sized firm with a strong reputation in this specialisation.

1987 QUALIFIERS to c.£16,000
 Intellectual Property with a leading law practice. Commercial/Conveyancing for respected major EC2 firm. Commercial Conveyancing for thriving medium sized EC4 practice. Commercial Litigation for highly regarded EC2 firm. Private Client work for established Central London practice.

For further details concerning these and other opportunities in private practice in London and the Provinces, please contact:
 01-583 0055
Meredith Scott Recruitment,
 17 Fleet Street, EC4Y 1AA
 01-541 3897 (after office hours)

COMMERCIAL CONVEYANCER

We are looking for a commercial conveyancer with up to two years' post admission experience to work on a variety of stimulating and rewarding work. Salary to 18K.

Write with CV, or call
 Staff Partner
 North & Co
 18 Henrietta Street
 WC2E 8JX
 01 831 1031

VIVASH HUNT

Requires Litigation Solicitor for their Worcester Park office to take over running of Litigation Department (due to retirement of present Litigation Manager in September 1987). Advocacy experience an advantage. Definite partnership prospects for suitable applicant.

Please send CV to:
 Mr Bains at
 19/21 Central Road,
 Worcester Park
 or Tel: 01-580 1861

WALLASEY MERSEYSIDE

WE REQUIRE - A solicitor for our litigation department with bias towards personal injury, matrimonial and crime. Must be enthusiastic, energetic, ambitious with a down to earth approach.

WE OFFER - above average salary, including a car and excellent prospects in pleasant working environment.

Apply: R.J. Parton, Solicitors, 35 Wallasey Road, Wallasey, Merseyside.

WILFORD, SMITH & CO.

ROTHERHAM
 Have a vacancy for a solicitor to supervise their Branch Office. Partnership prospects for suitable applicant.
 Mr S.F. Wilford
 (0709) 361022

SIMS COOK TEAGUE

SOLICITORS - BRISTOL

Are looking for solicitors to fill the following vacancies:-

- A. **GENERAL PRACTITIONER**
 2/3 years experience to manage branch office
- B. **CONVEYANCER**
 To specialise in busy residential conveyancing department (commercial, probate and agricultural work available if desired)

TOP SALARY
 will be paid to right applicants

Please write to or telephone:-
 Gavin Teague,
 3, All Saints Court,
 Bristol BS1 1JN
 Tel: 0272 297749

Gabriel Duffy Consultancy

SENIOR LITIGATION SOLICITORS

Central London firm requires litigation solicitors of at least 3 years post qualification experience to take on an interesting and varied caseload. No criminal work involved, the accent being on commercial and matrimonial matters. Applications considered from lawyers with specialist experience in either area or in general civil litigation. Excellent salary and working conditions.

COMMERCIAL PROPERTY

There are vacancies within this successful London firm for Commercial Conveyancers of 1-3 years PQE. Applications are also invited from autumn qualifiers with some experience in property management, development and planning.

SOLICITORS QUALIFYING IN 1987? BARRISTERS WISHING TO RE-QUALIFY?

We can offer advice and some of the most rewarding career opportunities in London and the Provinces.

For further details please contact ANN GROTH on 01-831 2288 (days) or 01-352 0747 (eves & w/ends) or write with full CV to: Gabriel Duffy Consultancy, Legal Division, 31 Southampton Row, London WC1B 5HL.

LAWRENCE JONES CITY

We have an immediate vacancy for a young SOLICITOR to undertake GENERAL CONVEYANCING with some COMMERCIAL work.

The successful applicant should have a good academic background with up to FOUR YEARS' relevant experience following qualification. The applicant will form part of a young team and share a demanding role and work under own initiative. We are offering excellent PROSPECTS with highly COMPETITIVE salary with fringe benefits.

Please apply with full CV to:
 Partnership Secretary,
 Lawrence Jones, 18 Eastcheap,
 London EC3M 1JL.

EPSOM CONVEYANCING

Expanding firm requires a Solicitor for all types of conveyancing, including both domestic and commercial, and in particular, building work. The successful applicant would preferably, but not necessarily, have some post-admission experience. Top salary according to experience.

Very pleasant offices.
 Apply with CV to:
 Mr B M Caporn,
 Bowles & Co,
 18 Church Street, Epsom
 Surrey KT7 4DU.

CONVEYANCER

Medium-sized City Practice, Grosvenor Old Bailey, require Solicitor for Institutional Mortgage Finance work. Strong personality essential. Good salary. Congenial office atmosphere.
 Reply to BOX L24.

COUNSEL FOR BRISTOL

Guildhall Chambers (JAMES BLACK Q.C.) will welcome applications for a tenancy from able juniors of between 7 and 15 years call for Civil and Criminal work.

Telephone in confidence:
 Clive Hurrell (senior clerk)
 0272 273366 or after 7pm 0272 845426

BARRISTERS' CHAMBERS

Preston Barristers' Chambers require ambitious Deputy Clerk, preferably with 6 "O" levels (including English & Mathematics).

Please apply in writing to:
 Mr Keith S. Thomas,
 14 Winckley Square,
 Preston, PR1 3JJ.

01-481 4481

LEGAL APPOINTMENTS

01-481 4481

Legal Systems Experience?

We don't need to tell you that Information Technology systems are becoming a vital part of every legal firm's resources. We do however, need to convince you that your knowledge of the legal profession is a highly prized commodity which you could be using in the fast-moving and lucrative business of selling computers.

As one of the world's leading high-tech multinationals, our client is a strong contender for supremacy in providing advanced information systems to businesses in all commercial, financial and industrial markets. To further strengthen its position in the legal sector, the company

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After full sales and product training, you will not only be uniquely qualified to sell into large legal establishments, but you'll also have the advantage of selling superior and sought-after technology.

The career opportunities in this progressive and market-led operation are excellent. High salaries are supported by a company car and generous large-company benefits.

If you've never thought about

selling, think about it now.

Please send full career details which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: J8078/TL, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

PA
PA Advertising

SELL IT TO
THE
PARTNERS

Lawyers: Attracted by the City?

As a high calibre solicitor or barrister you may be tempted by the attractions of a dynamic City practice, but you are just too busy to review your options.

Rather than making extravagant claims about Cameron Markby's growth and reputation, perhaps we could help by asking some pertinent questions:

- Are you achieving your career ambitions?
- Will your future work have substantial intellectual challenge, quality and scope?
- Are you being adequately rewarded?

Tempted? If so, write to me with a Curriculum Vitae or phone me up to 8.00 p.m. today for an informal discussion: Roy Lecky-Thompson, Personnel Director, Cameron Markby, Moor House, London Wall, London EC2Y 5HE. Tel: 01-638 4090.

CAMERON MARKBY

Commercial Conveyancing

Up to 4 years P.Q.E.
Salary: up to £30,000

Our Client, a resourceful and highly motivated London firm, with a broad based commercial practice, offers an outstanding opportunity for a lawyer of calibre to deal with a varied workload in relation to Commercial Conveyancing. This is an unrivalled opportunity which will suit those wishing to enhance their experience and future prospects. Candidates are asked to contact Alistair Allan in confidence on 01-629 4226 or write to him at the address set out below.

LEGAL SELECTION

160 New Bond Street
London W1Y 0HR England
Telephone 01-629 4226
Fax 01-491 7459
Telex 296942

**JAMES
DAVIS
&
PARTNERS**

COMMERCIAL LITIGATORS

You will join a young team concentrating on commercial work for clients in the UK and abroad; part of your caseload will include marine and insurance disputes, with opportunities to work closely with our Paris office. Ideally you will have 2 to 3 years' experience and you will rapidly assume responsibility for your cases.

RESIDENTIAL PROPERTY LAWYERS

Two additional solicitors with up to 2 years' post-qualification experience required mainly to undertake sales and purchases of London flats and houses, country houses and some Rent Act and Leasehold Reform cases. You would have an opportunity to do some commercial and estate/agricultural work.

COMMERCIAL PROPERTY LAWYERS

Newly or recently qualified solicitors would join a team acting for developers, banks and trust funds dealing or investing in industrial and commercial premises. You would have the ability to cope under pressure with a wide range of work.

ESTATE AND AGRICULTURAL PROPERTY LAWYERS

Two vacancies have arisen for solicitors with 1-3 post-qualification experience who would like to undertake property work for large privately-owned estates in England and Wales. The work is interesting and demanding. You would be expected to have a good academic record and a sound knowledge of the relevant property law.

MATRIMONIAL LAWYER

An additional solicitor with up to 2 years' experience required to join a specialist department dealing with mainly the more complicated cases of separation, divorce and related matters.

Our work is interesting and high value. If you are ambitious to succeed in an expanding firm, please write in confidence with full CV to Andrew Gerry Withers, 20 Essex Street, London, WC2R 3AL. Tel No: 01-836 8400.

WITHERS
SOLICITORS

COMPANY LAWYER

A key role based in South Wales

Here's an opportunity for an ambitious lawyer to make an immediate and important contribution in an exciting, new environment with a successful and progressive company. We've been a leading force in our field for over 50 years and now we're making moves to meet the challenges of the future - including the strategic relocation of our headquarters operation to Merthyr Tydfil.

Join us here as Company Lawyer and, reporting to the Director of Administration, you'll have full responsibility for providing a comprehensive legal service to our UK operation.

Your duties will include the preparation of and assistance in the negotiation of commercial contracts relating to purchasing, licensing arrangements, joint research projects and property transactions. You will also advise in any litigation and such matters as patents, trademark, copyright, trade descriptions, industrial relations and customer claims, providing assistance to the London based Company Secretary as necessary.

Probably aged 28-35, you should be fully qualified and have 2-3 years' experience gained in commercial practice, backed by a suitable academic record.

Remuneration will fully reflect the high calibre of the individual we seek and the demands of the role. In addition, a car will be provided and relocation assistance will be given if appropriate.

Please telephone for an application form, or write with full cv to: L.G. McKellar, Personnel Manager, HQ and Field, Hoover plc, Dragon Parc, Abercrombie, Merthyr Tydfil, Mid-Glamorgan. Telephone (0685) 721000.

HOOVER
Taking on tomorrow

PAISNER & CO

As a result of continuing expansion in our Property Department we are currently seeking a number of conveyancing lawyers:

- Two solicitors of up to one year's post qualification experience to handle a wide variety of commercial conveyancing matters.
- Three solicitors of between two and four years' post qualification experience to handle commercial conveyancing principally for public company clients. At least one vacancy will have potential for those interested in planning work although planning experience is not a pre-requisite.
- A senior legal executive (or conveyancer of similar experience) to handle a high volume of domestic and residential estate conveyancing/development work.

Applicants will need to be able to work with minimum supervision and show commercial aptitude ambition and capacity for hard work in a busy department.

We are offering competitive salaries and good prospects according to age and experience.

Applicants should write with a full curriculum vitae to:

Christopher Adams
Paisner & Co
Bouverie House
154 Fleet Street
London EC4A 2DQ
01-353 0299



SUN ALLIANCE
INSURANCE GROUP
INCORPORATING PHOENIX ASSURANCE

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RUGBY UNION: DEFEAT THAT SPARKED A DECADE OF SUCCESS

Australian referee picked for final Jones criticizes lack of interest as Australia prepare for the Welsh

From David Hands

Kerry Fitzgerald, from Brisbane, who handled the World Cup semi-final between New Zealand and Wales in his home city on Sunday, has been nominated to referee the inaugural final in Auckland on Saturday between New Zealand and France.

Fitzgerald will have the assistance on the touchlines of the two Scottish officials, Brian Anderson and Jim Fleming, while the reserve referee will be England's Fred Howard. Howland has also been nominated to officiate at the semi-finals on Thursday at Rotorua, between Australia and Wales, with David Burnett (Ireland) and Guy Maurette (France) as his touch judges.

New Zealanders will welcome the appointment of Fitzgerald, with whose style they are familiar, but it will be a difficult task for a referee given the uncompromising nature of the two teams involved. The sadness from the British point of view is that Clive Wearing, of Wales, was omitted from the final panel of eight from whom the officials for the semi-finals, play-off match and final have been chosen.

Norling's omission by the five-man appointments committee (which comprises two Australians, a New Zealander, a Scot and a Frenchman) was in my view, a mistake even allowing for the nagging Achilles tendon injury he sustained before the start of the tournament.

The appointment of Howard, a partner in a sports goods firm, to the match in Rotorua is recognition of the Lancashire official's long and successful career began in 1984 and he would have officiated in the South Africa - New Zealand series of 1985 but for the abandonment of that tour on legal grounds. He has won players in New Zealand for the handling of the World Cup games between France and Scotland and Ireland v Canada.

From David Hands Rugby Correspondent Sydney

"I said all along it would be difficult. But I do get disappointed about what this team has achieved and how difficult it is to do the job it seeks to do in Australia." Alan Jones, the Australian coach, could never be accused of inconsistency. He said before the World Cup began that it would be harder for Australia to win the tournament at home than it had been on their recent winning tours abroad, and today he and his team crossed the Tasman Sea for Thursday's third-place play-off with Wales in Rotorua, instead of looking forward to the opportunity of picking up the Webb Ellis trophy itself.

It is difficult to overstate the disappointment in the Australian camp after Saturday's defeat by France, not only because the opportunity to challenge for Rugby Union's first World Cup has passed them by but because for several of the team that chance will not come again.

Press battle helps French success

From Chris Than, Sydney

Not even Saturday's remarkable French victory against Australia in the semi-final of the World Cup has halted the animosity between Jacques Fouroux, coach of the French team, and the French Press. The stormy relationship took a turn for the worse when journalists, led by Henri Garsin, the editor of L'Equipe, walked out of the post-match press conference in protest at a seemingly offensive remark by Fouroux, who had appeared to resent deeply the Press coverage of the performance of the French team in the World Cup.

The journalists are so annoyed that they have called a meeting in Auckland later this week to look into options for further action. However, Fouroux dismisses the whole incident as a "big waste of time" which has been going on for ages.

The conflict came into the open in Sydney last week, when Fouroux decided to ban all journalists from a training session. This was because of an



unflattering article on the French performance against Fiji by Pierre Villepreux, the Toulouse coach.

Fouroux used the media issue to motivate his men for the Australian game. He had received a series of cuttings of offending articles during the week and distributed them selectively to various players. He managed to connect all the players that they had something to prove on the day.

Just as he did on the eve of the match against New Zealand at Nantes last year, he asked the players to refrain from contacting the press before the match. He wanted to recreate the siege mentality that had proved so useful at Nantes.

Fouroux is a players' coach. His main strength is an uncanny ability to read a player's mind, to feel and act like one of them. After questioning their ability, will and manliness, he challenged them to prove themselves against the Wallabies. They obliged.

out in 1973 by John Howard, now the Australian Rugby Union (ARU) treasurer. Bob Templeton, the Queensland and former national coach, and Bill McLaughlin, the former international.

The spark which lit the fire was a 38-3 defeat in New Zealand. Once the ARU had decided action was required to restore the game's image, no area of the game was safe. "We set out to reform the administration of the Union," said Howard, who was then chairman of the New South Wales Rugby Union and is now treasurer of Rugby World Cup Limited.

"I'm not suggesting we got it all right, or wrong," said Howard, "but we had to upgrade the professionalism of our administrators. In doing that we set guidelines for future playing programmes. We lost to Tonga in 1972 and there was a losing tour to England and Wales in 1973. But the next year we drew with New Zealand and the critical game, if we were to have any credibility with the public, came in 1975 with the first Test against England."

Australia on that tour and the rest, as they say, is history. "We had to sell ourselves to the media and establish ourselves as a force within our own country."

Before that time Australia lost a string of amazingly talented players to the wealthy Rugby League clubs. Now conditions have been created to make life for Australian Rugby Union players more attractive. At the same time they set out a representative structure upon which they concentrated their resources: the national under-17 side, the senior Australian schoolboys, the national under-21 and the senior side.

Ironically, while Australia have the game, the home countries have the crowds. But will they continue to come if the British game itself remains at a low ebb? Although the schedule has yet to be officially approved, England are likely to have an eight-match tour of Australia when they return next year to support the bi-centennial celebrations.



Jones: disappointed to have been proved right when he would least have wanted to be

MOTOR SPORT BMW are back in command

Following their defeat by Ford in Belgium last week, BMW re-established their dominance of the European Touring Car championship by winning the fifth round in Austria (David Tremayne writes). Around 85 laps of the Osterreicher circuit, Cecotto and Brancatelli took their M3 to victory, beating the Ford RS Cosworth of Winkelhock and van Ormen, which had been fastest in practice, by some 55 seconds.

Early in the race the two cars fought closely with the M3s of the West Germans, Heger and Oestreich, until Oestreich clipped a wall while Heger collided with another car and then the electric failed.

Quester, the Austrian, and Vogt took over but Quester was called into the pits apparently for a fuel stop, which allowed his team leader into third place. The only British participant, Chris Hodgetts, who partnered the New Zealander, Andrew Bagnall, in a Toyota Corolla, easily dominated their class.

SQUASH RACKETS Draw pressurizes home countries

With more than four months away from go to the start of what promises to be the largest international gathering in the history of the sport, at least one of the home countries is already effectively eliminated from the final stages of the ICI Perspex world team championships at the Royal Albert Hall in October.

Four pools have been drawn from the record entry of 28 teams, with Pakistan, New Zealand, Australia and England seeded at the head of each pool. Only two teams from each pool will qualify for the quarter-finals. Both Scotland and Ireland have been drawn in pool D behind England, with Egypt and Brazil completing the group. England should make the quarter-finals with ease.

Hidayat Jahan will not play for England this time, and the former national champions, Brar, Kenyon and Williams, fluctuations in form throughout last season. The only certainty for selection appears to be the young Northumbrian, Besson. Wales have been drawn in pool B behind what is effectively the two-man New Zealand team of Norman, and the world No. 3 Davenport. They nonetheless look likely qualifiers in second spot.

ROWING Rivalry for final crew in Student Games

There will be fierce rivalry for the sixth and remaining crew to represent Great Britain in the inaugural World Student Games regatta in Japan, Yugoslavia from 15 to 18 July. The lightweight men's coxless four will be fought out between Imperial College and London University but is unlikely to be resolved until later this month. The other five crews were announced yesterday.

Rowing has only been included in the Universiade as the choice of the host nation. The event should attract top-class crews from the Eastern bloc and final places will be hard to achieve. British crews are selected on the criteria of racing finals.

The British Students Sports Federation is only able to perform nine of the 25 British competitors who will travel to Zagreb. The funding will go to the new coxless four and the lightweight men's coxless four which wins the final selection trial. The remainder will have to find almost £500 each to represent the British Universities. The new Japan international rowing regatta near Zagreb is a man-made watersports centre. It was officially opened on May 1 with a competition in which the Universities of Oxford and Cambridge took part, who gave the new course the high praise. Yugoslavia also has the beautiful lake at Bled, which has hosted many world rowing championships.

Law Report June 16 1987 Privy Council

Honest belief test in self-defence

Beckford v The Queen Before Lord Keith of Kinkor, Lord Elwyn-Jones, Lord Templeman, Lord Griffiths and Lord Oliver of Aylmerton [Reasons June 15] The test to be applied for self-defence was that a person might use such force as was reasonable in the circumstances as he honestly believed them to be in the defence of himself or another.

The defence was self-defence, namely that the appellant had acted in the defence of himself or another. The defence was self-defence, namely that the appellant had acted in the defence of himself or another. The defence was self-defence, namely that the appellant had acted in the defence of himself or another.

and not upon the reasonable test of belief. The common law recognized that there were many circumstances in which one person might inflict violence upon another without committing a crime.

It was because it was an essential element of all crimes of violence that the violence or threat of violence should be unlawful that self-defence, if raised as an issue in a criminal trial, had to be disproved by the prosecution. If the prosecution failed to do so the accused was entitled to be acquitted.

Rulings in first trial not binding on retrial

Bobolas and Another v Economist Newspaper Ltd Before Lord Justice Lloyd and Lord Justice Balcombe [Judgment June 10] Where a civil trial was aborted and a retrial ordered, the issues decided and rulings given in the course of the first trial had no binding effect and the judge in the second trial could reach his own conclusions.

decisions could not be reargued. On the other hand, the plaintiffs said that they could, contending that the retrial was a trial de novo and therefore the decisions and rulings were of no effect as if they were "writ in water".

The first plaintiff was a Greek industrialist and majority shareholder in the second plaintiffs, the publishers of a Greek newspaper To Ethnos (The Nation). The defendants were the publishers of The Economist.

proceedings between the same parties had to be understood in the context of statements in Carl Zeiss Stiftung v Rayner & Keeler Ltd (No 2) (1967) AC 853, 935, 947. The effect of the jury's disagreement in the first trial was that the proceedings had to start again as if there had been none before.

Purpose of penalty

Justice May and Lord Justice Giddelwell so held on June 15, allowing an appeal by the plaintiff tenant from Woolwich County Court (Judge Christopher James) which, despite finding the defendant landlord to be in renewed contempt, had refused to impose any penalty on him on the basis that it would serve no public purpose to do so.

It did not follow from the fact that imposing a penalty on a contemnor could not secure compliance with the order which he had breached that there was no public purpose in committing him to prison or fining him: part of the purpose of imposing such a penalty was to punish the contemnor and to demonstrate that people disobeyed orders of the court at their peril.

Lord Justice Diplock said in the Fidelitas case (at p42), about the binding effect of issue estoppel in subsequent proceedings between the same parties had to be understood in the context of statements in Carl Zeiss Stiftung v Rayner & Keeler Ltd (No 2) (1967) AC 853, 935, 947.

There were no grounds for interfering with the exercise of the judge's discretion in allowing the amendments. Lord Justice Balcombe delivered a concurring judgment. Solicitors: Allen & Overy; Theodore Goddard.

Cambridge University Tripos results

Table listing Cambridge University Tripos results for various subjects including Physics and Theoretical Physics, Chemistry, Zoology, Anatomy, Botany, Applied Biology, Psychology, Pharmacology, Biochemistry, Materials Science and Metallurgy, Natural Science - Zoology, and Music Tripos Part Ia, Part Ib, Part II, and Part III.

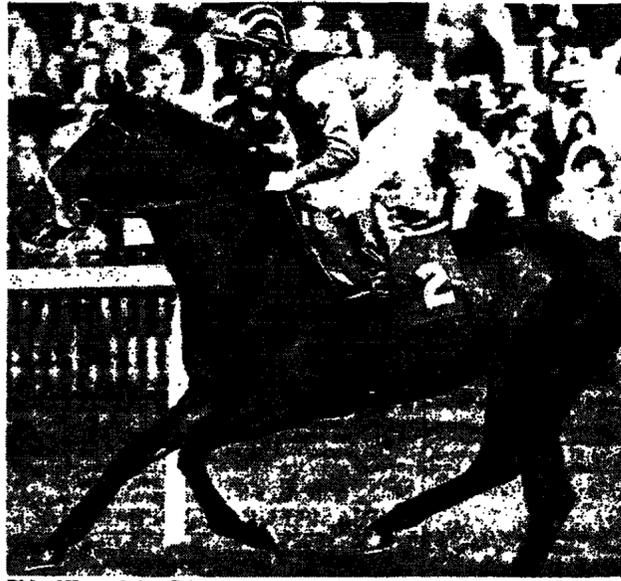
ROYAL ASCOT

Don't Forget Me to lead the way

By Mandarin (Michael Phillips)
After Greville Starkey had won the Poulaines (French 2,000 Guineas) on Soviet Star...

The Old Mile at Ascot, with its uphill pull to the right-handed bend which leads into the comparatively short straight, should suit his style of racing down to the ground.

Research shows that those born in the early part of the spring, and by that I mean before the beginning of April, have by far and away the best record in the Coventry Stakes.



Richard Hancock's dual Guineas winner, Don't Forget Me, who is fancied to beat the French-raised Soviet Star in the St James's Palace Stakes at Royal Ascot

ROYAL ASCOT

Selections

- 2.30 THEN AGAIN (nap).
3.05 Mito.
3.45 Don't Forget Me.
4.20 Grand Tier.
4.55 Media Starguest.
5.30 Rikki Tavi.

By Our Newmarket Correspondent

- 2.30 Then Again.
3.05 Mito.
3.45 Half A Year.
4.20 Always Fair (nap).
4.55 Legal Bid.
5.30 —

By Michael Seely

- 2.30 THEN AGAIN (nap). 4.20 Always Fair. 5.30 Inlander.

Going: good

Draw: no advantage

Table with race details including race name, time, and runner numbers. Example: 2.30 QUEEN ANNE STAKES (Group II) 242,912: 1m (6 runners)

FORM SONIC LADY, winner of the Irish 1,000 Guineas and numerous other races, is better judged on (9-2) a length and to Verge (9-2) on a similar basis...

3.5 PRINCE OF WALES'S STAKES (Group I) 245,982: 1m 2f (10 runners)

Table with runner numbers and names for the 3.5 PRINCE OF WALES'S STAKES.

FORM DOUBLE BED ran up to best last time when (9-2) 5/4 in 4th at Highest Hurdle...

3.45 ST JAMES'S PALACE STAKES (Group II) 3-Y-O: 241,857: 1m (5 runners)

Table with runner numbers and names for the 3.45 ST JAMES'S PALACE STAKES.

FORM DON'T FORGET ME (9-2) showed his class in the French 2,000 Guineas...

THIRSK

Selections

- 2.15 Halvoya.
2.45 Farm Cottage.
3.20 Bronze Buck.
4.00 Kings Touch.
4.35 Spun Gold.
5.10 Hopping Around.

By Our Newmarket Correspondent

- 2.15 Upwardly Mobile.
2.45 —
3.20 Timeswitch.
4.00 —
4.35 Stavordale.
5.10 Staine.

The Times Private Handicap's top rating: 4.35 SPUN GOLD.

Going: good to soft

Draw: 5f-6f high numbers best

Table with race details for Thirsk, including race name, time, and runner numbers. Example: 2.15 BOWNCROFT MAIDEN STAKES (2-Y-O: 21,448: 5f) (14 runners)

Course specialists

Table with columns for Trainers and Jockeys, listing names and their respective win percentages.

Guide to our in-line racecard

100 (12) 0-4-22 TIMESFORM 74 (C.D.F.F.G.S.) (Mrs D Robinson) B Hill 9-10-0 — West (4) 85

4.20 COVENTRY STAKES (Group III) 2-Y-O: £31,518: 6f (13 runners)
401 (7) 1 ALWAYS FAIR 24 (D.F.) (M Al Maktoum) M Stone 8-13 — W R Swaburn 86

FORM ALWAYS FAIR, winner of the 1,000 Guineas and numerous other races, is better judged on (9-2) a length and to Verge (9-2) on a similar basis...

5.30 KING EDWARD VII STAKES (Group II) 3-Y-O C & G: £21,534: 1m (4) (8 runners)
505 (5) 021-1-0 DOLLAR SEEKER 27 (F.S.) (T Ramsden) M Ryan 8-8 — P Robinson 76

FORM DOLLAR SEEKER, winner of the 1,000 Guineas and numerous other races, is better judged on (9-2) a length and to Verge (9-2) on a similar basis...

5.30 ASCOT STAKES (Handicap: £10,314: 2m 4f) (9 runners)
801 (7) 22-10-1 EL CONQUISTADOR 28 (F.) (J. G. Burt) G Harwood 4-8-10 — G Starkey 95

FORM EL CONQUISTADOR, winner of the 1,000 Guineas and numerous other races, is better judged on (9-2) a length and to Verge (9-2) on a similar basis...

ROYAL ASCOT COURSE SPECIALISTS
TRAINERS: J. T. Danlop, H. Hills, M. Hills, H. Cecil

Table with columns for Trainers and Jockeys, listing names and their respective win percentages.

3.20 CARR WOOD HANDICAP (3-Y-O: £2,842: 1m) (9 runners)
4 (5) 00-010 BRONZE BUCK 24 (D.F.) (Shahk Mohammed) H Cecil 4-9-4 — M Stone 96

4.00 STARBUCK HANDICAP (22,208: 6f) (14 runners)
1 (2) 0-0-003 RAMBLING RIVER 12 (F.G.S.) (Mrs G Richardson) W A Stephenson 10-12-12 — 88

4.35 FOX COVERT GRADUATION STAKES (4-Y-O: £1,502: 1m 4f) (9 runners)
1 (5) 00-012 AL SHAMSHI 17 (D.F.) (C Barber-Lovatt) W Elsey 9-11 — A Cahillan 78

5.10 BRICK POND HANDICAP (3-Y-O: £2,225: 1m 4f) (8 runners)
1 (5) 0-0-010 ORIENTAL DREAM 8 (N.S.) (M J Hendry) 5-7 — M Hills 94

Unite switches to Irish Oaks as part of ambitious double

Unite is to attempt to follow in the footsteps of the immortal filly Sheikh Mohammed's new owners with Indian Skimmer and Unite.

Old Dundalk to prove a lucky investment

Mr Justice Rowe, president of the Irish circuit court, has always taken a particularly keen interest in racing and in his younger days trained and rode his own jumpers.

12 Cup acceptors

There are 12 four-day acceptors for the Ascot Gold Cup on Thursday. They are: Authaun, Bombonic, Caesar Imperator, Kayulu, Paean, Sadeem, Saracens, Spicy Story, Valuable, White, White Clover, Roberto's Fighter.

Nottingham

Going good
2.0 (5) 1 WAKITAI (M Ryan) 1-2 fav: 2.50 (10) 1 WAKITAI (M Ryan) 1-2 fav: 2.50

Edinburgh

Going good
2.15 (5) 1 ONLY IN GUEST (J Lowe) 7-1: 2.50 (10) 1 ONLY IN GUEST (J Lowe) 7-1: 2.50

Only In Gest fulfils promise

Only In Gest, a 7-4 chance, fulfilled the promise of his debut run earlier this month when leading from start to finish to beat the even money favourite, Summerhill Daisy, with something in hand in the Willowbrae Maiden Stakes at Edinburgh yesterday.

Blinkered first time

ROYAL ASCOT: 4.20 Staine. THIRSK: 2.45 Generous Mood 4.35 Poca.

Hateley selling Hoddle Monaco

From Clive White Monte Carlo

Glenn Hoddle, the Tottenham Hotspur and England international, and Irving Scholar, his club chairman, both arrived here yesterday for talks with Monaco...

The first person Hoddle met when he arrived here was Hateley who said that he would do his best to persuade Hoddle that his future is here alongside him in this millionaire's paradise.

Hateley said: "After the year Glenn's just had it would be a bonus for any striker to have him playing behind him. I'm sure a few strikers in Europe will be keeping their fingers crossed that Hoddle joins up with them."

An unnamed Spanish club have entered the chase for Hoddle, for whom Tottenham have already agreed a fee similar to that of Monaco with Paris St Germain.

Surveying the luxurious surroundings here, Hoddle said: "The place to make my decision is away from here. He said he would definitely decide by the end of the week after joining his wife on holiday in Spain."

He admitted that Paris St Germain, who are still seen as the front runner for his signature, wanted an answer as quickly as possible.

Harford's step up at Luton

Ray Harford, the first-team coach, was appointed manager of Luton Town yesterday after the resignation of John Moore. Moore took the team to their highest position in the first division, seventh, in his first season in charge but found he was not getting job satisfaction.

Harford was manager at Fulham for two years before becoming number two at Luton. Meanwhile, Ipswich Town will name either the Chesterfield manager, John Duncan, or Keith Peacock, of Gillingham, as successor to Bobby Ferguson.

The Portsmouth chairman, John Deacon, has denied that the former Southampton manager, Lawrie McMenemy, is heading to Fratton Park as general manager. But the club have completed the signing of the Leeds United forward, Baird.

Celtic may have to take Manchester United to an independent tribunal before the transfer fee for Brian McClair is finally settled while the Lincoln City forward, Lund yesterday joined Notts County in a £40,000 deal.

McEnroe to miss Wimbledon

By Rex Bellamy, Tennis Correspondent

John McEnroe, champion in 1981, 1983 and 1984, is to miss the Wimbledon championships for the second year running. His entry was withdrawn yesterday. McEnroe, aged 28, has been bothered by persistent back trouble and has also had problems with his legs. He has been advised to rest for at least four more weeks.

"There's no reason for me to go to Wimbledon unless I'm 100 per cent fit," McEnroe said. "I have not been able to train adequately since I returned from Paris and I'm tired of walking onto the court worried about whether I will be able to give it my best effort."

This extended lay-off, which began when McEnroe was beaten three weeks ago in the first round of the French championships, means that he will not return to competition until the United States Cup West Coast in a Davis Cup play-off (the losers will be relegated to next year's qualifying competition) at Hartford, Connecticut, from July 24 to 26. Even then, it seems unlikely that Tom Gorman, the United States captain, will gamble on McEnroe's fitness for severe match-play.

McEnroe sprang to prominence at Wimbledon by reaching the semi-finals in 1977. In addition to his championships, he was runner-up to Bjorn Borg in 1980 and to Jimmy Connors in 1982. McEnroe's last appearance at Wimbledon was in 1985, when Kevin Curren beat him in a quarter-final.

Last year McEnroe withdrew from the game for more than six months. He came back to win a few tournaments but swiftly discovered that his enviable talent for tennis was not enough; that he also needed to put much more into training and practice than had been his custom. He made the effort but it hurt.

In his last two grand slam championships, those of the United States and France, McEnroe has been a first round loser. On the recent clay-court circuit there were signs that he was regaining much of his former fitness and

form — but there never seemed to be much of a chance that he would ever again be the great player he used to be.

On the other hand there were indications that for a variety of reasons, McEnroe was fed up with tennis. He is a perfectionist and there is cause to speculate that, rather than returning to the game as a shadow of the player he was, McEnroe may decide to retire.

McEnroe's absence, no great surprise after his withdrawal from last week's Scottish championships, has not had much effect on the seedings for the Wimbledon championships, which will begin next Monday. The most interesting feature is that, rather than slavishly observing the world rankings, Wimbledon have preferred Boris Becker to Ivan Lendl at No. 1.

The seedings suggest that the singles finals will be Becker v Lendl and Martina Navratilova v Steffi Graf. The 16 men's seeds include Emilio Sanchez, who has yet to win a singles at Wimbledon. That oddity occurs because, except for the Becker-Lendl switch, Wimbledon have toed the line set for them by the rankings — which are based on the players' records on all surfaces during the past 12 months.

The draw will be made today. Meantime the qualifying competitions, to fill pre-arranged vacancies in the draw, are in progress at Roehampton. An umpiring friend asserts that in many ways Roehampton is the best tournament of the year. Umpires are sometimes wrong but he may have a point.

WIMBLEDON SEEDINGS

Men SINGLES: 1. B Becker (West); 2. I Lendl (Czech); 3. M Wilander (Sweden); 4. S Edberg (Sweden); 5. M McEwen (Australia); 6. Y Noah (France); 7. J Hlasek (Czech); 8. A Gomez (Spain); 9. A Panatta (Italy); 10. T Mayotte (USA); 11. P Cash (Australia); 12. B Gilbert (USA); 13. J Nyström (Sweden); 14. E Sanchez (Spain); 15. P Rameo (Italy); 16. K Curren (USA). DOUBLES: 1. G Forget and Y Noah (France); 2. P Anand and G J Van Rensburg (South Africa); 3. A Gomez and Z Zvononovic (Yugoslavia); 4. S Edberg and A Jarry (Sweden); 5. J Nyström and P Rameo (Sweden); 6. D Donnelly and P Fleming (USA); 7. K Flach and R Seguso (USA); 8. S Cassi and E Sanchez (Spain); 9. C Ceylan and M Lopez (USA); 10. K Curren and M DePalmer (USA); 11. J Lendl and G J Van Rensburg (South Africa); 12. Dohan and J Warder (Austria); 13. S Stewart (USA); 14. P Anand and M Nagelsen (USA); 15. G Forget and M Tarreras (France); 16. S Zvononovic (Yugoslavia) and P Smit (Czech). Women SINGLES: 1. M Navratilova (USA); 2. S Graf (West); 3. C Ceylan (USA); 4. H Mandlikova (Czech); 5. H Sukova (Czech); 6. P H Shriver (USA); 7. G Sabatini (Argentina); 8. M Malaveza (Bulgaria); 9. C Konecni (USA); 10. S E Dunge (West); 11. J McNeil (USA); 12. C Luongo (West); 13. M Turnbull (Australia); 14. B Potter (USA); 15. K Malaveza (Bulgaria); 16. R Rigg (USA). DOUBLES: 1. M Navratilova and P Shriver (USA); 2. S Graf (West) and G Sabatini (Argentina); 3. C Ceylan and H Mandlikova (Czech); 4. H Sukova (Czech) and P H Shriver (USA); 5. G Sabatini and M Malaveza (Bulgaria); 6. C Konecni and S E Dunge (West); 7. J McNeil and C Luongo (West); 8. M Turnbull and B Potter (USA); 9. K Malaveza and R Rigg (USA); 10. K Flach and Miss K Jordan (USA); 11. K Flach and Miss K Jordan (USA); 12. P Anand and Miss K Jordan (USA); 13. S Stewart and Miss K Jordan (USA); 14. P Anand and Miss K Jordan (USA); 15. G Forget and Miss K Jordan (USA); 16. S Zvononovic and Miss K Jordan (USA); 17. E Sanchez and Miss K Jordan (USA); 18. R Seguso and Miss K Jordan (USA); 19. J Lendl and Miss K Jordan (USA); 20. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 21. J Lendl and Miss K Jordan (USA); 22. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 23. J Lendl and Miss K Jordan (USA); 24. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 25. J Lendl and Miss K Jordan (USA); 26. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 27. J Lendl and Miss K Jordan (USA); 28. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 29. J Lendl and Miss K Jordan (USA); 30. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 31. J Lendl and Miss K Jordan (USA); 32. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 33. J Lendl and Miss K Jordan (USA); 34. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 35. J Lendl and Miss K Jordan (USA); 36. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 37. J Lendl and Miss K Jordan (USA); 38. S Zvononovic (Yugoslavia) and Miss K Jordan (USA); 39. J Lendl and Miss K Jordan (USA); 40. 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